

| | | | | | | | | |
|----------------------------------|---|-----------|-----------|----------|--|----|-------|----------|
| <u>BRANDY CARMICHEAL</u> | 2 | 50,000 | 1,129.75 | 80.24 | | 2 | 60.00 | 1,129.75 |
| <u>REBECCA LUREEN</u> | 5 | 2,782,541 | 41,009.18 | 106.04 | | 12 | 42.17 | 8,521.94 |
| Totals for: DAKOTAS | 7 | 2,832,541 | 42,138.93 | 186.28 | | 14 | 44.71 | 9,651.69 |
| <u>DAVID HORSTMANN</u> | 3 | 770,000 | 6,430.90 | 93.29 | | 3 | 21.00 | 6,392.50 |
| <u>BRIAN PASSEHL</u> | 1 | 700,000 | 1,638.00 | 0.00 | | 2 | 38.50 | 1,638.00 |
| Totals for: DIRECT | 4 | 1,470,000 | 8,068.90 | 93.29 | | 5 | 28.00 | 8,030.50 |
| <u>BETTERLIFE</u> | 0 | 25,000 | 317.48 | 0.00 | | 1 | 10.00 | 305.25 |
| Totals for: HOME OFFICE | 0 | 25,000 | 317.48 | 0.00 | | 1 | 10.00 | 305.25 |
| <u>RANDALL AUGSBURGER</u> | 1 | 25,000 | 1,082.75 | 92.03 | | 1 | 74.00 | 1,082.75 |
| <u>CAROLYN BAETEN</u> | 2 | 650,000 | 4,785.50 | 1,838.37 | | 4 | 35.75 | 4,785.50 |
| <u>STANLEY BLYTHE</u> | 2 | 150,000 | 1,874.16 | 161.54 | | 3 | 17.00 | 1,830.50 |
| <u>HARRY DORMAN</u> | 2 | 60,000 | 12,161.50 | 9,560.00 | | 3 | 79.33 | 3,079.50 |
| <u>KYLIE ELMORE</u> | 1 | 10,000 | 571.56 | 0.00 | | 1 | 3.00 | 553.90 |
| <u>SCOTT FAHRENTHOLD</u> | 1 | 20,000 | 1,291.20 | 107.60 | | 1 | 6.00 | 1,251.20 |
| <u>JOHN FOWLER</u> | 1 | 25,000 | 1,231.20 | 100.08 | | 1 | 32.00 | 1,207.00 |

| | | | | | | | | |
|----------------------------------|---|-----------|----------|--------|--|---|-------|----------|
| <u>WILLIAM GARRETT</u> | 0 | 100,000 | 1,279.00 | 0.00 | | 1 | 13.00 | 1,279.00 |
| <u>TODD GERBIG</u> | 1 | 8,000 | 7,648.00 | 0.00 | | 1 | 6.00 | 382.40 |
| <u>TRENT HALDIMAN</u> | 1 | 225,000 | 591.00 | 591.00 | | 2 | 20.00 | 591.00 |
| <u>ROGER HARRIS</u> | 1 | 24,000 | 1,926.00 | 0.00 | | 1 | 2.00 | 1,866.24 |
| <u>JUDY HAWLEY</u> | 0 | 50,000 | 376.50 | 0.00 | | 1 | 4.00 | 376.50 |
| <u>LEVI HUNCOVSKY</u> | 1 | 5,589 | 3,140.39 | 0.00 | | 1 | 11.00 | 314.04 |
| <u>RANDALL KOLARIK</u> | 2 | 165,000 | 9,210.76 | 379.73 | | 2 | 23.00 | 1,589.69 |
| <u>GREGORY KONERZA</u> | 1 | 54,380 | 240.00 | 240.00 | | 1 | 10.00 | 240.00 |
| <u>NICOLE LEWIN</u> | 2 | 620,000 | 1,277.60 | 72.96 | | 2 | 71.00 | 1,277.60 |
| <u>PETER MOLITOR</u> | 0 | 75,000 | 2,274.86 | 142.03 | | 2 | 32.00 | 2,253.25 |
| <u>LARRY POWELL</u> | 1 | 100,000 | 1,918.08 | 0.00 | | 1 | 48.00 | 1,200.00 |
| <u>BRADLEY PUTNAM</u> | 0 | 25,000 | 227.52 | 18.96 | | 1 | 18.00 | 223.00 |
| <u>JARED REUTER</u> | 2 | 1,000,000 | 755.00 | 78.20 | | 2 | 24.00 | 755.00 |
| <u>DIANE ROOK-JOHNSON</u> | 1 | 30,000 | 184.56 | 15.38 | | 1 | 4.00 | 180.90 |
| <u>DONALD ROOT</u> | 2 | 125,000 | 2,196.50 | 189.93 | | 2 | 6.00 | 2,196.50 |
| <u>KEITH SANDERS</u> | 1 | 10,000 | 607.56 | 0.00 | | 1 | 60.00 | 588.70 |

