

Agent	Channel	Policy Count	New Member Count	Life Production Credit	Production Credit	Production Credit Adj.	Total Production Credit
REBECCA LUREEN	Dakotas Agency	17.40	7.00	14,923.27	43,425.41	5,000.00	48,425.41
JANE ZELLER	Wisconsin River Agency	10.00	2.00	15,512.60	15,512.60	5,000.00	20,512.60
WHITNEY YANG	Lakeshore Agency	16.00	12.00	11,204.50	14,895.75	4,111.97	19,007.72
BRIAN LEMIEUX	Independent Agency	1.00	-	18,840.00	18,840.00	-	18,840.00
ROBERT FIRCHOW	Independent Agency	6.00	3.00	3,682.50	17,351.02	-	17,351.02
KAITLYNN ARNOLD	Dakotas Agency	6.15	3.00	5,614.31	10,444.09	3,052.20	13,496.29
RANDALL KOLARIK	Independent Agency	13.00	5.00	11,501.93	11,501.93	1,347.83	12,849.76
CARRIE BAETEN	Independent Agency	17.00	10.00	10,129.35	10,129.35	2,329.22	12,458.57
SAMANTHA CLEMINS	Lakeshore Agency	13.00	5.00	5,271.22	6,670.44	2,432.86	9,103.31
SCOTT WILLIAMS	Independent Agency	3.00	3.00	8,829.54	8,829.54	-	8,829.54
LISA KOERNER	Wisconsin River Agency	6.00	3.00	2,456.20	7,681.47	863.36	8,544.83
CHIA YANG	Lakeshore Agency	7.00	3.00	6,012.00	6,012.00	1,934.30	7,946.30
NORBERTO CAPIELLO	Independent Agency	3.00	-	7,040.97	7,040.97	-	7,040.97
DAVID LANGE	Lakeshore Agency	5.00	2.00	5,264.80	5,264.80	1,363.34	6,628.14
WILLIAM GARRETT	Independent Agency	1.00	1.00	6,000.04	6,000.04	-	6,000.04
PABLO RUIZ VARGAS	Lakeshore Agency	3.00	3.00	3,626.60	3,626.60	635.21	4,261.81
STEVE ERNST	Lakeshore Agency	7.00	2.00	2,979.44	2,979.44	975.76	3,955.20
MICHAEL BROWN	Independent Agency	5.00	2.00	3,917.80	3,917.80	-	3,917.80
JERRY HENRY	Lakeshore Agency	3.00	-	2,441.01	2,441.01	1,297.40	3,738.41
CHRIS DEEDON	Lakeshore Agency	6.00	4.00	2,847.48	2,897.48	502.25	3,399.73
JAMES DINGELDEIN	Independent Agency	4.00	3.00	3,051.68	3,051.68	-	3,051.68
BRIANNA GRISSOM	Dakotas Agency	3.00	2.00	1,595.60	1,595.60	1,196.04	2,791.64
AMANDA OLDENBURG	Lakeshore Agency	5.00	5.00	2,141.75	2,141.75	540.46	2,682.21
DEAN WATERS	Independent Agency	6.00	5.00	2,637.41	2,637.41	-	2,637.41
FRANK MOONEY	Independent Agency	1.00	1.00	2,500.09	2,500.09	-	2,500.09
MARY KRUEGER	Wisconsin River Agency	10.00	1.00	1,851.64	2,211.65	245.16	2,456.81
SKYLER MATLOCK	Dakotas Agency	1.45	-	2,039.42	2,039.42	364.12	2,403.54
CASSONDR A MEYER	Lakeshore Agency	6.00	6.00	1,581.23	1,581.23	709.77	2,291.00
CHARLENE MCCOY	Independent Agency	2.00	2.00	1,859.16	1,859.16	-	1,859.16
CODY HANKE	Independent Agency	2.00	2.00	1,727.64	1,727.64	-	1,727.64
STACIE RUDY	Independent Agency	1.00	1.00	1,515.00	1,515.00	-	1,515.00
LAURA DEGOLIER	Independent Agency	2.00	2.00	1,381.12	1,381.12	-	1,381.12
DREW SMADING	Independent Agency	1.00	1.00	1,063.50	1,063.50	-	1,063.50
MATTHEW JACQUE	Wisconsin River Agency	2.00	1.00	748.40	748.40	224.52	972.92
LYNN TANK	Independent Agency	1.00	1.00	933.60	933.60	-	933.60
DAVID WISKIE	Independent Agency	1.00	1.00	768.33	768.33	-	768.33
JESSICA DELLEMAN N	Independent Agency	1.00	-	691.50	691.50	-	691.50
DALBERT STEELE	Independent Agency	1.00	-	623.00	623.00	-	623.00
DANIEL ZEIGER	Independent Agency	1.00	-	588.29	588.29	-	588.29
RUDOLPH KOLARIK	Independent Agency	2.00	1.00	578.62	578.62	-	578.62
PATRICK TURAY	Independent Agency	1.00	1.00	555.20	555.20	-	555.20
DANIEL VERBRICK	Independent Agency	1.00	1.00	513.82	513.82	-	513.82
VALERIE JOHNSON	Independent Agency	2.00	2.00	425.53	425.53	-	425.53
ROGER HARRIS	Independent Agency	1.00	1.00	395.52	395.52	-	395.52
HOME OFFICE	HOME OFFICE	1.00	-	305.25	305.25	-	305.25
DIANE ROOK-JOHNSON	Independent Agency	1.00	1.00	252.20	252.20	-	252.20
KEVIN SIMPSON	Independent Agency	1.00	-	239.62	239.62	-	239.62
SCOTT OLIVA	Independent Agency	1.00	1.00	226.80	226.80	-	226.80
KURT SCHMITZ	Independent Agency	1.00	1.00	226.80	226.80	-	226.80
CLYDE WHYTE	Direct Distribution	1.00	1.00	179.00	179.00	-	179.00
CONNIE GIBB	Independent Agency	1.00	1.00	170.10	170.10	-	170.10
MAYNARD HOLUB	Independent Agency	1.00	1.00	137.65	137.65	-	137.65
PHILIP WELTER	Wisconsin River Agency	1.00	1.00	-	100.00	10.00	110.00
SHERYL BELLIN	Independent Agency	1.00	1.00	100.89	100.89	-	100.89
KEITH SANDERS	Independent Agency	1.00	1.00	100.89	100.89	-	100.89
ALEXANDRIA WIDDERSHEIM	Wisconsin River Agency	1.00	-	-	61.44	30.72	92.16
DIRK MILESTONE	Independent Agency	1.00	1.00	-	79.14	-	79.14
MELISSA WESTBROOK	Independent Agency	1.00	1.00	57.83	57.83	-	57.83
KARISSA MITCHEK	Dakotas Agency	-	-	-	-	24.05	24.05
AUTUM JOHNSON	Dakotas Agency	1.00	-	-	-	-	-
ROBERT A ANDERSON	Independent Agency	-	-	-	-	-	-
TIMOTHY DOWSEY	Independent Agency	-	-	-	-	-	-
JAROD POWELL	Independent Agency	-	-	-	-	-	-
RONALD PACHAN	Independent Agency	(1.00)	-	(195.50)	(195.50)	-	(195.50)