Printed: 2/22/2021 1/1/2021 2/20/2021

Trip Tracker

	Policy Count	New Mbr Count	Premium	Date	Volume	Commission	Life Prod Credit	Production Credit
Totals for **LINDSEY KERSTEN**	1.00	1.00	459.00		150,000	321.30	459.00	459.00
Totals for **LISA KOERNER**	4.00	3.00	2,912.70		45,000	1,910.38	2,645.49	2,645.49
Totals for **MARY KRUEGER**	5.00	0.00	24,321.50		225,000	1,848.60	1,616.50	1,626.65
Totals for **JASON LAPORTE**	5.00	2.00	4,928.95		179,000	2,150.11	3,112.55	3,112.55
Totals for **ALEXANDRIA WIDDERSHEIM**	6.00	3.00	9,516.10		200,000	4,015.86	5,938.60	5,941.33
Totals for **JANE ZELLER**	3.00	1.00	9,735.83		37,736	1,419.31	1,989.32	1,989.32
WISCONSIN RIVER Totals	24.00	10.00	51,874.08		836,736	11,665.56	15,761.46	15,774.34
Totals for **MARIAH BAGGS**	2.00	1.00	559.70		25,000	161.56	196.91	196.91
Totals for **SAMANTHA CLEMINS**	2.00	1.00	1,235.04		300,000	647.33	1,235.04	1,235.04
Totals for **JAY DOBBS**	1.00	0.00	10,031.03		16,714	601.86	1,003.10	1,003.10
Totals for **STEVE ERNST**	5.00	4.00	5,360.70		80,000	4,941.19	1,399.80	11,399.80
Totals for **LEE EVANS**	2.00	2.00	75.30		20,000	30.12	75.30	75.30
Totals for **CASSONDRA MEYER**	5.00	1.00	36,351.36		174,073	5,643.92	8,789.19	8,789.19
Totals for **ADAM MILLER**	2.00	0.00	21,715.93		67,543	1,742.64	2,789.89	2,789.89
Totals for **DARREL SCHMIDT**	3.00	2.00	2,282.31		479,999	1,316.77	1,842.21	1,842.21
Totals for **CHIA YANG**	1.00	0.00	2,756.00		200,000	1,378.00	2,756.00	2,756.00
Totals for **WHITNEY YANG**	1.00	1.00	0.00		0	462.83	0.00	671.10
LAKESHORE Totals	24.00	12.00	80,367.37		1,363,329	16,926.22	20,087.45	30,758.55
Totals for **AUTUM JOHNSON**	3.60	2.50	4,408.84		25,000	1,435.87	1,108.50	2,128.14
Totals for **KATE KINGSBURY**	2.20	1.50	4,265.04		55,000	983.03	964.70	1,304.58
Totals for **REBECCA LUREEN**	3.20	3.00	663.56		100,000	698.90	663.56	1,003.44
DAKOTAS Totals	9.00	7.00	9,337.44		180,000	3,117.80	2,736.77	4,436.17
Totals for **CRISTY ARNDT**	1.00	1.00	35.70		10,000	14.28	35.70	35.70
Totals for **RANDY AUGSBURGER**	0.00	0.00	0.00		0	537.65	0.00	0.00
Totals for **CARRIE BAETEN**	3.00	2.00	2,511.43		804,015	1,435.96	1,959.79	1,959.79
Totals for **STANLEY BLYTHE**	3.00	3.00	1,725.49		128,500	1,713.09	1,725.49	1,725.49
Totals for **MICHAEL BROWN**	2.00	0.00	3,667.50		41,499	3,971.55	3,667.50	3,667.50
Totals for **NORBERTO CAPPIELLO**	1.00	1.00	3,602.20		20,000	4,322.64	3,602.20	3,602.20
Totals for **LAURA DEGOLIER**	1.00	1.00	845.80		10,000	761.22	845.80	845.80
Totals for **JAMES DINGELDEIN**	1.00	1.00	1,244.70		15,000	1,493.64	1,244.70	1,244.70
Totals for **ROBERT FIRCHOW**	2.00	1.00	714.75		50,000	582.15	714.75	714.75
Totals for **PAUL FRITCH**	1.00	0.00	529.50		50,000	423.60	529.50	529.50
Totals for **ERIC GARLAND**	4.00	1.00	1,684.75		100,000	151.63	168.48	168.48
Totals for **TRENT HALDIMAN**	1.00	0.00	478.50		300,000	454.58	478.50	478.50
Totals for **LUKASZ HANDZEL**	0.20	0.20	129.50		50,000	84.18	129.50	129.50
Totals for **ROGER HARRIS**	0.00	0.00	0.00		0	79.43	0.00	0.00