| | | | | | | | | |
|----------------------------------|----|-----------|-----------|-----------|--|----|--------|-----------|
| <u>DONALD SCHAEFER</u> | 1 | 500,000 | 6,428.04 | 400.00 | | 1 | 20.00 | 4,800.00 |
| <u>ANDRZEJ SERTLER</u> | 2 | 500,000 | 2,349.00 | 0.00 | | 3 | 60.00 | 2,349.00 |
| Totals for: INDEPENDENT | 29 | 4,556,969 | 65,628.24 | 13,987.81 | | 40 | 31.88 | 36,253.17 |
| <u>SAMANTHA CLEMINS</u> | 3 | 90,889 | 1,703.89 | 39.72 | | 3 | 37.00 | 1,703.89 |
| <u>CHRISTOPHER DEEDON</u> | 3 | 1,104,290 | 26,436.86 | 0.00 | | 4 | 17.50 | 3,937.89 |
| <u>JAY DOBBS</u> | 1 | 25,000 | 456.50 | 38.80 | | 1 | 108.00 | 456.50 |
| <u>CASSONDR A MEYER</u> | 2 | 75,000 | 21,414.50 | 10,618.74 | | 2 | 95.50 | 2,362.40 |
| <u>WILLIAM RUTTEN</u> | 0 | 1,000,000 | 2,740.00 | 0.00 | | 1 | 19.00 | 2,740.00 |
| <u>NICOLE SMILANICH</u> | 1 | 87,411 | 6,569.32 | 558.40 | | 2 | 30.00 | 6,569.32 |
| <u>CHIA YANG</u> | 1 | 350,000 | 5,714.00 | 346.38 | | 2 | 92.00 | 5,714.00 |
| <u>WHITNEY YANG</u> | 6 | 2,700,000 | 8,079.00 | 110.42 | | 6 | 32.33 | 8,079.00 |
| Totals for: SHEBOYGAN | 17 | 5,432,590 | 73,114.07 | 11,712.46 | | 21 | 44.62 | 31,563.00 |
| <u>MATTHEW JACQUE</u> | 2 | 500,000 | 1,380.88 | 0.00 | | 2 | 18.50 | 1,372.00 |
| <u>LISA KOERNER</u> | 2 | 172,752 | 4,080.19 | 0.00 | | 6 | 10.00 | 2,134.29 |
| <u>MARY KRUEGER</u> | 1 | 200,000 | 780.70 | 62.06 | | 1 | 67.00 | 780.70 |

| | New Mbr | <u>VOLUME</u> | Premium | CWA | Printed: 8/1/2021 Received | Policy Count | Avg Days Pending | Page 4 of 4 Production Credit |
|--|---------|---------------|------------|-----------|-------------------------------|-----------------|---------------------|-------------------------------------|
| <u>PHILIP WELTER</u> | 0 | 0 | 0.00 | 0.00 | | 1 | 3.00 | 0.00 |
| <u>JANE ZELLER</u> | 1 | 200,000 | 1,750.08 | 0.00 | | 1 | 5.00 | 1,800.00 |
| Totals for: WAUSAU | 6 | 1,072,752 | 7,991.85 | 62.06 | | 11 | 15.64 | 6,086.99 |
| Grand Totals for all agents and agencies: | 63 | 15,389,852 | 197,259.47 | 26,041.90 | | 92 | 34.35 | 91,890.60 |