

<b><u>KAITLYNN ARNOLD</u></b>	1	250,000	2,567.50	218.24		1	39.00	2,567.50
<b>Totals for: DAKOTA</b>	1	250,000	2,567.50	218.24		1	39.00	2,567.50
<b><u>REBECCA LUREEN</u></b>	2	370,000	10,211.40	4,683.84		4	11.50	8,245.54
<b><u>ALAINA PRESTWOOD</u></b>	1	350,000	2,037.50	173.19		1	10.00	2,037.50
<b><u>CODY PRESTWOOD</u></b>	2	50,000	547.68	0.00		2	66.00	537.00
<b>Totals for: DAKOTAS</b>	5	770,000	12,796.58	4,857.03		7	26.86	10,820.04
<b><u>DAVID HORSTMANN</u></b>	5	1,500,000	4,885.50	182.74		5	60.20	4,885.50
<b>Totals for: DIRECT</b>	5	1,500,000	4,885.50	182.74		5	60.20	4,885.50
<b><u>BETTERLIFE</u></b>	0	10,000	172.64	0.00		1	30.00	166.00
<b>Totals for: HOME OFFICE</b>	0	10,000	172.64	0.00		1	30.00	166.00
<b><u>CAROLYN BAETEN</u></b>	4	1,340,000	5,198.93	152.13		6	29.83	5,198.93
<b><u>MICHAEL BROWN</u></b>	1	113,782	12,647.85	0.00		4	15.75	3,450.22
<b><u>ROBERT FIRCHOW</u></b>	1	50,000	1,063.50	0.00		1	3.00	1,063.50
<b><u>JOHN FOWLER</u></b>	0	28,547	19,999.17	20,000.00		2	5.00	1,999.92
<b><u>WILLIAM GARRETT</u></b>	0	50,000	399.50	0.00		1	11.00	399.50

<b><u>VALERIE JOHNSON</u></b>	1	10,000	990.10	0.00		1	6.00	99.01
<b><u>BETH KLISMITH</u></b>	2	100,000	720.72	0.00		3	20.00	706.50
<b><u>JOANNA KOT</u></b>	1	100,000	1,837.00	0.00		1	19.00	1,837.00
<b><u>CHARLENE MCCOY</u></b>	1	20,000	1,556.88	0.00		1	13.00	1,520.40
<b><u>JANA MCKINNEY</u></b>	1	6,000	436.44	0.00		1	6.00	422.94
<b><u>CHRISTOPHER NEFF</u></b>	1	100,000	1,688.04	0.00		1	48.00	1,563.00
<b><u>SENICA OMERNIK</u></b>	0	1,000,000	3,320.00	0.00		1	3.00	3,320.00
<b><u>RONALD PACHAN</u></b>	0	200,000	476.40	39.70		2	12.00	467.00
<b><u>DIANE ROOK-JOHNSON</u></b>	0	35,143	20,000.44	20,000.44		1	17.00	2,000.04
<b><u>DONALD ROSENTERER</u></b>	0	250,000	257.52	21.46		1	31.00	252.50
<b><u>ANDRZEJ SERTLER</u></b>	5	400,000	11,717.00	0.00		5	24.00	11,717.00
<b><u>CHRISTY SNIDER</u></b>	1	100,000	347.78	0.00		1	31.00	347.78
<b><u>JOANNA STOCH</u></b>	2	500,000	3,769.00	0.00		4	50.00	3,769.00
<b><u>MARGARET STRAMA</u></b>	1	100,000	2,051.00	0.00		1	5.00	2,051.00
<b><u>DEAN WATERS</u></b>	2	20,000	13,637.00	0.00		2	25.00	1,363.70
<b>Totals for: INDEPENDENT</b>	24	4,523,472	102,114.27	40,213.73		40	22.48	43,548.95

<b><u>SAMANTHA CLEMINS</u></b>	0	36,667	21,114.66	0.00		1	19.00	2,111.47
<b><u>CHRISTOPHER DEEDON</u></b>	3	500,000	6,699.58	0.00		3	66.00	6,873.50
<b><u>DEAN GARDNER</u></b>	1	925,000	1,489.25	60.18		2	28.00	1,489.25
<b><u>CASSONDRA MEYER</u></b>	2	50,000	545.00	78.65		2	44.00	545.00
<b><u>SAMANTHA NAPARALA</u></b>	2	440,000	1,961.90	166.77		2	22.50	1,961.90
<b><u>WILLIAM RUTTEN</u></b>	0	85,099	31,660.27	0.00		3	46.33	4,966.00
<b><u>CHIA YANG</u></b>	0	50,000	1,747.32	0.00		1	23.00	1,713.00
<b><u>WHITNEY YANG</u></b>	6	525,000	4,208.25	325.44		8	8.88	4,208.25
<b>Totals for: SHEBOYGAN</b>	14	2,611,766	69,426.23	631.04		22	29.05	23,868.37
<b><u>MATTHEW JACQUE</u></b>	1	50,000	1,781.28	100.00		1	60.00	1,200.00
<b><u>LISA KOERNER</u></b>	1	230,000	689.28	8.94		3	35.33	685.95
<b><u>KENT STADLER</u></b>	0	125,000	4,680.00	0.00		1	33.00	3,360.00
<b><u>ALEXANDRIA WIDDERSHEIM</u></b>	1	696,000	5,155.32	178.26		4	24.25	5,046.80
<b><u>JANE ZELLER</u></b>	8	1,876,000	12,894.93	628.57		14	22.21	11,488.00
<b>Totals for: WAUSAU</b>	11	2,977,000	25,200.81	915.77		23	26.39	21,780.75

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Grand Totals for all  
agents and agencies:

60

12,642,238

217,163.53

47,018.55

99

27.30

107,637.10