

Agent	Channel	Policy Count	New Member Count	Life Production Credit	Production Credit	Production Credit Adj.	Total Production Credit
REBECCA LUREEN	Dakotas Agency	11.85	4.00	11,185.69	39,687.83	5,000.00	44,687.83
BRIAN LEMIEUX	Independent Agency	1.00	0.00	18,840.00	18,840.00	-	18,840.00
WHITNEY YANG	Lakeshore Agency	16.00	12.00	11,204.50	13,046.30	5,000.00	18,046.30
JANE ZELLER	Wisconsin River Agency	8.00	1.00	12,922.10	12,922.10	5,000.00	17,922.10
ROBERT FIRCHOW	Independent Agency	5.00	2.00	1,930.25	15,598.77	-	15,598.77
KAITLYNN ARNOLD	Dakotas Agency	2.15	1.00	3,151.73	7,981.51	5,000.00	12,981.51
CARRIE BAETEN	Independent Agency	10.00	6.00	6,986.97	6,986.97	2,115.58	9,102.54
NORBERTO CAPIELLO	Independent Agency	3.00	0.00	7,040.97	7,040.97	-	7,040.97
RANDALL KOLARIK	Independent Agency	6.00	3.00	5,684.93	5,684.93	1,279.88	6,964.81
CHIA YANG	Lakeshore Agency	5.00	2.00	5,154.50	5,154.50	1,712.50	6,867.00
SAMANTHA CLEMINS	Lakeshore Agency	10.00	5.00	4,327.75	4,327.75	2,338.52	6,666.27
DAVID LANGE	Lakeshore Agency	4.00	2.00	3,264.00	3,264.00	1,363.34	4,627.34
JAMES DINGELDEIN	Independent Agency	6.00	5.00	4,192.48	4,192.48	-	4,192.48
MICHAEL BROWN	Independent Agency	5.00	2.00	3,917.80	3,917.80	-	3,917.80
JERRY HENRY	Lakeshore Agency	3.00	0.00	2,441.01	2,441.01	1,297.40	3,738.41
PABLO RUIZ VARGAS	Lakeshore Agency	2.00	2.00	2,725.45	2,725.45	545.09	3,270.54
TIMOTHY DOWSEY	Independent Agency	1.00	1.00	2,724.60	2,724.60	-	2,724.60
STEVE ERNST	Lakeshore Agency	3.00	2.00	1,737.29	1,737.29	851.55	2,588.84
FRANK MOONEY	Independent Agency	1.00	1.00	2,500.09	2,500.09	-	2,500.09
CASSONDRA MEYER	Lakeshore Agency	6.00	6.00	1,581.23	1,581.23	709.77	2,291.00
BRIANNA GRISSOM	Dakotas Agency	2.00	1.00	1,195.60	1,195.60	1,076.04	2,271.64
DEAN WATERS	Independent Agency	5.00	4.00	2,049.11	2,049.11	-	2,049.11
SKLER MATLOCK	Dakotas Agency	1.00	0.00	1,601.79	1,601.79	320.36	1,922.14
MARY KRUEGER	Wisconsin River Agency	9.00	1.00	1,422.53	1,722.54	180.00	1,902.54
CODY HANKE	Independent Agency	2.00	2.00	1,727.64	1,727.64	-	1,727.64
CHRIS DEEDON	Lakeshore Agency	5.00	4.00	1,365.00	1,415.00	80.00	1,495.00
LAURA DEGOLIER	Independent Agency	2.00	2.00	1,381.12	1,381.12	-	1,381.12
AMANDA OLDENBURG	Lakeshore Agency	2.00	2.00	836.30	836.30	279.37	1,115.67
MATTHEW JACQUE	Wisconsin River Agency	2.00	1.00	748.40	748.40	224.52	972.92
LISA KOERNER	Wisconsin River Agency	4.00	3.00	762.45	762.45	191.97	954.42
LYNN TANK	Independent Agency	1.00	1.00	933.60	933.60	-	933.60
SCOTT WILLIAMS	Independent Agency	2.00	2.00	837.54	837.54	-	837.54
CHARLENE MCCOY	Independent Agency	1.00	1.00	797.40	797.40	-	797.40
JESSICA DELLEMAN	Independent Agency	1.00	0.00	691.50	691.50	-	691.50
DALBERT STEELE	Independent Agency	1.00	0.00	623.00	623.00	-	623.00
RUDOLPH KOLARIK	Independent Agency	2.00	1.00	578.62	578.62	-	578.62
DANIEL VERBRICK	Independent Agency	1.00	1.00	513.82	513.82	-	513.82
VALERIE JOHNSON	Independent Agency	2.00	2.00	425.53	425.53	-	425.53
ROGER HARRIS	Independent Agency	1.00	1.00	395.52	395.52	-	395.52
DIANE ROOK-JOHNSON	Independent Agency	1.00	1.00	252.20	252.20	-	252.20
KEVIN SIMPSON	Independent Agency	1.00	0.00	239.62	239.62	-	239.62
SCOTT OLIVA	Independent Agency	1.00	1.00	226.80	226.80	-	226.80
KURT SCHMITZ	Independent Agency	1.00	1.00	226.80	226.80	-	226.80
MAYNARD HOLUB	Independent Agency	1.00	1.00	137.65	137.65	-	137.65
KEITH SANDERS	Independent Agency	1.00	1.00	100.89	100.89	-	100.89
SHERYL BELLIN	Independent Agency	1.00	1.00	100.89	100.89	-	100.89
ALEXANDRIA WIDDERSHEIM	Wisconsin River Agency	1.00	0.00	-	61.44	30.72	92.17
DIRK MILESTONE	Independent Agency	1.00	1.00	-	79.14	-	79.14
KARISSA MITCHEK	Dakotas Agency	0.00	0.00	-	-	24.05	24.05
PHILIP WELTER	Wisconsin River Agency	1.00	1.00	-	-	10.00	10.00
ROBERT A ANDERSON	Independent Agency	0.00	0.00	-	-	-	-
AUTUM JOHNSON	Dakotas Agency	1.00	0.00	-	-	-	-
JAROD POWELL	Independent Agency	0.00	0.00	-	-	-	-
CLYDE WHYTE	Direct Distribution	0.00	0.00	-	-	-	-
RONALD PACHAN	Independent Agency	(1.00)	0.00	(195.50)	(195.50)	-	(195.50)