Results Reported 8/01/22

Agent	Channel	Policy Count	New Member Count	Life Production Credit	Production Credit	Production Credit Adj.	Total Production Credit
REBECCA LUREEN	Dakotas Agency	38.90	16.50	32,641.34	79,857.64	5,000.00	84,857.64
JANE ZELLER	Wisconsin River Agency	32.00	13.00	41,369.41	41,369.41	5,000.00	46,369.41
SAMANTHA CLEMINS	Lakeshore Agency	47.00	12.00	27,018.04	28,442.27	2,432.86	30,875.13
CARRIE BAETEN	Independent Agency	40.00	21.00	28,368.26	28,368.26	2,329.22	30,697.48
WHITNEY YANG	Lakeshore Agency	25.00	16.00	22,745.91	26,437.16	4,111.97	30,549.13
RANDALL KOLARIK	Independent Agency	29.00	13.00	25,450.73	25,450.73	1,347.83	26,798.56
ROBERT FIRCHOW	Independent Agency	10.00	5.00	11,468.91	25,137.43	-	25,137.43
KAITLYNN ARNOLD	Dakotas Agency	9.65	4.50	11,381.33	18,106.96	3,052.20	21,159.16
BRIAN LEMIEUX	Independent Agency	1.00	-	18,840.00	18,840.00	-	18,840.00
MICHAEL BROWN	Independent Agency	12.00	3.00	17,985.36	17,985.36	-	17,985.36
SCOTT WILLIAMS	Independent Agency	5.00	4.00	13,453.62	13,453.62	-	13,453.62
LISA KOERNER	Wisconsin River Agency	11.00	6.00	5,287.42	10,512.70	863.36	11,376.06
DAVID LANGE	Lakeshore Agency	9.00	2.00	9,259.96	9,259.96	1,363.34	10,623.30
STEVE ERNST	Lakeshore Agency	13.00	3.00	9,394.02	9,394.02	975.76	10,369.78
CHIA YANG	Lakeshore Agency	8.00	4.00	6,380.00	6,380.00	1,934.30	8,314.30
PHILIP WELTER	Independent Agency	3.00	-	7,298.57	7,298.57	10.00	7,308.57
WILLIAM GARRETT	Independent Agency	2.00	2.00	6,486.79	6,486.79	-	6,486.79
RYAN RAEDER	Lakeshore Agency	8.00	2.00	6,482.78	6,482.78	-	6,482.78
MARY KRUEGER	Wisconsin River Agency	18.00	3.00	5,470.53	5,835.53	245.16	6,080.70
BRADLEY PUTNAM	Independent Agency	3.00	2.00	6,075.50	6,075.50	-	6,075.50
NORBERTO CAPPIELLO	Independent Agency	2.00	-	5,322.04	5,322.04	-	5,322.04
CHARLENE MCCOY	Independent Agency	9.00	5.00	5,248.59	5,248.59	-	5,248.59
SKYLER MATLOCK	Dakotas Agency	4.45	1.00	4,479.50	4,479.50	364.12	4,843.62
PABLO RUIZ VARGAS	Lakeshore Agency	4.00	4.00	4,169.00	4,169.00	635.21	4,804.21
JAMES DINGELDEIN	Independent Agency	6.00	5.00	4,586.56	4,586.56	-	4,586.56
BETH KLISMITH	Independent Agency	3.00	1.00	4,392.00	4,392.00	-	4,392.00
BRIANNA GRISSOM	Dakotas Agency	5.00	3.00	2,942.98	2,942.98	1,196.04	4,139.02
CHRIS DEEDON	Lakeshore Agency	6.00	3.00	3,556.25	3,606.26	502.25	4,108.50
JERRY HENRY	Lakeshore Agency	3.00	-	2,441.01	2,441.01	1,297.40	3,738.41
ALEXANDRIA WIDDERSHEIM	Wisconsin River Agency	7.00	3.00	3,311.70	3,373.14	30.72	3,403.86
MATTHEW JACQUE	Wisconsin River Agency	5.00	4.00	3,132.48	3,132.48	224.52	3,357.00
DEAN WATERS	Independent Agency	8.00	7.00	3,312.83	3,312.83	-	3,312.83
HAILEY SMITH	Wisconsin River Agency	3.00	2.00	3,171.50	3,171.50	-	3,171.50
AMANDA OLDENBURG	Lakeshore Agency	7.00	6.00	2,570.71	2,570.71	540.46	3,111.17
JAY REDFERN	Independent Agency	2.00	2.00	2,574.15	2,574.15	-	2,574.15
FRANK MOONEY	Independent Agency	1.00	1.00	2,500.09	2,500.09	-	2,500.09
DIANE ROOK-JOHNSON	Independent Agency	3.00	2.00	2,479.03	2,479.03	-	2,479.03
JONATHAN GARDOW	Independent Agency	2.00	2.00	2,407.29	2,407.29	-	2,407.29
CASSONDRA MEYER	Lakeshore Agency	6.00	6.00	1,581.23	1,581.23	709.77	2,291.00
RUDOLPH KOLARIK	Independent Agency	4.00	2.00	2,288.14	2,288.14	-	2,288.14
KEITH SANDERS	Independent Agency	4.00	2.00	1,785.26	1,785.26	-	1,785.26
CODY HANKE	Independent Agency	2.00	2.00	1,727.64	1,727.64	-	1,727.64
GARY COCKERAM	Independent Agency	1.00	1.00	1,544.10	1,544.10	-	1,544.10
