

Agent	Channel	Policy Count	New Member Count	Life Production Credit	Production Credit
BRADLEY PUTNAM	Independent Agency	10.00	-	-	25,411.82
STEVE ERNST	Independent Agency	5.00	-	-	15,879.63
SAMANTHA LEWIN	Independent Agency	2.00	1.00	1,744.17	6,928.80
MICHAEL BROWN	Independent Agency	1.00	-	-	5,993.12
AMANDA OLDENBURG	Independent Agency	5.00	-	-	5,382.15
MITCHELL JACOBSON	Independent Agency	5.00	5.00	3,451.23	3,451.23
WILLIAM RUTTEN	Independent Agency	1.00	1.00	-	2,565.10
RUSSELL CHAISSON	Independent Agency	1.00	1.00	1,640.39	1,640.39
ONG VANG	Independent Agency	1.00	1.00	1,488.00	1,488.00
DEAN WATERS	Independent Agency	1.00	1.00	1,406.25	1,406.25
ELIZABETH MISCHKE	Independent Agency	1.00	-	1,360.50	1,360.50
KEITH SANDERS	Independent Agency	1.00	1.00	1,075.90	1,075.90
TRACEY LUMPKIN	Independent Agency	1.00	1.00	1,057.25	1,057.25
BENJAMIN LAPINSKI	Independent Agency	1.00	1.00	655.08	655.08
RYAN WARDEN	Independent Agency	1.00	1.00	589.95	589.95
MICHELLE YANG	Independent Agency	1.00	1.00	473.00	473.00
CARRIE BAETEN	Independent Agency	1.00	-	397.00	397.00
WHITNEY YANG	Independent Agency	1.00	1.00	331.00	331.00
CHIA YANG	Independent Agency	1.00	1.00	310.00	310.00
DON BOOZER	Independent Agency	-	-	-	-
DAVID FRITZ	Independent Agency	-	-	-	-
RANDY KOLARIK	Independent Agency	-	-	-	-
PAYENG LEE	Independent Agency	-	-	-	-
ROBERT SWANSON	Independent Agency	-	-	-	-
PERRY BANKS	Independent Agency	(1.00)	(1.00)	(2,049.36)	(2,049.36)
HOME OFFICE	Independent Agency	4.00	-	3,848.08	10,520.63
TOTAL	Independent Agency	44.00	16.00	17,778.44	84,867.44
RACHEL HUNTER	Direct Distribution	6.00	6.00	7,109.00	7,109.00
NICOLE HENRY	Direct Distribution	1.00	1.00	227.50	227.50
TOTAL	Direct Distribution	7.00	7.00	7,336.50	7,336.50