

Pending Policies as of 4/18/2023

<u>Policy Number</u>	<u>Agency</u>	<u>Policy Count</u>	<u>New Member Count</u>	<u>Average Days Pending</u>	<u>VOLUME</u>	<u>Premium</u>	<u>Cash With App</u>	<u>AFYC</u>	<u>Prod Credit</u>
ISABEL AGUIRRE	INDEPENDENT	2	0.00	20.00	36,000	2,258.83	0.00	1,794.07	2,258.83
ELLEN ANDERSON	INDEPENDENT	1	0.00	18.00	10,000	561.10	0.00	695.76	561.10
CAROLYN BAETEN	INDEPENDENT	3	2.00	24.00	625,000	1,446.28	70.32	980.02	1,446.28
MICHAEL BROWN	INDEPENDENT	1	0.00	12.00	28,652	16,426.34	0.00	1,642.63	1,642.63
LAURA DEGOLIER	INDEPENDENT	1	1.00	28.00	10,000	616.00	108.49	572.88	616.00
MARIA FRY	INDEPENDENT	1	0.00	13.00	2,000	584.06	0.00	601.58	584.06
JOSEPH GUILLORY	INDEPENDENT	1	1.00	18.00	25,000	1,082.75	0.00	1,006.96	1,082.75
COLTON KISSINGER	INDEPENDENT	2	2.00	26.00	200,000	538.00	45.74	527.24	538.00
BETH KLISMITH	INDEPENDENT	1	1.00	49.00	250,000	360.00	56.10	295.20	360.00
RANDALL KOLARIK	INDEPENDENT	4	0.00	5.00	60,000	956.75	0.00	657.71	956.75
STEVEN MASKIL	INDEPENDENT	1	1.00	13.00	3,000	756.63	65.07	779.33	756.63

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JANA MCKINNEY	INDEPENDENT	1	1.00	28.00	25,000	1,090.00	92.65	1,013.70	1,090.00
JESSE PENA	INDEPENDENT	2	1.00	16.50	200,000	2,436.00	0.00	2,213.78	2,436.00
JARED REUTER	INDEPENDENT	1	0.00	18.00	750,000	412.50	0.00	404.25	412.50
PAULA VESELY	INDEPENDENT	1	1.00	12.00	100,000	423.05	0.00	393.44	423.05
DEAN WATERS	INDEPENDENT	1	1.00	28.00	453,594	20,000.00	0.00	24,800.00	20,000.00
ALEXANDRIA WIDDERSHEIM	INDEPENDENT	1	1.00	50.00	500,000	885.00	0.00	725.70	885.00
<b>Totals for:</b>	<b>INDEPENDENT</b>	<b>25</b>	<b>13.00</b>	<b>20.16</b>	<b>3,278,246</b>	<b>63,933.84</b>	<b>438.37</b>	<b>39,104.25</b>	<b>885.00</b>
RACHEL HUNTER	DIRECT	5	5.00	34.40	62,000	2,372.64	32.16	1,660.85	2,372.64
HALEY SAMS	DIRECT	1	1.00	54.00	25,000	279.00	0.00	139.50	279.00
<b>Totals for:</b>	<b>DIRECT</b>	<b>6</b>	<b>19.00</b>	<b>37.67</b>	<b>87,000</b>	<b>2,723.88</b>	<b>32.16</b>	<b>1,800.35</b>	<b>279.00</b>
SAMANTHA CLEMINS	RUTTENAGENCY	2	0.00	25.00	61,078	18,698.61	0.00	2,102.55	2,748.26

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TIMOTHY DOWSEY	INDENDEPENT	1	1.00	14.00	7,500	906.15	0.00	933.33	906.15
DAVID LANGE	RUTTENAGENCY	4	1.00	31.50	160,290	8,614.91	0.00	1,776.64	1,839.61
AMANDA OLDENBURG	RUTTENAGENCY	1	0.00	54.00	150,000	330.00	0.00	270.60	330.00
WILLIAM RUTTEN	RUTTENAGENCY	2	0.00	40.00	381,339	27,889.30	71.40	3,173.64	3,544.93
TONG XIONG	RUTTENAGENCY	1	1.00	63.00	100,000	2,812.00	239.02	2,615.16	2,812.00
CHIA YANG	RUTTENAGENCY	1	1.00	40.00	300,000	1,209.00	0.00	870.48	1,209.00
WHITNEY YANG	RUTTENAGENCY	5	5.00	11.80	850,000	4,612.00	392.03	3,724.34	4,612.00
JANE ZELLER	RUTTENAGENCY	4	1.00	28.25	1,600,000	3,437.00	0.00	2,573.84	3,437.00
<b>Totals for:</b>	<b>RUTTENAGENCY</b>	<b>21</b>	<b>29.00</b>	<b>28.52</b>	<b>3,610,207</b>	<b>69,107.59</b>	<b>702.45</b>	<b>18,040.58</b>	<b>3,437.00</b>
<b>Grand Totals</b>	<b>All agents and agencies</b>	<b>52</b>	<b>29.00</b>	<b>25.56</b>	<b>6,975,453</b>	<b>135,765.31</b>	<b>1,172.98</b>	<b>58,945.18</b>	<b>60,140.18</b>