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Totals for **DAVID HARTWIG**	1.00	1.00	939.45		15,000	1,127.34	939.45	939.45
Totals for **JUDY HAWLEY**	1.00	1.00	586.80		30,000	52.81	58.68	58.68
Totals for **DANIEL HERBRAND**	1.00	1.00	555.56		67,850	305.56	555.56	555.56
Totals for **LEVI HUNCOVSKY**	0.00	0.00	0.00		0	381.30	0.00	0.00
Totals for **RANDALL KOLARIK**	2.00	1.00	2,023.50		80,000	1,011.75	2,023.50	2,023.50
Totals for **JOANNA KOT**	1.00	1.00	835.00		200,000	793.25	835.00	835.00
Totals for **BRIAN LEMIEUX**	1.00	1.00	403.30		30,000	403.30	403.30	403.30
Totals for **NICOLE LEWIN**	1.00	1.00	472.50		250,000	448.88	472.50	472.50
Totals for **JANA MCKINNEY**	1.00	1.00	1,271.00		25,000	1,080.35	1,271.00	1,271.00
Totals for **DIRK MILESTONE**	0.00	0.00	0.00		0	16.82	0.00	24.39
Totals for **SCOTT MOAN**	1.00	1.00	9,691.48		14,959	969.15	969.15	969.15
Totals for **RONALD PACHAN**	2.00	2.00	4,807.00		50,000	432.64	480.70	480.70
Totals for **BRUCE PAUTZ**	1.00	1.00	216.00		200,000	205.20	216.00	216.00
Totals for **JASON PETERS**	2.00	2.00	2,149.65		40,000	1,848.51	2,149.65	2,149.65
Totals for **RANDALL PFEILER**	2.00	0.00	374.75		50,000	337.28	374.75	374.75
Totals for **YULIIA PONA**	1.00	1.00	2,182.02		80,926	1,527.41	2,182.02	2,182.02
Totals for **BRADLEY PUTNAM**	1.00	0.00	924.75		25,000	1,017.23	924.75	924.75
Totals for **DONALD ROOT**	1.00	1.00	384.70		7,000	346.23	384.70	384.70
Totals for **LARRY RUFF**	1.00	1.00	9,427.35		15,000	942.74	942.74	942.74
Totals for **ANDRZEJ SERTLER**	1.00	1.00	2,407.00		100,000	3,133.96	2,407.00	2,407.00
Totals for **CHRISTY SNIDER**	1.00	1.00	539.30		10,000	539.30	539.30	539.30
Totals for **KAROLINA SOBCZYK**	1.00	1.00	515.00		250,000	489.25	515.00	515.00
Totals for **MICHAEL STECKLING**	1.00	0.00	558.75		100,000	447.00	558.75	558.75
Totals for **DALBERT STEELE**	1.00	1.00	361.50		50,000	253.05	361.50	361.50
Totals for **JOANNA STOCH**	8.80	8.80	10,144.00		1,200,000	7,497.85	10,144.00	10,144.00
Totals for **DANIEL VERBRICK**	1.00	1.00	845.85		15,000	845.85	845.85	845.85
Totals for **CHAD WARE**	4.00	4.00	2,688.27		57,000	2,688.27	2,688.27	2,688.27
Totals for **DEAN WATERS**	2.00	2.00	16,453.78		24,959	1,645.38	1,645.38	1,645.38
Totals for **DANIEL ZEIGER**	1.00	0.00	931.25		25,000	1,024.38	931.25	931.25
INDEPENDENTS Totals	63.00	48.00	89,859.33		4,591,707	47,837.64	50,921.65	50,946.04
Totals for **DAVID HORSTMANN**	6.00	6.00	10,576.70		342,000	6,258.57	10,576.70	10,576.70
Totals for **DAVID LAPETINA**	3.00	3.00	1,997.41		19,000	1,098.58	1,997.41	1,997.41
Direct Totals	9.00	9.00	12,574.11		361,000	7,373.97	12,574.11	12,574.11

Life Commissions	81,243.84	Annuity Commissions	5,660.53
Life Production Credit	102,081.44	Annuity Production Credit	12,407.77

Grand Totals	129.00	86.00	244,012.33		7,332,772	86,904.37	102,081.44	114,489.21