

Pending Policies as of 2/27/2023

<u>Policy Number</u>	<u>Agency</u>	<u>Policy Count</u>	<u>New Member Count</u>	<u>Average Days Pending</u>	<u>VOLUME</u>	<u>Premium</u>	<u>Cash With App</u>	<u>AFYC</u>	<u>Prod Credit</u>
CAROLYN BAETEN	INDEPENDENT	7	5.00	25.14	2,080,000	13,220.79	279.97	9,518.96	13,220.79
CARRI BAETEN	INDEPENDENT	1	1.00	10.00	530,000	625.86	0.00	450.62	625.86
LYLE BODENSTEINER	INDEPENDENT	1	0.00	32.00	25,000	1,198.00	101.83	1,233.94	1,198.00
MICHAEL BROWN	INDEPENDENT	4	0.00	41.50	190,000	51,004.45	0.00	8,169.57	7,712.70
HARRY DORMAN	INDEPENDENT	1	1.00	42.00	25,000	659.25	0.00	679.03	659.25
STEVEN ERNST	INDEPENDENT	2	1.00	10.50	35,000	351.85	158.45	288.52	351.85
MARY KRUEGER	INDEPENDENT	3	2.00	14.00	300,000	774.00	0.00	719.82	774.00
REBECCA LUREEN	INDEPENDENT	1	1.00	31.00	25,000	633.00	53.81	784.92	633.00
STEVEN MASKIL	INDEPENDENT	2	2.00	20.50	6,000	793.05	36.87	816.84	793.05
JOSEPH MEDINGER	INDEPENDENT	1	0.00	14.00	5,000	374.30	32.19	348.10	374.30
ANDRZEJ SERTLER	INDEPENDENT	2	1.00	60.00	350,000	1,919.50	0.00	1,458.09	1,919.50

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CHRISTY SNIDER	INDEPENDENT	1	1.00	14.00	25,000	472.25	40.61	486.42	472.25
MICHAEL STECKLING	INDEPENDENT	1	0.00	41.00	25,000	985.50	82.94	916.52	985.50
ALEXANDRIA WIDDERSHEIM	INDEPENDENT	1	0.00	20.00	25,000	585.50	439.09	544.52	585.50
DOUGLAS WILKE	INDEPENDENT	1	0.00	18.00	0	0.00	0.00	0.00	0.00
Totals for:	INDEPENDENT	29	15.00	27.17	3,646,000	76,285.77	1,225.76	26,415.87	0.00
RACHEL HUNTER	DIRECT	6	6.00	14.00	188,000	3,720.68	127.50	2,604.48	3,720.68
HALEY SAMS	DIRECT	6	6.00	5.83	135,000	2,962.70	0.00	1,999.77	2,962.70
Totals for:	DIRECT	12	27.00	9.92	323,000	6,843.54	127.50	4,604.25	2,962.70
DOUA CHANG	RUTTENAGENCY	1	1.00	6.00	25,000	1,274.00	0.00	1,121.12	1,274.00
SAMANTHA CLEMINS	RUTTENAGENCY	1	0.00	52.00	100,000	198.00	16.83	142.56	198.00
TIMOTHY DOWSEY	INDENDEPENT	3	3.00	11.00	16,500	1,958.64	0.00	2,017.40	1,958.64

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BETTERLIFE	HOME OFFICE	1	0.00	16.00	15,000	219.00	0.00	153.30	219.00
DAVID LANGE	RUTTENAGENCY	1	1.00	46.00	100,000	135.30	0.00	119.06	135.30
AMANDA OLDENBURG	RUTTENAGENCY	1	0.00	4.00	150,000	330.00	0.00	270.60	330.00
RYAN RAEDER	RUTTENAGENCY	2	0.00	47.00	141,717	12,159.20	17.09	1,220.96	1,396.82
TONG XIONG	RUTTENAGENCY	2	2.00	17.50	350,000	6,274.50	239.02	5,835.29	6,274.50
CHIA YANG	RUTTENAGENCY	3	3.00	36.33	213,132	3,592.82	100.00	2,696.75	3,592.82
WHITNEY YANG	RUTTENAGENCY	2	0.00	15.00	250,000	1,457.50	50.58	1,195.15	1,457.50
Totals for:	RUTTENAGENCY	17	37.00	25.00	1,361,349	28,021.31	423.52	14,772.19	1,457.50
Grand Totals	All agents and agencies	58	37.00	22.97	5,330,349	111,150.62	1,776.78	45,792.31	53,825.51