

<u>AUTUM STRAND JOHNSON</u>	1	50,000	545.50	0.00		1	23.00	545.50
<u>KATHY KINGSBURY</u>	0	75,000	583.75	0.00		2	8.00	583.75
<u>REBECCA LUREEN</u>	0	214,490	70,751.83	0.00		4	21.00	7,612.25
Totals for: DAKOTAS	1	339,490	71,881.08	0.00		7	17.57	8,741.50
<u>BRIAN PASSEHL</u>	7	1,495,000	7,612.18	41.31		8	23.25	7,529.65
Totals for: DIRECT	7	1,495,000	7,612.18	41.31		8	23.25	7,529.65
<u>BETTERLIFE</u>	0	95,000	1,271.12	0.00		5	22.20	1,222.95
Totals for: HOME OFFICE	0	95,000	1,271.12	0.00		5	22.20	1,222.95
<u>CAROLYN BAETEN</u>	3	325,000	1,599.84	72.34		4	14.00	1,595.00
<u>STANLEY BLYTHE</u>	4	100,000	669.60	55.93		4	19.00	648.75
<u>LYLE BODENSTEINER</u>	0	100,000	1,278.12	106.51		2	13.00	1,253.00
<u>MICHAEL BROWN</u>	1	1,000,000	2,206.78	0.00		2	32.00	2,206.78
<u>JAMES DINGELDEIN</u>	1	50,000	1,968.50	0.00		1	20.00	1,968.50
<u>HARRY DORMAN</u>	1	25,000	1,207.00	0.00		1	69.00	1,207.00
<u>ROBERT FIRCHOW</u>	0	125,000	2,498.84	0.00		3	3.00	2,486.50

<u>JOHN FOWLER</u>	1	25,000	786.72	63.12		1	38.00	771.25
<u>WILLIAM GARRETT</u>	1	50,000	1,462.25	0.00		2	8.00	1,462.25
<u>EDYTA KIELTYKA</u>	3	500,000	5,514.00	0.00		3	39.67	5,514.00
<u>RUDOLPH KOLARIK</u>	0	15,000	7,336.95	0.00		1	4.00	733.70
<u>CHARLENE MCCOY</u>	1	25,000	258.00	0.00		1	12.00	250.00
<u>JANA MCKINNEY</u>	3	155,000	3,396.12	0.00		3	8.00	3,161.80
<u>JOSEPH MEDINGER</u>	1	50,000	1,692.00	0.00		2	38.00	1,692.00
<u>ALVA PAINE</u>	1	30,000	1,815.60	154.33		1	12.00	1,815.60
<u>WILLIAM PATZNER</u>	1	15,000	1,596.72	125.05		1	19.00	1,547.25
<u>JASON PETERS</u>	0	100,000	772.00	0.00		1	40.00	772.00
<u>YULIIA PONA</u>	3	400,000	3,348.50	0.00		3	29.00	3,348.50
<u>BRADLEY PUTNAM</u>	0	100,000	63,477.00	63,477.00		1	11.00	6,347.70
<u>LARRY RUFF</u>	1	10,000	301.32	0.00		1	19.00	292.00
<u>STEPHEN RUNDE</u>	1	150,000	6,408.00	5,955.84		1	27.00	5,955.84
<u>DONALD SCHAEFER</u>	1	500,000	7,884.00	367.33		1	17.00	4,407.96
<u>MATTHEW SCHERNIKAU</u>	1	75,000	1,201.94	249.12		2	17.00	1,181.50

<u>ANDRZEJ SERTLER</u>	3	850,000	6,801.90	0.00		5	19.20	6,793.50
<u>CHRISTY SNIDER</u>	1	25,000	452.52	37.71		1	47.00	438.50
<u>KAROLINA SOBCZYK</u>	1	100,000	1,515.00	0.00		1	45.00	1,515.00
<u>DALBERT STEELE</u>	0	25,000	514.80	42.90		1	17.00	504.75
<u>JOANNA STOCH</u>	8	920,000	16,095.50	127.24		10	25.60	16,095.50
<u>GREGG TALLIER</u>	1	0	0.00	0.00		3	4.00	0.00
<u>BRENDA VANDER LOGT</u>	1	100,000	622.20	37.15		1	34.00	610.00
<u>DEAN WATERS</u>	3	25,000	15,160.25	9,698.25		3	24.33	1,516.03
<u>DANIEL WIEGMAN</u>	1	192,424	1,811.88	89.88		1	109.00	2,157.40
Totals for: INDEPENDENT	48	6,162,424	161,653.85	80,659.70		68	23.00	80,249.55
<u>MARIAH BAGGS</u>	0	20,753	15,390.07	0.00		1	11.00	1,539.01
<u>SAMANTHA CLEMINS</u>	2	130,000	628.10	43.02		2	32.00	628.10
<u>JAY DOBBS</u>	0	31,593	405.94	0.00		1	90.00	405.94
<u>STEVEN ERNST</u>	2	115,000	3,975.17	648.70		3	21.00	3,945.78
<u>CASSONDRA MEYER</u>	3	195,000	61,549.66	60.10		7	33.71	9,097.66

<u>SAMANTHA NAPARALA</u>	3	1,875,000	2,629.75	0.00		6	37.50	2,629.75
<u>WILLIAM RUTTEN</u>	2	550,000	1,490.25	42.42		3	33.00	1,490.25
<u>JEREMIAH WELCH</u>	2	350,000	1,208.25	102.70		3	27.33	1,208.25
<u>CHIA YANG</u>	4	1,776,518	3,972.16	0.00		5	35.80	3,855.87
<u>WHITNEY YANG</u>	3	225,000	4,210.22	124.65		4	10.75	4,169.50
Totals for: SHEBOYGAN	21	5,268,864	95,459.57	1,021.59		35	31.20	28,970.11
<u>LISA KOERNER</u>	1	271,264	6,191.13	43.12		4	26.00	3,719.50
<u>MARY KRUEGER</u>	1	110,000	1,554.60	52.55		2	19.50	1,535.00
<u>JASON LAPORTE</u>	2	65,000	2,228.40	32.00		4	18.25	2,163.80
<u>KENT STADLER</u>	2	250,000	1,287.40	39.00		3	13.00	1,300.00
<u>PHILIP WELTER</u>	1	435,000	4,796.28	350.00		1	33.00	4,200.00
<u>ALEXANDRIA WIDDERSHEIM</u>	0	30,800	18,974.18	0.00		1	81.00	1,897.42
<u>JANE ZELLER</u>	3	171,004	28,935.22	10,275.53		5	23.60	6,540.95
Totals for: WAUSAU	10	1,333,068	63,967.21	10,792.20		20	24.35	21,356.67

Grand Totals for all
agents and agencies:

87

14,693,846

401,845.01

92,514.80

143

24.92

148,070.43