STACIE RUDY	Independent Agency	1.00	1.00	1,515.00	1,515.00	-	1,515.00
JOSEPH GUILLORY	Independent Agency	1.00	-	1,421.25	1,421.25	-	1,421.25
LAURA DEGOLIER	Independent Agency	2.00	2.00	1,381.12	1,381.12	-	1,381.12
GREGG TALLIER	Independent Agency	1.00	-	1,213.13	1,213.13	-	1,213.13
DOUGLAS WILKE	Independent Agency	1.00	1.00	1,162.85	1,162.85	-	1,162.85
LYLE BODENSTEINER	Independent Agency	1.00	1.00	1,162.80	1,162.80	-	1,162.80
DREW SMADING	Independent Agency	1.00	1.00	1,063.50	1,063.50	-	1,063.50
KEVIN SIMPSON	Independent Agency	5.00	3.00	992.52	992.52	-	992.52
EDWARD LANGFORD	Independent Agency	1.00	1.00	982.40	982.40	-	982.40
LYNN TANK	Independent Agency	1.00	1.00	933.60	933.60	-	933.60
DANIEL ZEIGER	Independent Agency	2.00	1.00	883.54	883.54	-	883.54
DEBRA LARKIN	Independent Agency	2.00	2.00	831.30	831.30	-	831.30
DAVID WISKIE	Independent Agency	1.00	1.00	768.33	768.33	-	768.33
JOSEPH MEDINGER JR	Independent Agency	1.00	1.00	721.40	721.40	-	721.40
JESSICA DELLEMANN	Independent Agency	1.00	-	691.50	691.50	-	691.50
DONALD ROOT	Independent Agency	2.00	2.00	678.85	678.85	-	678.85
KURT SCHMITZ	Independent Agency	2.00	2.00	647.30	647.30	-	647.30
DALBERT STEELE	Independent Agency	1.00	-	623.00	623.00	-	623.00
PATRICK TURAY	Independent Agency	1.00	1.00	555.20	555.20	-	555.20
ROBERT WACHHOLZ	Independent Agency	1.00	1.00	525.80	525.80	-	525.80
DANIEL VERBRICK	Independent Agency	1.00	1.00	513.82	513.82	-	513.82
CHRISTY SNIDER	Independent Agency	1.00	1.00	507.10	507.10	-	507.10
JUSTIN GIVENS	Independent Agency	1.00	1.00	502.86	502.86	-	502.86
JOSEPH CORDOVA	Independent Agency	1.00	1.00	461.55	461.55	-	461.55
ELLEN ANDERSON	Independent Agency	1.00	1.00	455.40	455.40	-	455.40
MATTHEW SCHERNIKAU	Independent Agency	2.00	2.00	454.30	454.30	-	454.30
VALERIE JOHNSON	Independent Agency	2.00	2.00	425.53	425.53	-	425.53
CONNIE GIBB	Independent Agency	2.00	2.00	422.30	422.30	-	422.30
LUANNE GOTZ	Independent Agency	1.00	-	397.00	397.00	-	397.00
ROGER HARRIS	Independent Agency	1.00	1.00	395.52	395.52	-	395.52
HOME OFFICE	HOME OFFICE	1.00	-	305.25	305.25	-	305.25
DEBRA STRUTHERS	Independent Agency	1.00	1.00	280.25	280.25	-	280.25
HELEN HOBSON	Independent Agency	1.00	1.00	267.75	267.75	-	267.75
MARIAH BAGGS	Independent Agency	1.00	1.00	252.20	252.20	-	252.20
SCOTT OLIVA	Independent Agency	1.00	1.00	226.80	226.80	-	226.80
CLYDE WHYTE	Direct Distribution	1.00	1.00	179.00	179.00	-	179.00
CASSANDRA SHOOK	Wisconsin River Agency	1.00	1.00	161.80	161.80	-	161.80
MAYNARD HOLUB	Independent Agency	1.00	1.00	137.65	137.65	-	137.65
PHILIP WELTER	Wisconsin River Agency	1.00	1.00	-	100.00	10.00	110.00
SHERYL BELLIN	Independent Agency	1.00	1.00	100.89	100.89	-	100.89
DIRK MILESTONE	Independent Agency	1.00	1.00	-	79.14	-	79.14
MELISSA WESTBROOK	Independent Agency	1.00	1.00	57.83	57.83	-	57.83
HOWARD BLECHA	Independent Agency	2.00	2.00	-	50.00	-	50.00
KARISSA MITCHEK	Dakotas Agency	-	-	-	-	24.05	24.05
AUTUM JOHNSON	Dakotas Agency	1.00	-	-	-	-	-
ROBERT A ANDERSON	Independent Agency	-	-	-	-	-	-
JACK BRAUKER	Independent Agency	-	-	-	-	-	-
TIMOTHY DOWSEY	Independent Agency	-	-	-	-	-	-
LEVI HUNCOVSKY	Independent Agency	-	-	-	-	-	-
KANSAS LIFE INSURANCE	Independent Agency	-	-	-	-	-	-
ERVIN LONDAGIN	Independent Agency	-	-	-	-	-	-
JAROD POWELL	Independent Agency	-	-	-	-	-	-
DEREK ROACH	Independent Agency	-	-	-	-	-	-
HALEY PULLEN	Direct Distribution	-	-	-	-	-	-
RONALD PACHAN	Independent Agency	(1.00)	-	(195.50)	(195.50)	-	(195.50)