

Agent	Channel	Policy Count	New Member Count	Life Production Credit	Production Credit	Production Credit Adj.	Total Production Credit
SWT	Independent Agency	14.00	3.00	15,673.00	15,673.00		15,673.00
RYAN RAEDER	Independent Agency	3.00	-	4,636.08	9,954.01		9,954.01
WHITNEY YANG	Independent Agency	4.00	2.00	6,035.50	6,035.50		6,035.50
CARRIE BAETEN	Independent Agency	3.00	1.00	5,790.45	5,790.45		5,790.45
STEVE ERNST	Independent Agency	1.00	-	2,487.00	2,487.00		2,487.00
ANDRZEJ SERTLER	Independent Agency	2.00	1.00	2,313.00	2,313.00		2,313.00
MICHAEL BROWN	Independent Agency	2.40	0.40	2,235.22	2,235.22		2,235.22
MARY KRUEGER	Independent Agency	1.00	1.00	-	2,165.03		2,165.03
CODY HANKE	Independent Agency	2.00	2.00	2,124.90	2,124.90		2,124.90
CHARLENE MCCOY	Independent Agency	4.00	4.00	1,990.56	1,990.56		1,990.56
HALEY PULLEN	Direct Distribution	2.00	2.00	1,823.50	1,823.50		1,823.50
RUDOLPH KOLARIK	Independent Agency	2.00	2.00	1,776.56	1,776.56		1,776.56
JANE ZELLER	Independent Agency	2.00	1.00	1,396.51	1,396.51		1,396.51
DAVID LANGE	Independent Agency	2.00	-	1,352.00	1,352.00		1,352.00
LINDY NIEDERHAUSER	Independent Agency	1.00	1.00	1,131.90	1,131.90		1,131.90
CHRISTY SNIDER	Independent Agency	2.00	1.00	1,115.26	1,115.26		1,115.26
JACOB SCHMAHL	Independent Agency	1.00	1.00	1,094.70	1,094.70		1,094.70
SCOTT OLIVA	Independent Agency	3.00	3.00	1,067.03	1,067.03		1,067.03
RANDALL KOLARIK	Independent Agency	3.00	-	922.06	922.06		922.06
ROBERT FIRCHOW	Independent Agency	2.00	2.00	808.00	808.00		808.00
KYLE CRANK	Independent Agency	1.00	1.00	754.50	754.50		754.50
WILLIAM GARRETT	Independent Agency	1.00	-	708.50	708.50		708.50
FRANK VARVARIS	Independent Agency	0.60	0.60	694.08	694.08		694.08
NORBERTO CAPPIELLO	Independent Agency	1.00	-	657.80	657.80		657.80
HELEN HOBSON	Independent Agency	1.00	1.00	652.80	652.80		652.80
STEVEN MASKIL	Independent Agency	1.00	1.00	458.25	458.25		458.25
MATTHEW SCHERNIKAU	Independent Agency	1.00	1.00	261.75	261.75		261.75
SHANNON DAUGHERTY	Independent Agency	1.00	1.00	227.50	227.50		227.50
KRISTIAUNA THOMAS	Direct Distribution	1.00	1.00	226.80	226.80		226.80
SCOTT MOAN	Independent Agency	0.50	0.50	157.25	157.25		157.25
DEAN WATERS	Independent Agency	0.50	0.50	157.25	157.25		157.25
KANSAS LIFE INSURANCE	Independent Agency	-	-	-	-		-
FRANK MOONEY	Independent Agency	-	-	-	-		-
DAWN NELSON	Independent Agency	-	-	-	-		-
RACHEL HUNTER	Direct Distribution	-	-	-	-		-
AMANDA OLDENBURG	Independent Agency	(1.00)	-	(571.00)	(571.00)		(571.00)