

<u>BRANDY CARMICHEAL</u>	1	25,000	185.75	0.00		1	66.00	185.75
<u>REBECCA LUREEN</u>	6	2,725,000	4,628.50	119.24		10	56.30	4,628.50
Totals for: DAKOTAS	7	2,750,000	4,814.25	119.24		11	57.18	4,814.25
<u>DAVID HORSTMANN</u>	5	970,000	9,430.90	93.29		5	18.60	9,392.50
<u>BRIAN PASSEHL</u>	1	300,000	558.00	0.00		1	30.00	558.00
Totals for: DIRECT	6	1,270,000	9,988.90	93.29		6	20.50	9,950.50
<u>BETTERLIFE</u>	0	25,000	317.48	0.00		1	17.00	305.25
Totals for: HOME OFFICE	0	25,000	317.48	0.00		1	17.00	305.25
<u>RANDALL AUGSBURGER</u>	1	25,000	1,082.75	92.03		1	81.00	1,082.75
<u>CAROLYN BAETEN</u>	3	645,000	4,723.37	1,838.37		5	33.80	4,696.05
<u>STANLEY BLYTHE</u>	2	150,000	1,874.16	161.54		3	24.00	1,830.50
<u>NORBERTO CAPIELLO</u>	0	7,093	2,185.55	0.00		1	6.00	218.56
<u>HARRY DORMAN</u>	1	25,000	1,394.50	0.00		1	10.00	1,394.50
<u>KYLIE ELMORE</u>	1	10,000	571.56	0.00		1	10.00	553.90
<u>JOHN FOWLER</u>	1	25,000	1,733.04	100.08		1	39.00	1,699.00

<u>WILLIAM GARRETT</u>	0	100,000	1,279.00	0.00		1	20.00	1,279.00
<u>TODD GERBIG</u>	1	8,000	7,648.00	0.00		1	13.00	382.40
<u>TRENT HALDIMAN</u>	1	225,000	591.00	591.00		2	27.00	591.00
<u>LEVI HUNCOVSKY</u>	1	5,589	3,140.39	0.00		1	18.00	314.04
<u>ANN KAISER</u>	0	0	0.00	0.00		1	4.00	0.00
<u>RANDALL KOLARIK</u>	2	165,000	9,210.76	379.73		2	30.00	1,589.69
<u>NICOLE LEWIN</u>	2	620,000	1,277.60	72.96		2	78.00	1,277.60
<u>PETER MOLITOR</u>	0	75,000	2,274.86	142.03		2	39.00	2,253.25
<u>JARED REUTER</u>	2	1,000,000	755.00	78.20		2	31.00	755.00
<u>DONALD ROOT</u>	3	225,000	2,971.50	255.81		3	10.67	2,971.50
<u>DONALD SCHAEFER</u>	1	500,000	6,428.04	400.00		1	27.00	4,800.00
<u>ANDRZEJ SERTLER</u>	0	100,000	1,751.00	0.00		1	67.00	1,751.00
Totals for: INDEPENDENT	22	3,910,682	50,892.08	4,111.75		32	30.56	29,439.73
<u>SAMANTHA CLEMINS</u>	3	90,889	1,703.89	39.72		3	44.00	1,703.89
<u>CHRISTOPHER DEEDON</u>	4	1,176,930	12,513.67	0.00		5	13.20	3,514.42
<u>JAY DOBBS</u>	1	25,000	456.50	38.80		1	115.00	456.50

<u>DEAN GARDNER</u>	1	50,000	39,974.50	0.00		1	5.00	3,997.45
<u>CASSONDRA MEYER</u>	2	75,000	21,414.50	10,618.74		2	102.50	2,362.40
<u>WILLIAM RUTTEN</u>	0	1,040,130	26,720.33	0.00		2	15.50	5,138.03
<u>NICOLE SMILANICH</u>	1	87,411	6,569.32	558.40		2	37.00	6,569.32
<u>CHIA YANG</u>	0	100,000	1,639.00	0.00		1	146.00	1,639.00
<u>WHITNEY YANG</u>	7	2,800,000	9,144.00	223.05		7	34.43	9,144.00
Totals for: SHEBOYGAN	19	5,445,360	120,135.71	11,478.71		24	42.29	34,525.01
<u>MATTHEW JACQUE</u>	2	425,000	1,053.50	0.00		2	22.00	1,053.50
<u>LISA KOERNER</u>	2	167,752	3,818.47	0.00		5	18.40	1,876.69
<u>JANE ZELLER</u>	1	250,000	2,347.58	50.79		2	9.00	2,397.50
Totals for: WAUSAU	5	842,752	7,219.55	50.79		9	17.11	5,327.69
Grand Totals for all agents and agencies:	59	14,243,794	193,367.97	15,853.78		83	35.13	84,362.44