

Agent	Channel	Policy Count	New Member Count	Life Production Credit	Production Credit	Production Credit Adj.	Total Production Credit
JANE ZELLER	Wisconsin River Agency	6.00	0.00	9,982.73	9,982.73	5,000.00	14,982.73
MARY KRUEGER	Wisconsin River Agency	8.00	0.00	1,320.83	1,620.84	150.00	1,770.84
MATTHEW JACQUE	Wisconsin River Agency	2.00	1.00	748.40	748.40	224.52	972.92
LISA KOERNER	Wisconsin River Agency	4.00	3.00	762.45	762.45	191.97	954.42
ALEXANDRIA WIDDERSHEIM	Wisconsin River Agency	1.00	0.00	0.00	61.44	30.72	92.17
<b>TOTAL</b>	<b>Wisconsin River Agency</b>	<b>21.00</b>	<b>4.00</b>	<b>12,814.41</b>	<b>13,185.86</b>	<b>5,597.21</b>	<b>18,773.07</b>
WHITNEY YANG	Lakeshore Agency	11.00	8.00	8,193.50	8,193.50	3,441.75	11,635.25
CHIA YANG	Lakeshore Agency	5.00	2.00	5,154.50	5,154.50	1,712.50	6,867.00
SAMANTHA CLEMINS	Lakeshore Agency	8.00	4.00	3,901.85	3,901.85	2,158.50	6,060.35
DAVID LANGE	Lakeshore Agency	4.00	2.00	3,264.00	3,264.00	1,363.34	4,627.34
JERRY HENRY	Lakeshore Agency	3.00	0.00	2,441.01	2,441.01	1,297.40	3,738.41
STEVE ERNST	Lakeshore Agency	2.00	1.00	1,477.04	1,477.04	825.52	2,302.56
CASSONDRA MEYER	Lakeshore Agency	6.00	6.00	1,581.23	1,581.23	709.77	2,291.00
CHRIS DEEDON	Lakeshore Agency	5.00	4.00	1,365.00	1,415.00	80.00	1,495.00
AMANDA OLDENBURG	Lakeshore Agency	1.00	1.00	284.75	284.75	113.90	398.65
<b>TOTAL</b>	<b>Lakeshore Agency</b>	<b>45.00</b>	<b>28.00</b>	<b>27,662.88</b>	<b>27,712.88</b>	<b>11,702.69</b>	<b>39,415.58</b>
REBECCA LUREEN	Dakotas Agency	9.85	4.00	9,324.94	37,039.47	5,000.00	42,039.47
KAITLYNN ARNOLD	Dakotas Agency	2.15	1.00	3,151.73	7,981.51	5,000.00	12,981.51
BRIANNA GRISSOM	Dakotas Agency	2.00	1.00	1,195.60	1,195.60	1,076.04	2,271.64
SKLER MATLOCK	Dakotas Agency	1.00	0.00	1,601.79	1,601.79	320.36	1,922.14
KARISSA MITCHEK	Dakotas Agency	0.00	0.00	0.00	0.00	24.05	24.05
AUTUM JOHNSON	Dakotas Agency	1.00	0.00	0.00	0.00	0.00	0.00
<b>TOTAL</b>	<b>Dakotas Agency</b>	<b>16.00</b>	<b>6.00</b>	<b>15,274.06</b>	<b>47,818.37</b>	<b>11,420.45</b>	<b>59,238.81</b>
BRIAN LEMIEUX	Independent Agency	1.00	0.00	18,840.00	18,840.00	0.00	18,840.00
ROBERT FIRCHOW	Independent Agency	5.00	2.00	1,930.25	15,598.77	0.00	15,598.77
NORBERTO CAPPIELLO	Independent Agency	3.00	0.00	7,040.97	7,040.97	0.00	7,040.97
CARRIE BAETEN	Independent Agency	7.00	4.00	4,682.72	4,682.72	1,515.70	6,198.42
JAMES DINGELDEIN	Independent Agency	6.00	5.00	4,192.48	4,192.48	0.00	4,192.48
MICHAEL BROWN	Independent Agency	5.00	2.00	3,917.80	3,917.80	0.00	3,917.80
RANDALL KOLARIK	Independent Agency	2.00	2.00	2,744.48	2,744.48	875.69	3,620.17
FRANK MOONEY	Independent Agency	1.00	1.00	2,500.09	2,500.09	0.00	2,500.09
DEAN WATERS	Independent Agency	4.00	3.00	1,801.82	1,801.82	0.00	1,801.82
RUDOLPH KOLARIK	Independent Agency	4.00	1.00	1,257.18	1,257.18	0.00	1,257.18
LYNN TANK	Independent Agency	1.00	1.00	933.60	933.60	0.00	933.60
SCOTT WILLIAMS	Independent Agency	2.00	2.00	837.54	837.54	0.00	837.54
CHARLENE MCCOY	Independent Agency	1.00	1.00	797.40	797.40	0.00	797.40
JESSICA DELLEMAN	Independent Agency	1.00	0.00	691.50	691.50	0.00	691.50
LAURA DEGOLIER	Independent Agency	1.00	1.00	575.52	575.52	0.00	575.52
ROGER HARRIS	Independent Agency	1.00	1.00	395.52	395.52	0.00	395.52
KEVIN SIMPSON	Independent Agency	1.00	0.00	239.62	239.62	0.00	239.62
SCOTT OLIVA	Independent Agency	1.00	1.00	226.80	226.80	0.00	226.80
KURT SCHMITZ	Independent Agency	1.00	1.00	226.80	226.80	0.00	226.80
MAYNARD HOLUB	Independent Agency	1.00	1.00	137.65	137.65	0.00	137.65
VALERIE JOHNSON	Independent Agency	1.00	1.00	121.77	121.77	0.00	121.77
SHERYL BELLIN	Independent Agency	1.00	1.00	100.89	100.89	0.00	100.89
KEITH SANDERS	Independent Agency	1.00	1.00	100.89	100.89	0.00	100.89
DIRK MILESTONE	Independent Agency	1.00	1.00	0.00	79.14	0.00	79.14
ROBERT A ANDERSON	Independent Agency	0.00	0.00	0.00	0.00	0.00	0.00
JAROD POWELL	Independent Agency	0.00	0.00	0.00	0.00	0.00	0.00
CLYDE WHYTE	Independent Agency	0.00	0.00	0.00	0.00	0.00	0.00
RONALD PACHAN	Independent Agency	(1.00)	0.00	-195.50	-195.50	0.00	-195.50
<b>TOTAL</b>	<b>Independent Agency</b>	<b>52.00</b>	<b>33.00</b>	<b>54,097.78</b>	<b>67,845.44</b>	<b>2,391.39</b>	<b>70,236.83</b>