

<u>CAROL JANDERA</u>	1	25,000	997.56	166.26		1	7.00	997.56
<u>AUTUM STRAND JOHNSON</u>	1	180,000	4,063.80	254.44		3	41.00	4,063.80
<u>REBECCA LUREEN</u>	5	2,110,000	9,536.79	177.41		10	32.10	9,047.55
Totals for: DAKOTAS	7	2,315,000	14,598.15	598.11		14	32.21	14,108.91
<u>BRIAN PASSEHL</u>	6	1,015,000	6,072.50	1,109.93		8	31.63	6,049.25
Totals for: DIRECT	6	1,015,000	6,072.50	1,109.93		8	31.63	6,049.25
<u>ISABEL AGUIRRE</u>	1	25,887	1,176.51	100.00		1	14.00	1,176.51
<u>BOB ANDREWS</u>	2	200,000	2,175.72	0.00		2	28.00	2,133.00
<u>RANDALL AUGSBURGER</u>	0	50,000	2,086.25	0.00		2	3.50	2,086.25
<u>CAROLYN BAETEN</u>	3	900,000	5,214.38	17.82		6	35.00	5,214.38
<u>BRIAN BAUTCH</u>	1	75,000	2,470.92	0.00		1	33.00	2,422.50
<u>SHERYL BELLIN</u>	0	25,000	1,037.75	88.21		1	33.00	1,037.75
<u>HOWARD BLECHA</u>	1	0	300.00	1,000.00		1	27.00	0.00
<u>MICHAEL BROWN</u>	1	75,000	25,093.88	0.00		3	27.33	2,365.50
<u>NORBERTO CAPPIELLO</u>	0	5,000	681.24	0.00		1	27.00	660.10

<u>JEREMY CORDOVA</u>	1	25,000	585.50	0.00		1	47.00	585.50
<u>LAURA DEGOLIER</u>	0	5,000	403.08	0.00		1	5.00	390.55
<u>HARRY DORMAN</u>	1	25,000	1,207.00	0.00		1	133.00	1,207.00
<u>JOSEPH GUILLORY</u>	0	40,000	2,284.60	0.00		2	20.00	2,234.35
<u>BONITA HAYES</u>	1	30,000	919.56	0.00		1	63.00	901.50
<u>EZELL JACKSON</u>	1	50,000	2,160.50	0.00		1	5.00	2,160.50
<u>EDYTA KIELTYKA</u>	2	400,000	2,965.00	0.00		2	107.00	2,965.00
<u>RANDALL KOLARIK</u>	1	650,000	16,588.60	772.39		3	9.67	16,555.94
<u>GREGORY KONERZA</u>	1	15,000	11,243.85	1,377.05		1	24.00	1,124.39
<u>BRIAN LEMIEUX</u>	2	75,000	7,716.25	77.73		2	33.00	1,594.68
<u>NICOLE LEWIN</u>	2	240,000	610.80	51.91		2	7.00	610.80
<u>ERVIN LONDAGIN</u>	0	200,000	519.75	0.00		1	24.00	519.75
<u>CHARLENE MCCOY</u>	1	50,000	523.80	0.00		1	53.00	513.44
<u>KYLE MCLAUGHLIN</u>	1	28,160	19,499.52	0.00		1	25.00	1,949.95
<u>JOSEPH MEDINGER</u>	0	25,000	1,450.75	0.00		1	102.00	1,450.75
<u>SHERRY NOBLE</u>	1	100,000	2,105.04	175.42		1	7.00	2,722.24

<u>BRUCE PAUTZ</u>	2	125,000	321.75	320.04		2	18.00	321.75
<u>LARRY POWELL</u>	1	100,000	2,354.04	0.00		1	12.00	2,392.44
<u>STEPHEN RUNDE</u>	1	31,088	15,786.30	0.00		1	55.00	1,578.63
<u>DONALD SCHAEFER</u>	2	750,000	15,138.12	1,393.33		2	57.50	7,476.00
<u>MATTHEW SCHERNIKAU</u>	1	80,000	1,260.00	0.00		1	26.00	1,260.00
<u>ANDRZEJ SERTLER</u>	3	900,000	14,501.50	0.00		5	19.60	14,501.50
<u>CHRISTY SNIDER</u>	2	50,000	932.25	0.00		2	18.00	932.25
<u>JOANNA STOCH</u>	6	895,000	8,511.30	100.30		6	27.00	8,511.30
<u>PAULA VESELY</u>	2	100,000	524.00	0.00		2	5.00	524.00
Totals for: INDEPENDENT	44	6,345,135	170,349.51	5,474.20		62	30.48	92,080.19
<u>SAMANTHA CLEMINS</u>	11	3,006,000	80,533.53	1,449.73		17	19.88	23,038.71
<u>CHRISTOPHER DEEDON</u>	1	25,000	424.50	36.08		1	5.00	424.50
<u>JAY DOBBS</u>	1	25,000	456.50	38.80		1	32.00	456.50
<u>STEVEN ERNST</u>	1	350,000	1,976.00	147.56		3	29.00	1,976.00
<u>CASSONDRA MEYER</u>	6	195,928	57,015.73	20,386.24		8	55.00	6,914.41

<u>DARREL SCHMIDT</u>	2	810,000	3,830.98	302.49		5	26.00	3,592.06
<u>CHIA YANG</u>	2	1,390,184	7,548.84	22.08		7	33.71	7,414.06
<u>WHITNEY YANG</u>	6	400,000	3,436.04	363.77		6	38.00	3,453.02
Totals for: SHEBOYGAN	30	6,202,112	155,222.12	22,746.75		48	31.17	47,269.26
<u>LISA KOERNER</u>	1	10,000	418.08	34.84		1	5.00	405.10
<u>MARY KRUEGER</u>	2	24,999	471.00	375,638.05		5	18.00	171.00
<u>JASON LAPORTE</u>	1	100,000	645.00	6,054.83		2	34.50	645.00
<u>JANE ZELLER</u>	2	318,142	59,949.82	1,233.86		7	36.00	10,112.04
Totals for: WAUSAU	6	453,141	61,483.90	382,961.58		15	27.73	11,333.14
Grand Totals for all agents and agencies:	93	16,330,388	407,726.18	412,890.57		147	30.65	170,840.75