

Agent	Channel	Policy Count	New Member Count	Life Production Credit	Production Credit	Production Credit Adj.	Total Production Credit
RYAN RAEDER	Independent Agency	3.00	-	4,636.08	9,954.01		9,954.01
SWT	Independent Agency	7.00	2.00	7,982.45	7,982.45		7,982.45
WHITNEY YANG	Independent Agency	4.00	2.00	6,035.50	6,035.50		6,035.50
CARRIE BAETEN	Independent Agency	3.00	1.00	5,790.45	5,790.45		5,790.45
ANDRZEJ SERTLER	Independent Agency	2.00	1.00	2,313.00	2,313.00		2,313.00
MICHAEL BROWN	Independent Agency	2.40	0.40	2,235.22	2,235.22		2,235.22
CODY HANKE	Independent Agency	2.00	2.00	2,124.90	2,124.90		2,124.90
RUDOLPH KOLARIK	Independent Agency	2.00	2.00	1,776.56	1,776.56		1,776.56
LINDY NIEDERHAUSER	Independent Agency	1.00	1.00	1,131.90	1,131.90		1,131.90
JACOB SCHMAHL	Independent Agency	1.00	1.00	1,094.70	1,094.70		1,094.70
SCOTT OLIVA	Independent Agency	3.00	3.00	1,067.03	1,067.03		1,067.03
RANDALL KOLARIK	Independent Agency	3.00	-	922.06	922.06		922.06
ROBERT FIRCHOW	Independent Agency	2.00	2.00	808.00	808.00		808.00
KYLE CRANK	Independent Agency	1.00	1.00	754.50	754.50		754.50
JANE ZELLER	Independent Agency	1.00	1.00	697.88	697.88		697.88
FRANK VARVARIS	Independent Agency	0.60	0.60	694.08	694.08		694.08
HELEN HOBSON	Independent Agency	1.00	1.00	652.80	652.80		652.80
CHARLENE MCCOY	Independent Agency	2.00	2.00	558.24	558.24		558.24
HALEY PULLEN	Direct Distribution	1.00	1.00	544.75	544.75		544.75
STEVEN MASKIL	Independent Agency	1.00	1.00	458.25	458.25		458.25
RACHEL HUNTER	Direct Distribution	1.00	1.00	411.33	411.33		411.33
DAVID LANGE	Independent Agency	1.00	-	366.60	366.60		366.60
MATTHEW SCHERNIKAU	Independent Agency	1.00	1.00	261.75	261.75		261.75
KRISTIAUNA THOMAS	Direct Distribution	1.00	1.00	226.80	226.80		226.80
MARY KRUEGER	Independent Agency	1.00	1.00	-	45.99		45.99