

Results Reported 4/3/21

Agent	Channel	Policy Count	New Member Count	Life Production Credit	Production Credit
CASSONDRA MEYER	Lakeshore Agency	7.00	1.00	13,866.43	13,866.43
STEVE ERNST	Lakeshore Agency	6.00	5.00	2,701.80	12,701.80
ALEXANDRIA WIDDERSHEIM	Wisconsin River Agency	11.00	3.00	8,441.90	11,362.70
DAVID HORSTMANN	Direct Distribution	6.00	6.00	10,576.70	10,576.70
JOANNA STOCH	Independent Agent	8.80	8.80	10,144.00	10,144.00
REBECCA LUREEN	Dakotas Agency	14.20	6.50	9,538.12	9,878.00
JASON LAPORTE	Wisconsin River Agency	10.00	5.00	5,882.75	9,709.65
WHITNEY YANG	Lakeshore Agency	7.00	7.00	8,372.75	9,043.85
AUTUM JOHNSON	Dakotas Agency	7.50	4.00	7,394.65	8,414.29
JAY DOBBS	Lakeshore Agency	5.00	1.00	7,496.11	7,814.32
SAMANTHA CLEMINS	Lakeshore Agency	7.00	2.00	6,486.75	6,486.75
LISA KOERNER	Wisconsin River Agency	15.00	9.00	6,257.56	6,257.56
JANE ZELLER	Wisconsin River Agency	14.00	8.00	5,866.64	5,866.64
MICHAEL BROWN	Independent Agent	4.00	0.00	5,151.25	5,151.25
RANDALL KOLARIK	Independent Agent	6.00	3.00	5,108.25	5,108.25
ALVA PAINE	Independent Agent	2.00	1.00	5,073.60	5,073.60
JAMES DINGELDEIN	Independent Agent	4.00	4.00	4,964.23	4,964.23
MARY KRUEGER	Wisconsin River Agency	9.00	2.00	4,722.30	4,745.14
PHILIP WELTER	Wisconsin River Agency	2.00	1.00	4,510.92	4,510.92
CHARLENE MCCOY	Independent Agent	7.00	6.00	4,499.98	4,499.98
CARRIE BAETEN	Independent Agent	9.00	6.00	4,173.44	4,173.44
DEAN WATERS	Independent Agent	6.00	6.00	3,866.65	3,866.65
ROBERT FIRCHOW	Independent Agent	5.00	3.00	3,780.75	3,780.75
NORBERTO CAPPIELLO	Independent Agent	1.00	1.00	3,602.20	3,602.20
DAVID KONSELLA	Independent Agent	1.00	1.00	3,488.42	3,488.42
CHAD WARE	Independent Agent	5.00	5.00	3,433.02	3,433.02
CHIA YANG	Lakeshore Agency	2.00	0.00	3,212.00	3,212.00
KATE KINGSBURY	Dakotas Agency	4.20	1.50	2,828.20	3,168.08
ADAM MILLER	Lakeshore Agency	2.00	0.00	2,789.89	2,789.89
ANDRZEJ SERTLER	Independent Agent	2.00	2.00	2,630.00	2,630.00
YULIIA PONA	Independent Agent	2.00	2.00	2,607.02	2,607.02
ERVIN LONDAGIN	Independent Agent	3.00	3.00	2,606.20	2,606.20
JANA MCKINNEY	Independent Agent	2.00	2.00	2,573.75	2,573.75

