

<u>BRIANNA GRISSOM</u>	2	240,000	1,736.40	147.59		3	13.33	1,736.40
<u>REBECCA LUREEN</u>	6	503,268	5,219.21	97.61		10	23.00	5,219.21
<u>SKYLER MATLOCK</u>	0	223,152	2,198.76	0.00		1	20.00	720.00
Totals for: DAKOTAS	8	966,420	9,154.37	245.20		14	20.71	7,675.61
<u>BETTERLIFE</u>	0	65,000	870.92	0.00		3	16.00	837.40
Totals for: HOME OFFICE	0	65,000	870.92	0.00		3	16.00	837.40
<u>TIMOTHY DOWSEY</u>	1	60,000	2,724.60	231.59		1	33.00	2,724.60
Totals for: INDENDEPENT	1	60,000	2,724.60	231.59		1	33.00	2,724.60
<u>CAROLYN BAETEN</u>	1	130,000	1,760.50	104.68		2	58.00	1,760.50
<u>MICHAEL BROWN</u>	0	125,000	6,114.39	0.00		3	26.67	6,022.00
<u>ROBERT FIRCHOW</u>	1	25,000	1,526.04	0.00		1	11.00	1,413.00
<u>WILLIAM GARRETT</u>	2	161,295	61,165.39	60,100.58		2	18.00	7,165.04
<u>CODY HANKE</u>	2	30,000	24,446.40	0.00		2	11.00	1,727.64
<u>VALERIE JOHNSON</u>	1	10,000	3,037.60	0.00		1	30.00	303.76
<u>PHILLIP KEISER</u>	1	50,000	783.00	771.00		1	76.00	771.00

<u>RANDALL KOLARIK</u>	1	100,000	1,249.00	1,983.00		1	18.00	1,249.00
<u>BRIAN LEMIEUX</u>	0	45,000	20,391.15	0.00		1	3.00	2,039.12
<u>STACIE RUDY</u>	1	250,000	1,575.60	0.00		1	75.00	1,515.00
<u>KEITH SANDERS</u>	1	30,000	1,436.40	122.09		1	25.00	1,436.40
<u>RANDY SCHMITZ</u>	0	250,000	16,855.20	0.00		1	67.00	9,700.00
<u>CHRISTY SNIDER</u>	1	100,000	352.90	0.00		1	4.00	352.90
<u>DEAN WATERS</u>	3	211,066	17,221.46	0.00		3	43.00	12,972.20
<u>SCOTT WILLIAMS</u>	1	200,000	7,992.00	0.00		1	32.00	2,000.00
<u>DANIEL ZEIGER</u>	1	25,000	301.20	25.10		1	6.00	295.25
Totals for: INDEPENDENT	17	1,742,361	166,208.23	63,106.45		23	31.74	50,722.80
<u>DREW SMADING</u>	1	30,000	1,084.80	0.00		1	2.00	1,063.50
Totals for: INDEPENDENTS	1	30,000	1,084.80	0.00		1	2.00	1,063.50
<u>CHRISTOPHER DEEDON</u>	0	50,000	29,599.25	0.00		2	20.00	2,959.93
<u>STEVEN ERNST</u>	0	125,000	3,144.25	68.53		2	11.00	3,144.25
<u>SAMANTHA NAPARALA</u>	1	25,000	445.50	0.00		1	83.00	445.50
<u>AMANDA OLDENBURG</u>	1	6,000	316.28	0.00		1	30.00	308.88

<u>PABLO RUIZ VARGAS</u>	1	5,000	846.84	0.00		1	5.00	820.60
<u>CHIA YANG</u>	0	50,000	453.50	38.55		1	53.00	453.50
<u>WHITNEY YANG</u>	3	300,000	4,266.00	0.00		6	9.00	4,266.00
Totals for: SHEBOYGAN	6	561,000	39,071.62	107.08		14	20.50	12,398.66
<u>MATTHEW JACQUE</u>	1	100,000	2,053.08	0.00		1	17.00	2,052.96
<u>LISA KOERNER</u>	3	800,000	4,743.00	193.16		3	11.00	4,743.00
<u>MARY KRUEGER</u>	1	15,000	2,255.57	1,918.62		3	7.67	316.93
<u>JANE ZELLER</u>	6	966,698	36,551.70	357.29		7	30.29	9,157.31
Totals for: WAUSAU	11	1,881,698	45,603.35	2,469.07		14	20.36	16,270.20
Grand Totals for all agents and agencies:	44	5,306,479	264,717.89	66,159.39		70	23.93	91,692.77