

Agent	Channel	Policy Count	New Member Count	Life Production Credit	Production Credit	Production Credit Adj.	Total Production Credit
REBECCA LUREEN	Dakotas Agency	18.90	7.50	15,751.67	44,253.81	5,000.00	49,253.81
JANE ZELLER	Wisconsin River Agency	11.00	3.00	16,564.04	16,564.04	5,000.00	21,564.04
WHITNEY YANG	Lakeshore Agency	17.00	12.00	13,307.50	16,998.75	4,111.97	21,110.72
ROBERT FIRCHOW	Independent Agency	8.00	4.00	6,649.41	20,317.93	-	20,317.93
BRIAN LEMIEUX	Independent Agency	1.00	-	18,840.00	18,840.00	-	18,840.00
CARRIE BAETEN	Independent Agency	18.00	10.00	12,052.35	12,052.35	2,329.22	14,381.57
KAITLYNN ARNOLD	Dakotas Agency	6.65	3.50	5,726.21	10,555.99	3,052.20	13,608.19
RANDALL KOLARIK	Independent Agency	14.00	5.00	12,144.53	12,144.53	1,347.83	13,492.36
SAMANTHA CLEMINS	Lakeshore Agency	14.00	5.00	5,271.22	6,670.44	2,432.86	9,103.31
LISA KOERNER	Wisconsin River Agency	7.00	4.00	2,770.37	7,995.65	863.36	8,859.01
SCOTT WILLIAMS	Independent Agency	3.00	3.00	8,829.54	8,829.54	-	8,829.54
CHIA YANG	Lakeshore Agency	7.00	3.00	6,012.00	6,012.00	1,934.30	7,946.30
NORBERTO CAPIELLO	Independent Agency	3.00	-	7,040.97	7,040.97	-	7,040.97
DAVID LANGE	Lakeshore Agency	5.00	2.00	5,264.80	5,264.80	1,363.34	6,628.14
WILLIAM GARRETT	Independent Agency	1.00	1.00	6,000.04	6,000.04	-	6,000.04
SKYLER MATLOCK	Dakotas Agency	3.45	-	4,114.94	4,114.94	364.12	4,479.06
PABLO RUIZ VARGAS	Lakeshore Agency	3.00	3.00	3,626.60	3,626.60	635.21	4,261.81
STEVE ERNST	Lakeshore Agency	7.00	2.00	2,979.44	2,979.44	975.76	3,955.20
MICHAEL BROWN	Independent Agency	5.00	2.00	3,917.80	3,917.80	-	3,917.80
MARY KRUEGER	Wisconsin River Agency	14.00	2.00	3,265.98	3,625.98	245.16	3,871.15
JERRY HENRY	Lakeshore Agency	3.00	-	2,441.01	2,441.01	1,297.40	3,738.41
CHRIS DEEDON	Lakeshore Agency	6.00	4.00	2,847.48	2,897.48	502.25	3,399.73
JAMES DINGELDEIN	Independent Agency	4.00	3.00	3,051.68	3,051.68	-	3,051.68
BRIANNA GRISSOM	Dakotas Agency	3.00	2.00	1,595.60	1,595.60	1,196.04	2,791.64
AMANDA OLDENBURG	Lakeshore Agency	5.00	5.00	2,141.75	2,141.75	540.46	2,682.21
DEAN WATERS	Independent Agency	6.00	5.00	2,637.41	2,637.41	-	2,637.41
FRANK MOONEY	Independent Agency	1.00	1.00	2,500.09	2,500.09	-	2,500.09
CASSONDR A MEYER	Lakeshore Agency	6.00	6.00	1,581.23	1,581.23	709.77	2,291.00
CHARLENE MCCOY	Independent Agency	2.00	2.00	1,859.16	1,859.16	-	1,859.16
CODY HANKE	Independent Agency	2.00	2.00	1,727.64	1,727.64	-	1,727.64
KEITH SANDERS	Independent Agency	2.00	2.00	1,537.29	1,537.29	-	1,537.29
STACIE RUDY	Independent Agency	1.00	1.00	1,515.00	1,515.00	-	1,515.00
LAURA DEGOLIER	Independent Agency	2.00	2.00	1,381.12	1,381.12	-	1,381.12
DREW SMADING	Independent Agency	1.00	1.00	1,063.50	1,063.50	-	1,063.50
KEVIN SIMPSON	Independent Agency	5.00	3.00	992.52	992.52	-	992.52
MATTHEW JACQUE	Wisconsin River Agency	2.00	1.00	748.40	748.40	224.52	972.92
LYNN TANK	Independent Agency	1.00	1.00	933.60	933.60	-	933.60
RYAN RAEDER	Lakeshore Agency	1.00	-	930.57	930.57	-	930.57
DAVID WISKIE	Independent Agency	1.00	1.00	768.33	768.33	-	768.33
JESSICA DELLEMAN N	Independent Agency	1.00	-	691.50	691.50	-	691.50
DALBERT STEELE	Independent Agency	1.00	-	623.00	623.00	-	623.00
DANIEL ZEIGER	Independent Agency	1.00	-	588.29	588.29	-	588.29
RUDOLPH KOLARIK	Independent Agency	2.00	1.00	578.62	578.62	-	578.62
PATRICK TURAY	Independent Agency	1.00	1.00	555.20	555.20	-	555.20
DANIEL VERBRICK	Independent Agency	1.00	1.00	513.82	513.82	-	513.82
VALERIE JOHNSON	Independent Agency	2.00	2.00	425.53	425.53	-	425.53
ROGER HARRIS	Independent Agency	1.00	1.00	395.52	395.52	-	395.52
HOME OFFICE	HOME OFFICE	1.00	-	305.25	305.25	-	305.25
DIANE ROOK-JOHNSON	Independent Agency	1.00	1.00	252.20	252.20	-	252.20
SCOTT OLIVA	Independent Agency	1.00	1.00	226.80	226.80	-	226.80
KURT SCHMITZ	Independent Agency	1.00	1.00	226.80	226.80	-	226.80
CLYDE WHYTE	Direct Distribution	1.00	1.00	179.00	179.00	-	179.00
CONNIE GIBB	Independent Agency	1.00	1.00	170.10	170.10	-	170.10
MAYNARD HOLUB	Independent Agency	1.00	1.00	137.65	137.65	-	137.65
PHILIP WELTER	Wisconsin River Agency	1.00	1.00	-	100.00	10.00	110.00
SHERYL BELLIN	Independent Agency	1.00	1.00	100.89	100.89	-	100.89
ALEXANDRIA WIDDERSHEIM	Wisconsin River Agency	1.00	-	-	61.44	30.72	92.16
DIRK MILESTONE	Independent Agency	1.00	1.00	-	79.14	-	79.14
MELISSA WESTBROOK	Independent Agency	1.00	1.00	57.83	57.83	-	57.83
KARISSA MITCHEK	Dakotas Agency	-	-	-	-	24.05	24.05
AUTUM JOHNSON	Dakotas Agency	1.00	-	-	-	-	-
ROBERT A ANDERSON	Independent Agency	-	-	-	-	-	-
TIMOTHY DOWSEY	Independent Agency	-	-	-	-	-	-
JAROD POWELL	Independent Agency	-	-	-	-	-	-
RONALD PACHAN	Independent Agency	(1.00)	-	(195.50)	(195.50)	-	(195.50)