

Pending Policies as of 2/13/2023

<u>Policy Number</u>	<u>Agency</u>	<u>Policy Count</u>	<u>New Member Count</u>	<u>Average Days Pending</u>	<u>VOLUME</u>	<u>Premium</u>	<u>Cash With App</u>	<u>AFYC</u>	<u>Prod Credit</u>
CAROLYN BAETEN	INDEPENDENT	5	3.00	22.80	1,525,000	13,381.50	193.93	9,634.68	13,381.50
LYLE BODENSTEINER	INDEPENDENT	1	0.00	18.00	25,000	1,198.00	101.83	1,233.94	1,198.00
MICHAEL BROWN	INDEPENDENT	2	0.00	62.00	100,000	2,902.50	0.00	3,359.38	2,902.50
HARRY DORMAN	INDEPENDENT	1	1.00	28.00	25,000	659.25	0.00	679.03	659.25
DAVID KONSELLA	INDEPENDENT	1	1.00	41.00	50,000	555.50	0.00	544.39	555.50
REBECCA LUREEN	INDEPENDENT	1	1.00	17.00	25,000	633.00	53.81	784.92	633.00
SCOTT MOAN	INDEPENDENT	1	1.00	21.00	300,000	16,851.00	0.00	20,895.24	16,851.00
ANDRZEJ SERTLER	INDEPENDENT	3	2.00	37.33	450,000	2,894.50	82.88	2,160.09	2,894.50
MICHAEL STECKLING	INDEPENDENT	1	0.00	27.00	25,000	985.50	82.94	916.52	985.50
SCOTT WILLIAMS	INDEPENDENT	1	1.00	28.00	500,000	470.00	470.00	413.60	470.00
Totals for:	INDEPENDENT	17	10.00	31.18	3,025,000	41,520.52	985.39	40,621.79	470.00

<u>Policy Number</u>	<u>Agency</u>	<u>Policy Count</u>	<u>New Member Count</u>	<u>Average Days Pending</u>	<u>VOLUME</u>	<u>Premium</u>	<u>Cash With App</u>	<u>AFYC</u>	<u>Prod Credit</u>
RACHEL HUNTER	DIRECT	3	2.10	22.67	79,000	1,773.03	0.00	1,241.12	1,773.03
HALEY SAMS	DIRECT	5	5.00	17.20	73,000	2,728.94	0.00	1,976.98	2,728.94
Totals for:	DIRECT	8	17.10	19.25	152,000	4,637.04	0.00	3,218.10	2,728.94
SAMANTHA CLEMINS	RUTTENAGENCY	4	2.00	38.00	250,000	1,643.25	139.67	944.89	1,643.25
TIMOTHY DOWSEY	INDENDEPENT	1	1.00	19.00	15,000	676.35	0.00	696.64	676.35
DAVID LANGE	RUTTENAGENCY	2	2.00	32.00	150,000	1,057.30	0.00	930.42	1,057.30
RYAN RAEDER	RUTTENAGENCY	2	0.00	33.00	141,717	12,159.20	17.09	1,220.96	1,396.82
AMBER WULTERKENS	RUTTENAGENCY	1	0.00	40.00	71,985	50,000.55	0.00	4,500.05	5,000.06
CHIA YANG	RUTTENAGENCY	3	3.00	33.67	300,000	2,044.57	0.00	1,630.16	2,044.57
WHITNEY YANG	RUTTENAGENCY	1	0.00	10.00	100,000	595.00	50.58	487.90	595.00
JANE ZELLER	RUTTENAGENCY	3	3.00	14.33	600,000	1,260.00	62.05	907.20	1,260.00

<u>Policy Number</u>	<u>Agency</u>	<u>Policy Count</u>	<u>New Member Count</u>	<u>Average Days Pending</u>	<u>VOLUME</u>	<u>Premium</u>	<u>Cash With App</u>	<u>AFYC</u>	<u>Prod Credit</u>
Totals for:	RITTENAGENCY	17	28.10	29.12	1,628,702	69,783.55	269.39	11,318.22	1,260.00
Grand Totals	All agents and agencies	42	28.10	28.07	4,805,702	115,941.11	1,254.78	55,158.11	58,706.07