

Results Reported 1/31/22

Agent	Channel	Policy Count	New Member Count	Life Production Credit	Production Credit
JANE ZELLER	Wisconsin River Agency	3.00	0.00	1,446.65	1,446.65
MATTHEW JACQUE	Wisconsin River Agency	2.00	1.00	748.40	748.40
LISA KOERNER	Wisconsin River Agency	2.00	2.00	138.70	138.70
TOTAL	Wisconsin River Agency	7.00	3.00	2,333.75	2,338.75
SAMANTHA CLEMINS	Lakeshore Agency	6.00	2.00	2,988.80	2,988.80
JERRY HENRY	Lakeshore Agency	2.00	0.00	2,106.60	2,106.60
DAVID LANGE	Lakeshore Agency	2.00	1.00	1,776.35	1,776.35
STEVE ERNST	Lakeshore Agency	1.00	0.00	1,325.29	1,325.29
CASSONDRA MEYER	Lakeshore Agency	5.00	5.00	1,278.98	1,278.98
WHITNEY YANG	Lakeshore Agency	2.00	2.00	943.00	943.00
CHIA YANG	Lakeshore Agency	1.00	1.00	370.50	370.50
CHRIS DEEDON	Lakeshore Agency	1.00	1.00	0.00	50.00
TOTAL	Lakeshore Agency	20.00	12.00	10,789.52	10,839.52
BRIANNA GRISSOM	Dakotas Agency	2.00	1.00	1,195.60	1,195.60
REBECCA LUREEN	Dakotas Agency	2.00	1.00	761.19	761.19
KARISSA MITCHEK	Dakotas Agency	1.00	1.00	240.48	240.48
KAITLYNN ARNOLD	Dakotas Agency	1.00	1.00	151.75	151.75
AUTUM JOHNSON	Dakotas Agency	1.00	0.00	0.00	0.00
TOTAL	Dakotas Agency	7.00	4.00	2,349.02	2,349.02
NORBERTO CAPIELLO	Independent Agency	1.00	0.00	3,890.60	3,890.60
MICHAEL BROWN	Independent Agency	4.00	2.00	3,000.05	3,000.05
FRANK MOONEY	Independent Agency	1.00	1.00	2,500.09	2,500.09
ROBERT FIRCHOW	Independent Agency	3.00	2.00	1,930.25	1,930.25
RANDALL KOLARIK	Independent Agency	2.00	1.00	1,777.98	1,777.98
JAMES DINGELDEIN	Independent Agency	3.00	3.00	1,661.78	1,661.78
LYNN TANK	Independent Agency	1.00	1.00	933.60	933.60
CHARLENE MCCOY	Independent Agency	1.00	1.00	797.40	797.40
CARRIE BAETEN	Independent Agency	2.00	1.00	709.51	709.51
DEAN WATERS	Independent Agency	2.00	2.00	651.15	651.15
LAURA DEGOLIER	Independent Agency	1.00	1.00	575.52	575.52
CLYDE WHYTE	Independent Agency	1.00	1.00	375.74	375.74
KEVIN SIMPSON	Independent Agency	1.00	0.00	239.62	239.62
MAYNARD HOLUB	Independent Agency	1.00	1.00	137.65	137.65
SHERYL BELLIN	Independent Agency	1.00	1.00	100.89	100.89
DIRK MILESTONE	Independent Agency	1.00	1.00	0.00	79.14
ROBERT A ANDERSON	Independent Agency	0.00	0.00	0.00	0.00
RONALD PACHAN	Independent Agency	(1.00)	0.00	-195.50	-195.50
TOTAL	Independent Agency	25.00	19.00	19,086.32	19,165.46