

<u>KAITLYNN ARNOLD</u>	1	250,000	9,032.04	8,710.00		1	41.00	8,710.00
<u>REBECCA LUREEN</u>	0	50,000	1,740.50	0.00		1	4.00	1,740.50
<u>SKYLER MATLOCK</u>	1	81,255	439.56	0.00		1	56.00	480.00
Totals for: DAKOTAS	2	381,255	11,212.10	8,710.00		3	33.67	10,930.50
<u>CAROLYN BAETEN</u>	1	1,200,000	4,918.29	24.03		4	16.00	4,918.29
<u>HOWARD BLECHA</u>	1	0	300.00	500.00		1	27.00	0.00
<u>MICHAEL BROWN</u>	1	500,000	61,083.18	0.00		6	76.83	14,243.50
<u>GREGORY CARTER</u>	0	100,000	1,065.00	0.00		1	47.00	1,065.00
<u>JOSEPH CORDOVA</u>	1	25,000	425.50	0.00		1	38.00	425.50
<u>ROBERT FIRCHOW</u>	0	175,000	4,232.00	0.00		1	4.00	4,232.00
<u>WILLIAM GARRETT</u>	1	25,000	678.25	0.00		1	63.00	678.25
<u>JOSEPH GUILLORY</u>	1	32,684	6,650.30	120.81		2	12.50	1,941.31
<u>BETH KLISMITH</u>	1	500,000	1,356.10	675.62		2	32.50	1,342.50
<u>RANDALL KOLARIK</u>	0	250,000	3,068.64	280.86		4	16.75	2,941.50
<u>BRIAN LEMIEUX</u>	1	45,000	20,481.15	0.00		1	95.00	2,048.12
<u>DIANE ROOK-JOHNSON</u>	1	59,454	22,268.31	0.00		2	16.00	2,226.83

<u>DONALD ROOT</u>	1	500,000	3,730.00	0.00		1	17.00	3,730.00
<u>KURT SCHMITZ</u>	0	25,000	420.50	0.00		1	3.00	420.50
<u>DEBRA STRUTHERS</u>	1	25,000	280.25	23.82		1	12.00	280.25
<u>GREGG TALLIER</u>	0	150,000	828.75	845.28		1	42.00	828.75
<u>DEAN WATERS</u>	1	5,163	2,407.65	0.00		1	151.00	240.77
<u>SCOTT WILLIAMS</u>	1	100,000	2,669.04	0.00		1	68.00	600.00
Totals for: INDEPENDENT	13	3,717,301	136,862.91	2,470.42		32	40.03	42,163.06
<u>HOME OFFICE</u>	0	113,122	1,781.16	33,213.59		1	55.00	2,000.00
Totals for: ORPHAN	0	113,122	1,781.16	33,213.59		1	55.00	2,000.00
<u>SAMANTHA CLEMINS</u>	1	1,730,000	8,971.70	729.54		10	31.70	5,608.45
<u>STEVEN ERNST</u>	0	27,500	16,969.85	0.00		1	6.00	1,696.99
<u>DAVID LANGE</u>	0	49,080	7,427.57	0.00		3	22.00	2,048.79
<u>RYAN RAEDER</u>	2	1,699,029	15,525.75	2,315.17		8	32.13	6,452.18
<u>CHIA YANG</u>	2	925,000	3,056.31	65.02		5	12.20	2,977.60
<u>WHITNEY YANG</u>	2	200,000	3,498.00	0.00		2	11.00	3,498.00

	New Mbr	<u>VOLUME</u>	Premium	CWA	Policy Count	Avg Days Pending	Production Credit
Totals for: SHEBOYGAN	7	4,630,609	55,449.18	3,109.73	29	25.14	22,282.00
<u>MARY KRUEGER</u>	0	110,000	828.56	70.42	2	58.00	828.56
<u>HAILEY SMITH</u>	0	150,000	2,625.48	218.79	1	12.00	2,574.00
<u>ALEXANDRIA WIDDERSHEIM</u>	2	200,000	1,194.00	0.00	2	53.00	1,194.00
<u>JANE ZELLER</u>	4	1,127,654	105,778.56	100,000.00	5	20.20	15,778.51
Totals for: WAUSAU	6	1,587,654	110,426.60	100,289.21	10	33.50	20,375.07
Grand Totals for all agents and agencies:	28	10,429,941	315,731.95	147,792.95	75	33.35	97,750.62