

<u>AUTUM STRAND JOHNSON</u>	4	125,000	11,806.75	0.00		5	5.60	2,459.80
<u>REBECCA LUREEN</u>	4	1,075,000	1,195.00	91.83		4	39.25	1,195.00
<u>ALAINA PRESTWOOD</u>	0	7,500	361.80	0.00		1	13.00	350.55
Totals for: DAKOTAS	8	1,207,500	13,363.55	91.83		10	19.80	4,005.35
<u>DAVID HORSTMANN</u>	3	500,000	1,441.00	0.00		3	13.00	1,441.00
<u>BRIAN PASSEHL</u>	1	300,000	558.00	0.00		1	44.00	558.00
Totals for: DIRECT	4	800,000	1,999.00	0.00		4	20.75	1,999.00
<u>BETTERLIFE</u>	0	25,000	317.48	0.00		1	31.00	305.25
Totals for: HOME OFFICE	0	25,000	317.48	0.00		1	31.00	305.25
<u>RANDALL AUGSBURGER</u>	1	25,000	1,082.75	92.03		1	95.00	1,082.75
<u>CAROLYN BAETEN</u>	5	1,835,000	7,054.54	3,143.00		10	7.90	7,024.71
<u>STANLEY BLYTHE</u>	1	125,000	1,470.00	122.50		2	38.00	1,434.25
<u>MICHAEL BROWN</u>	0	115,000	4,437.72	0.00		2	13.00	4,108.95
<u>NORBERTO CAPPIELLO</u>	0	7,093	2,185.55	0.00		1	20.00	218.56
<u>JAMES DINGELDEIN</u>	0	45,000	1,914.00	162.69		1	5.00	1,914.00

<u>HARRY DORMAN</u>	2	55,000	2,458.00	118.54		2	13.50	2,458.00
<u>JOHN FOWLER</u>	1	25,000	1,733.04	100.08		1	53.00	1,699.00
<u>TODD GERBIG</u>	2	23,000	15,585.40	12,856.99		2	19.00	1,176.14
<u>TRENT HALDIMAN</u>	1	225,000	591.00	591.00		2	41.00	591.00
<u>JEFFREY HILLEMAN</u>	1	25,000	165.90	0.00		1	12.00	165.90
<u>LEVI HUNCOVSKY</u>	1	5,589	3,140.39	0.00		1	32.00	314.04
<u>ANN KAISER</u>	1	0	0.00	0.00		1	5.00	0.00
<u>RANDALL KOLARIK</u>	2	215,000	9,836.56	379.73		3	30.67	2,203.19
<u>NICOLE LEWIN</u>	1	500,000	890.00	49.30		1	80.00	890.00
<u>PETER MOLITOR</u>	0	50,000	1,692.50	50.00		1	40.00	1,692.50
<u>TIMOTHY MURPHY</u>	0	300,000	2,460.24	0.00		1	6.00	2,412.00
<u>SHERRY NOBLE</u>	1	50,000	2,778.84	569.84		1	6.00	2,864.00
<u>LARRY POWELL</u>	1	25,000	296.50	0.00		1	5.00	296.50
<u>DIANE ROOK-JOHNSON</u>	1	25,000	160.75	0.00		1	6.00	160.75
<u>DONALD ROOT</u>	3	225,000	2,971.50	255.81		3	24.67	2,971.50
<u>DONALD SCHAEFER</u>	2	650,000	9,488.04	655.00		2	22.00	7,860.00

Totals for: INDEPENDENT	27	4,550,682	72,393.22	19,146.51		41	22.02	43,537.73
<u>SAMANTHA CLEMINS</u>	2	80,889	2,447.99	85.62		3	18.67	2,403.29
<u>CHRISTOPHER DEEDON</u>	7	1,476,548	14,805.99	91.51		8	15.13	5,806.00
<u>CASSONDRA MEYER</u>	1	50,000	799.00	0.00		2	19.00	799.00
<u>WILLIAM RUTTEN</u>	0	1,015,000	17,080.00	0.00		2	21.50	3,457.00
<u>NICOLE SMILANICH</u>	0	25,000	687.00	58.40		1	37.00	687.00
<u>CHIA YANG</u>	1	250,000	3,825.00	0.00		2	84.50	3,825.00
<u>WHITNEY YANG</u>	4	1,600,000	4,768.00	203.16		4	22.75	4,768.00
Totals for: SHEBOYGAN	15	4,497,437	44,412.98	438.69		22	25.23	21,745.29
<u>LISA KOERNER</u>	2	170,000	1,196.36	0.00		3	29.33	1,191.12
<u>JANE ZELLER</u>	1	250,000	2,347.58	50.79		2	23.00	2,397.50
Totals for: WAUSAU	3	420,000	3,543.94	50.79		5	26.80	3,588.62
Grand Totals for all agents and agencies:	57	11,500,619	136,030.17	19,727.82		83	22.94	75,181.24