JASON PETERS	Independent Agent	3.00	3.00	2,489.65	2,489.65
DARREL SCHMIDT	Lakeshore Agency	3.00	2.00	2,282.31	2,282.31
KAROLINA SOBCZYK	Independent Agent	2.00	2.00	2,030.00	2,030.00
DAVID LAPETINA	Direct Distribution	3.00	3.00	1,997.41	1,997.41
JOHN FOWLER	Independent Agent	1.00	0.00	1,956.50	1,956.50
STANLEY BLYTHE	Independent Agent	4.00	4.00	1,954.49	1,954.49
DANIEL HERBRAND	Independent Agent	2.00	2.00	1,742.96	1,742.96
DALBERT STEELE	Independent Agent	5.00	3.00	1,622.75	1,622.75
WILLIAM PATZNER	Independent Agent	1.00	1.00	1,547.25	1,547.25
KURT SCHMITZ	Independent Agent	1.00	0.00	1,360.40	1,360.40
LARRY RUFF	Independent Agent	2.00	2.00	1,351.74	1,351.74
DONALD ROOT	Independent Agent	2.00	2.00	1,316.70	1,316.70
LYLE BODENSTEINER	Independent Agent	2.00	0.00	1,253.00	1,253.00
LARRY POWELL	Independent Agent	1.00	1.00	1,050.00	1,050.00
MATTHEW SCHERNIKAU	Independent Agent	1.00	0.00	1,019.00	1,019.00
RANDY AUGSBURGER	Independent Agent	2.00	1.00	982.60	982.60
SCOTT MOAN	Independent Agent	1.00	1.00	969.15	969.15
DAVID HARTWIG	Independent Agent	1.00	1.00	939.45	939.45
DANIEL ZEIGER	Independent Agent	1.00	0.00	931.25	931.25
BRADLEY PUTNAM	Independent Agent	1.00	0.00	924.75	924.75
JOSEPH MEDINGER JR	Independent Agent	2.00	2.00	860.30	860.30
DANIEL VERBRICK	Independent Agent	1.00	1.00	845.85	845.85
LAURA DEGOLIER	Independent Agent	1.00	1.00	845.80	845.80
JOANNA KOT	Independent Agent	1.00	1.00	835.00	835.00
HEATHER LINDSLEY	Independent Agent	1.00	1.00	813.90	813.90
WILLIAM GARRETT	Independent Agent	2.00	2.00	789.50	789.50
SAMANTHA NAPARALA	Lakeshore Agency	2.00	1.00	784.25	784.25
JUSTIN GIVENS	Independent Agent	1.00	1.00	762.00	762.00
RUDOLPH KOLARIK	Independent Agent	1.00	0.00	733.70	733.70
STACY STEPHENS	Independent Agent	2.00	2.00	612.25	612.25
BRENDA VANDER LOGT	Independent Agent	1.00	1.00	610.00	610.00
JEREMIAH WELCH	Lakeshore Agency	2.00	0.00	333.75	587.50
MICHAEL STECKLING	Independent Agent	1.00	0.00	558.75	558.75
CHRISTY SNIDER	Independent Agent	1.00	1.00	539.30	539.30
PAUL FRITCH	Independent Agent	1.00	0.00	529.50	529.50
RONALD PACHAN	Independent Agent	2.00	2.00	480.70	480.70

TRENT HALDIMAN	Independent Agent	1.00	0.00	478.50	478.50
NICOLE LEWIN	Independent Agent	1.00	1.00	472.50	472.50
LINDSEY KERSTEN	Wisconsin River Agency	1.00	1.00	459.00	459.00
BRIAN LEMIEUX	Independent Agent	1.00	1.00	403.30	403.30
JARED REUTER	Independent Agent	1.00	1.00	384.75	384.75
RANDALL PFEILER	Independent Agent	2.00	0.00	374.75	374.75
BRIAN BAUTCH	Independent Agent	1.00	1.00	334.77	334.77
KENNETH CAFOUREK	Independent Agent	1.00	0.00	326.00	326.00
BRUCE PAUTZ	Independent Agent	1.00	1.00	216.00	216.00
MARIAH BAGGS	Lakeshore Agency	2.00	1.00	196.91	196.91
ERIC GARLAND	Independent Agent	4.00	1.00	168.48	168.48
MICHAEL JOHNSON	Dakotas Agency	0.10	0.00	166.67	166.67
JOSEPH GUILLORY	Independent Agent	1.00	1.00	146.40	146.40
LUKASZ HANDZEL	Independent Agent	0.20	0.20	129.50	129.50
LEE EVANS	Lakeshore Agency	2.00	2.00	75.30	75.30
JUDY HAWLEY	Independent Agent	1.00	1.00	58.68	58.68
CRISTY ARNDT	Independent Agent	1.00	1.00	35.70	35.70
DIRK MILESTONE	Independent Agent	0.00	0.00	0.00	24.39