

<u>REBECCA LUREEN</u>	0	1,217,427	49,451.48	0.00		6	24.00	9,011.35
Totals for: DAKOTAS	0	1,217,427	49,451.48	0.00		6	24.00	9,011.35
<u>BARRY HAMPTON</u>	1	100,000	719.50	0.00		1	6.00	719.50
<u>NATALIE PODRAZA</u>	1	20,000	648.12	0.00		1	18.00	628.00
<u>HALEY PULLEN</u>	4	185,000	2,543.98	0.00		4	14.25	2,527.60
Totals for: DIRECT	6	305,000	3,911.60	0.00		6	13.50	3,875.10
<u>CAROLYN BAETEN</u>	0	1,450,000	9,390.25	0.00		3	18.67	9,390.25
<u>MICHAEL BROWN</u>	3	790,000	122,092.90	36,776.26		7	33.71	15,094.60
<u>JAMES DINGELDEIN</u>	0	10,000	2,209.92	0.00		1	13.00	2,141.40
<u>WILLIAM GARRETT</u>	1	75,000	1,834.25	0.00		2	62.00	1,834.25
<u>CONNIE GIBB</u>	0	25,000	2,522.00	0.00		1	7.00	252.20
<u>JOSEPH GUILLORY</u>	2	32,684	6,909.98	0.00		2	30.50	2,102.81
<u>ROGER HARRIS</u>	1	50,000	120.36	0.00		1	32.00	118.00
<u>BETH KLISMITH</u>	1	250,000	1,114.38	675.62		1	47.00	1,114.38
<u>RANDALL KOLARIK</u>	0	50,500	5,687.85	52.85		2	51.50	1,127.12

<u>EDWARD LANGFORD</u>	1	25,000	1,202.75	0.00		1	13.00	1,202.75
<u>JANA MCKINNEY</u>	1	25,000	2,203.44	0.00		1	31.00	2,040.25
<u>JOSEPH MEDINGER</u>	1	10,000	744.48	0.00		1	11.00	721.40
<u>DEREK ROACH</u>	1	29,000	1,721.70	0.00		1	18.00	1,721.70
<u>GREGG TALLIER</u>	0	150,000	1,213.13	845.28		1	84.00	1,213.13
<u>DEAN WATERS</u>	1	500,000	16,050.00	0.00		1	19.00	16,050.00
<u>DOUGLAS WILKE</u>	1	8,235	1,200.00	0.00		1	4.00	1,162.85
<u>SCOTT WILLIAMS</u>	1	100,000	2,669.04	0.00		1	110.00	600.00
Totals for: INDEPENDENT	15	3,580,419	178,886.43	38,350.01		28	34.61	57,887.08
<u>HOME OFFICE</u>	0	200,000	3,053.88	33,213.59		1	97.00	2,000.00
Totals for: ORPHAN	0	200,000	3,053.88	33,213.59		1	97.00	2,000.00
<u>SAMANTHA CLEMINS</u>	1	492,001	66,146.16	55,405.48		5	17.80	8,354.09
<u>AMANDA OLDENBURG</u>	1	517,285	4,498.82	79.03		4	11.00	1,486.08
<u>RYAN RAEDER</u>	0	400,000	6,695.25	1,105.23		3	70.00	1,945.95
<u>CHIA YANG</u>	2	1,150,000	7,076.35	253.04		6	42.50	7,076.35
<u>WHITNEY YANG</u>	1	345,000	1,640.10	139.40		2	28.00	1,640.10

	New Mbr	<u>VOLUME</u>	Premium	CWA	Policy Count	Avg Days Pending	Production Credit
Totals for: SHEBOYGAN	5	2,904,286	86,056.68	56,982.18	20	32.70	20,502.57
<u>LISA KOERNER</u>	0	0	0.00	0.00	1	12.00	0.00
<u>HAILEY SMITH</u>	0	50,000	16,646.00	0.00	1	40.00	1,664.60
<u>ALEXANDRIA WIDDERSHEIM</u>	2	200,000	1,194.00	0.00	2	95.00	1,194.00
<u>JANE ZELLER</u>	2	394,777	52,833.40	50,195.84	3	22.33	7,820.91
Totals for: WAUSAU	4	644,777	70,673.40	50,195.84	7	44.14	10,679.51
Grand Totals for all agents and agencies:	30	8,851,909	392,033.47	178,741.62	68	33.15	103,955.61