

Pending Policies as of 4/10/2023

<u>Policy Number</u>	<u>Agency</u>	<u>Policy Count</u>	<u>New Member Count</u>	<u>Average Days Pending</u>	<u>VOLUME</u>	<u>Premium</u>	<u>Cash With App</u>	<u>AFYC</u>	<u>Prod Credit</u>
ISABEL AGUIRRE	INDEPENDENT	2	0.00	12.00	36,000	2,258.83	0.00	1,794.07	2,258.83
ELLEN ANDERSON	INDEPENDENT	1	0.00	10.00	10,000	561.10	0.00	695.76	561.10
KAITLYNN REEDER	INDEPENDENT	1	0.00	11.00	25,000	297.25	0.00	335.89	297.25
CAROLYN BAETEN	INDEPENDENT	6	5.00	13.83	875,000	3,653.03	210.25	2,573.18	3,653.03
LYLE BODENSTEINER	INDEPENDENT	1	0.00	74.00	25,000	1,198.00	101.83	1,233.94	1,198.00
MICHAEL BROWN	INDEPENDENT	3	0.00	13.33	28,652	16,426.34	0.00	1,642.63	1,642.63
SWT	INDEPENDENT	4	4.00	2.25	152,000	4,736.74	0.00	4,877.50	4,736.74
LAURA DEGOLIER	INDEPENDENT	1	1.00	20.00	10,000	616.00	108.49	572.88	616.00
PAUL FRITCH	INDEPENDENT	1	1.00	4.00	7,000	1,513.38	0.00	1,331.77	1,513.38
MARIA FRY	INDEPENDENT	1	0.00	5.00	2,000	584.06	0.00	601.58	584.06
WILLIAM GARRETT	INDEPENDENT	1	1.00	28.00	25,000	1,080.00	91.80	561.60	1,080.00

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JOSEPH GUILLORY	INDEPENDENT	1	1.00	10.00	25,000	1,082.75	0.00	1,006.96	1,082.75
EZELL JACKSON	INDEPENDENT	2	2.00	1.00	50,000	888.00	0.00	825.84	888.00
COLTON KISSINGER	INDEPENDENT	2	2.00	18.00	200,000	538.00	45.74	527.24	538.00
BETH KLISMITH	INDEPENDENT	2	2.00	41.00	500,000	670.00	82.45	549.40	670.00
RANDALL KOLARIK	INDEPENDENT	1	1.00	32.00	9,600	9,177.60	0.00	183.55	458.88
DEBRA LARKIN	INDEPENDENT	1	1.00	4.00	10,000	982.40	0.00	1,709.73	982.40
REBECCA LUREEN	INDEPENDENT	1	0.00	4.00	15,000	1,764.30	0.00	1,817.23	1,764.30
STEVEN MASKIL	INDEPENDENT	1	1.00	5.00	3,000	756.63	0.00	779.33	756.63
CHARLENE MCCOY	INDEPENDENT	1	1.00	32.00	150,000	412.50	35.06	383.63	412.50
JANA MCKINNEY	INDEPENDENT	1	1.00	20.00	25,000	1,090.00	92.65	1,013.70	1,090.00
PATRICK MONGIN	INDEPENDENT	1	1.00	17.00	10,000	5,412.80	0.00	487.15	541.28

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JARED REUTER	INDEPENDENT	1	0.00	10.00	750,000	412.50	0.00	404.25	412.50
PAULA VESELY	INDEPENDENT	1	1.00	4.00	100,000	423.05	0.00	393.44	423.05
DEAN WATERS	INDEPENDENT	1	1.00	20.00	453,594	20,000.00	0.00	24,800.00	20,000.00
ALEXANDRIA WIDDERSHEIM	INDEPENDENT	2	1.00	52.00	525,000	1,470.50	439.09	1,270.22	1,470.50
<b>Totals for:</b>	<b>INDEPENDENT</b>	<b>41</b>	<b>28.00</b>	<b>16.83</b>	<b>4,021,846</b>	<b>77,651.74</b>	<b>1,207.36</b>	<b>52,372.47</b>	<b>1,470.50</b>
RACHEL HUNTER	DIRECT	5	5.00	26.40	62,000	2,372.64	0.00	1,660.85	2,372.64
HALEY SAMS	DIRECT	3	3.00	35.00	48,000	1,103.84	0.00	716.89	1,103.84
<b>Totals for:</b>	<b>DIRECT</b>	<b>8</b>	<b>36.00</b>	<b>29.63</b>	<b>110,000</b>	<b>3,575.04</b>	<b>0.00</b>	<b>2,377.74</b>	<b>1,103.84</b>
DOUA CHANG	RUTTENAGENCY	4	4.00	11.00	200,000	1,070.00	0.00	995.11	1,070.00
SAMANTHA CLEMINS	RUTTENAGENCY	2	0.00	17.00	61,078	18,698.61	0.00	2,102.55	2,748.26
TIMOTHY DOWSEY	INDENDEPENT	1	1.00	6.00	7,500	906.15	0.00	933.33	906.15

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DAVID LANGE	RUTTENAGENCY	4	2.00	32.50	410,290	8,449.41	0.00	1,488.27	1,674.11
AMANDA OLDENBURG	RUTTENAGENCY	1	0.00	46.00	150,000	330.00	0.00	270.60	330.00
RYAN RAEDER	RUTTENAGENCY	3	0.00	4.33	103,036	23,487.40	0.00	1,951.48	4,434.94
WILLIAM RUTTEN	RUTTENAGENCY	2	0.00	32.00	381,339	27,889.30	71.40	3,173.64	3,544.93
DREW SMADING	INDEPENDENTS	1	1.00	13.00	25,000	629.25	0.00	390.14	629.25
TONG XIONG	RUTTENAGENCY	1	1.00	55.00	100,000	2,812.00	239.02	2,615.16	2,812.00
CHIA YANG	RUTTENAGENCY	2	2.00	25.00	430,435	2,385.52	103.55	1,835.23	2,385.52
WHITNEY YANG	RUTTENAGENCY	2	2.00	19.00	350,000	6,083.00	517.06	4,988.06	6,083.00
JANE ZELLER	RUTTENAGENCY	4	1.00	20.25	1,600,000	3,437.00	0.00	2,573.84	3,437.00
<b>Totals for:</b>	<b>RUTTENAGENCY</b>	<b>27</b>	<b>50.00</b>	<b>21.26</b>	<b>3,818,678</b>	<b>95,279.93</b>	<b>931.03</b>	<b>23,317.41</b>	<b>3,437.00</b>
<b>Grand Totals</b>	<b>All agents and agencies</b>	<b>76</b>	<b>50.00</b>	<b>19.75</b>	<b>7,950,524</b>	<b>176,506.71</b>	<b>2,138.39</b>	<b>78,067.62</b>	<b>83,163.46</b>