

Pending Policies as of 3/21/2023

<u>Policy Number</u>	<u>Agency</u>	<u>Policy Count</u>	<u>New Member Count</u>	<u>Average Days Pending</u>	<u>VOLUME</u>	<u>Premium</u>	<u>Cash With App</u>	<u>AFYC</u>	<u>Prod Credit</u>
CAROLYN BAETEN	INDEPENDENT	6	4.00	26.17	1,150,000	5,707.90	163.63	3,937.88	5,707.90
CARRI BAETEN	INDEPENDENT	1	1.00	32.00	530,000	625.86	0.00	450.62	625.86
LYLE BODENSTEINER	INDEPENDENT	1	0.00	54.00	25,000	1,198.00	101.83	1,233.94	1,198.00
JAMES DINGELDEIN	INDEPENDENT	1	1.00	5.00	15,000	807.90	69.48	832.14	807.90
STEVEN ERNST	INDEPENDENT	1	1.00	33.00	25,000	158.45	158.45	129.93	158.45
ROBERT FIRCHOW	INDEPENDENT	1	0.00	5.00	0	0.00	0.00	0.00	0.00
WILLIAM GARRETT	INDEPENDENT	1	1.00	12.00	50,000	3,641.50	0.00	3,750.75	3,641.50
BETH KLISMITH	INDEPENDENT	2	2.00	21.00	500,000	670.00	82.45	549.40	670.00
LISA KOERNER	INDEPENDENT	1	0.00	5.00	5,000	586.55	0.00	662.80	586.55
RANDALL KOLARIK	INDEPENDENT	1	1.00	12.00	9,600	9,177.60	0.00	183.55	458.88
DAVID KONSELLA	INDEPENDENT	1	1.00	20.00	100,000	1,056.00	0.00	1,034.88	1,056.00

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MARY KRUEGER	INDEPENDENT	1	1.00	36.00	100,000	432.00	0.00	401.76	432.00
REBECCA LUREEN	INDEPENDENT	2	0.00	10.50	144,154	19,638.43	0.00	6,863.81	5,972.91
CHARLENE MCCOY	INDEPENDENT	1	1.00	12.00	150,000	412.50	35.06	383.63	412.50
DIANE ROOK-JOHNSON	INDEPENDENT	1	1.00	20.00	25,000	4,517.00	0.00	406.53	451.70
CHRISTY SNIDER	INDEPENDENT	1	1.00	4.00	30,000	656.40	0.00	676.09	656.40
ALEXANDRIA WIDDERSHEIM	INDEPENDENT	2	1.00	32.00	525,000	1,470.50	439.09	1,270.22	1,470.50
DOUGLAS WILKE	INDEPENDENT	1	1.00	6.00	25,000	826.25	0.00	512.28	826.25
DANIEL ZEIGER	INDEPENDENT	1	0.00	18.00	25,000	195.50	16.81	242.42	195.50
Totals for:	INDEPENDENT	27	18.00	20.67	3,433,754	54,594.20	1,066.80	23,522.63	195.50
RACHEL HUNTER	DIRECT	9	9.00	18.56	302,000	5,413.58	76.71	3,833.69	5,413.58
HALEY SAMS	DIRECT	8	8.00	20.13	120,000	3,578.21	0.00	2,448.95	3,578.21

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Totals for:	DIRECT	17	35.00	19.29	422,000	9,238.85	76.71	6,282.64	3,578.21
TIMOTHY DOWSEY	INDENDEPENT	2	2.00	9.50	29,000	2,339.44	0.00	2,765.15	2,339.44
BETTERLIFE	HOME OFFICE	1	0.00	38.00	15,000	219.00	0.00	153.30	219.00
DAVID LANGE	RUTTENAGENCY	2	2.00	40.50	400,000	921.30	0.00	810.74	921.30
AMANDA OLDENBURG	RUTTENAGENCY	1	0.00	26.00	150,000	330.00	0.00	270.60	330.00
RYAN RAEDER	RUTTENAGENCY	4	0.00	39.25	206,717	15,632.35	151.79	3,419.20	4,869.97
WILLIAM RUTTEN	RUTTENAGENCY	2	0.00	12.00	381,339	27,889.30	71.40	3,173.64	3,544.93
DREW SMADING	INDEPENDENTS	1	1.00	19.00	40,000	1,150.75	0.00	1,070.20	1,150.75
AMBER WULTERKENS	RUTTENAGENCY	1	1.00	21.00	74,769	50,000.42	0.00	4,500.04	5,000.04
TONG XIONG	RUTTENAGENCY	3	3.00	17.67	200,000	3,116.00	239.02	2,897.88	3,116.00
CHIA YANG	RUTTENAGENCY	2	2.00	61.00	450,000	1,595.57	0.00	1,141.08	1,595.57

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Totals for:	RITTENAGENCY	19	46.00	29.47	1,946,825	104,390.59	462.21	20,201.83	1,595.57
Grand Totals	All agents and agencies	63	46.00	22.95	5,802,579	168,223.64	1,605.72	50,007.10	57,407.59