

<b><u>REBECCA LUREEN</u></b>	1	175,000	3,625.75	229.81		4	20.75	3,625.75
<b><u>DAWN ROTH</u></b>	1	150,000	487.50	41.44		1	37.00	487.50
<b>Totals for: DAKOTAS</b>	2	325,000	4,113.25	271.25		5	24.00	4,113.25
<b><u>CAROLYN BAETEN</u></b>	3	925,000	2,748.49	84.13		4	10.75	2,748.49
<b><u>MICHAEL BROWN</u></b>	2	175,000	3,996.24	225.34		5	35.60	3,917.80
<b><u>JAMES DINGELDEIN</u></b>	0	100,000	1,077.12	0.00		1	4.00	1,056.00
<b><u>ROBERT FIRCHOW</u></b>	2	550,000	7,338.50	0.00		2	32.00	7,338.50
<b><u>WAYNE FREUND</u></b>	1	15,000	14,340.00	0.00		1	17.00	717.00
<b><u>PHILLIP KEISER</u></b>	1	50,000	783.00	771.00		1	6.00	771.00
<b><u>RANDALL KOLARIK</u></b>	0	50,000	1,229.64	102.47		1	10.00	1,205.50
<b><u>RUDOLPH KOLARIK</u></b>	1	3,300	3,154.80	0.00		1	27.00	157.74
<b><u>FRANK MOONEY</u></b>	1	31,625	25,000.13	25,000.00		1	17.00	2,500.01
<b><u>RONALD PACHAN</u></b>	0	100,000	124.44	10.37		1	61.00	122.00
<b><u>STACIE RUDY</u></b>	1	250,000	1,597.92	0.00		1	5.00	1,536.45
<b><u>KURT SCHMITZ</u></b>	1	25,000	2,224.50	2,224.50		1	45.00	222.45
<b><u>DALBERT STEELE</u></b>	2	75,000	1,439.22	393.39		2	26.50	1,411.00

<b><u>MARGARET STRAMA</u></b>	2	200,000	2,467.00	0.00		2	33.50	2,467.00
<b><u>DEAN WATERS</u></b>	0	10,000	469.92	0.00		1	4.00	455.40
<b>Totals for: INDEPENDENT</b>	17	2,559,925	67,990.92	28,811.20		25	24.04	26,626.34
<b><u>SAMANTHA CLEMINS</u></b>	4	420,000	2,748.74	30.90		5	24.20	602.06
<b><u>JERRY HENRY</u></b>	1	405,000	4,123.45	0.00		2	23.50	1,171.95
<b><u>DAVID LANGE</u></b>	1	40,000	1,487.65	1,086.38		2	23.50	1,487.65
<b><u>CASSONDRA MEYER</u></b>	1	30,000	292.80	24.89		1	39.00	292.80
<b><u>SAMANTHA NAPARALA</u></b>	2	375,000	2,280.75	65.20		2	44.00	2,280.75
<b><u>CHIA YANG</u></b>	1	950,000	8,649.50	67.92		9	25.33	8,610.50
<b><u>WHITNEY YANG</u></b>	2	100,000	989.50	39.31		2	37.00	989.50
<b>Totals for: SHEBOYGAN</b>	12	2,320,000	20,572.39	1,314.60		23	28.00	15,435.21
<b><u>MATTHEW JACQUE</u></b>	1	150,000	1,182.82	46.46		3	47.67	1,182.70
<b><u>LISA KOERNER</u></b>	2	200,000	1,254.00	106.59		3	26.33	1,254.00
<b><u>MARY KRUEGER</u></b>	2	60,000	3,475.92	15.28		3	24.00	3,405.70
<b><u>PHILIP WELTER</u></b>	1	25,000	2,224.50	2,225.00		1	11.00	222.45

	New Mbr	<u>VOLUME</u>	Premium	CWA	Printed: 12/26/2021 Received	Policy Count	Avg Days Pending	Page 3 of 3 Production Credit
<b><u>ALEXANDRIA WIDDERSHEIM</u></b>	1	656,000	3,016.20	0.00		3	75.67	2,949.60
<b><u>JANE ZELLER</u></b>	1	525,000	2,418.75	148.92		3	46.33	2,418.75
<b>Totals for: WAUSAU</b>	8	1,616,000	13,572.19	2,542.25		16	41.94	11,433.20
Grand Totals for all agents and agencies:	39	6,820,925	106,248.75	32,939.30		69	29.51	57,608.00