

Pending Policies as of 3/27/2023

<u>Policy Number</u>	<u>Agency</u>	<u>Policy Count</u>	<u>New Member Count</u>	<u>Average Days Pending</u>	<u>VOLUME</u>	<u>Premium</u>	<u>Cash With App</u>	<u>AFYC</u>	<u>Prod Credit</u>
ISABEL AGUIRRE	INDEPENDENT	1	0.00	4.00	25,000	1,333.25	0.00	933.28	1,333.25
CAROLYN BAETEN	INDEPENDENT	5	4.00	30.00	1,250,000	4,622.40	95.57	3,328.12	4,622.40
CARRI BAETEN	INDEPENDENT	1	1.00	38.00	530,000	625.86	0.00	450.62	625.86
LYLE BODENSTEINER	INDEPENDENT	1	0.00	60.00	25,000	1,198.00	101.83	1,233.94	1,198.00
MICHAEL BROWN	INDEPENDENT	2	0.00	4.00	0	0.00	0.00	0.00	0.00
SWT	INDEPENDENT	1	0.00	4.00	18,500	794.29	0.00	984.92	794.29
LAURA DEGOLIER	INDEPENDENT	1	1.00	6.00	10,000	616.00	108.49	572.88	616.00
STEVEN ERNST	INDEPENDENT	1	1.00	39.00	25,000	158.45	158.45	129.93	158.45
WILLIAM GARRETT	INDEPENDENT	2	2.00	16.00	75,000	4,721.50	0.00	4,312.35	4,721.50
COLTON KISSINGER	INDEPENDENT	2	2.00	4.00	200,000	538.00	30.01	527.24	538.00
BETH KLISMITH	INDEPENDENT	2	2.00	27.00	500,000	670.00	82.45	549.40	670.00

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LISA KOERNER	INDEPENDENT	1	0.00	11.00	5,000	586.55	0.00	662.80	586.55
RANDALL KOLARIK	INDEPENDENT	3	3.00	8.00	29,600	9,885.60	0.00	764.11	1,166.88
DAVID KONSELLA	INDEPENDENT	1	1.00	26.00	100,000	1,056.00	0.00	1,034.88	1,056.00
MARY KRUEGER	INDEPENDENT	1	1.00	42.00	100,000	432.00	0.00	401.76	432.00
REBECCA LUREEN	INDEPENDENT	2	0.00	13.00	52,154	15,940.56	0.00	2,456.64	2,275.04
CHARLENE MCCOY	INDEPENDENT	1	1.00	18.00	150,000	412.50	35.06	383.63	412.50
JANA MCKINNEY	INDEPENDENT	1	1.00	6.00	25,000	1,090.00	0.00	1,013.70	1,090.00
DIANE ROOK-JOHNSON	INDEPENDENT	1	1.00	26.00	25,000	4,517.00	0.00	406.53	451.70
CHRISTY SNIDER	INDEPENDENT	1	1.00	10.00	30,000	656.40	0.00	676.09	656.40
SCOTT TAJCHMAN	INDEPENDENT	1	1.00	7.00	10,000	700.80	0.00	721.82	700.80
DEAN WATERS	INDEPENDENT	1	1.00	6.00	453,594	20,000.00	0.00	24,800.00	20,000.00

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ALEXANDRIA WIDDERSHEIM	INDEPENDENT	2	1.00	38.00	525,000	1,470.50	439.09	1,270.22	1,470.50
DANIEL ZEIGER	INDEPENDENT	1	0.00	24.00	25,000	195.50	0.00	242.42	195.50
Totals for:	INDEPENDENT	36	25.00	19.58	4,188,848	76,728.31	1,050.95	47,857.28	195.50
RACHEL HUNTER	DIRECT	6	6.00	14.67	262,000	3,634.64	0.00	2,544.25	3,634.64
HALEY SAMS	DIRECT	6	6.00	23.83	88,000	2,081.09	0.00	1,400.97	2,081.09
Totals for:	DIRECT	12	37.00	19.25	350,000	5,861.97	0.00	3,945.22	2,081.09
SAMANTHA CLEMINS	RUTTENAGENCY	1	0.00	6.00	36,078	17,722.61	0.00	1,595.03	1,772.26
TIMOTHY DOWSEY	INDENDEPENT	1	1.00	10.00	25,000	1,693.00	0.00	2,099.32	1,693.00
DAVID LANGE	RUTTENAGENCY	2	2.00	46.50	400,000	921.30	0.00	810.74	921.30
AMANDA OLDENBURG	RUTTENAGENCY	1	0.00	32.00	150,000	330.00	0.00	270.60	330.00
RYAN RAEDER	RUTTENAGENCY	2	0.00	12.00	65,075	3,055.39	134.70	1,855.67	3,055.39

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WILLIAM RUTTEN	RUTTENAGENCY	2	0.00	18.00	381,339	27,889.30	71.40	3,173.64	3,544.93
AMBER WULTERKENS	RUTTENAGENCY	1	1.00	27.00	74,769	50,000.42	0.00	4,500.04	5,000.04
TONG XIONG	RUTTENAGENCY	3	3.00	23.67	200,000	3,116.00	239.02	2,897.88	3,116.00
CHIA YANG	RUTTENAGENCY	2	2.00	11.00	430,435	2,385.52	100.00	1,835.23	2,385.52
WHITNEY YANG	RUTTENAGENCY	2	2.00	5.00	350,000	6,083.00	517.06	4,988.06	6,083.00
JANE ZELLER	RUTTENAGENCY	4	1.00	6.25	1,600,000	3,437.00	0.00	2,573.84	3,437.00
Totals for:	RUTTENAGENCY	21	49.00	16.95	3,712,696	117,014.27	1,062.18	26,600.05	3,437.00
Grand Totals	All agents and agencies	69	49.00	18.72	8,251,544	199,604.55	2,113.13	78,402.55	82,825.79