

<u>KAITLYNN ARNOLD</u>	1	250,000	4,448.13	218.24		1	60.00	4,448.13
Totals for: DAKOTA	1	250,000	4,448.13	218.24		1	60.00	4,448.13
<u>REBECCA LUREEN</u>	2	710,787	11,499.09	4,753.20		5	26.00	11,491.09
<u>ALAINA PRESTWOOD</u>	1	350,000	2,037.50	173.19		1	31.00	2,037.50
<u>DAWN ROTH</u>	1	150,000	487.50	41.44		1	9.00	487.50
Totals for: DAKOTAS	4	1,210,787	14,024.09	4,967.83		7	24.29	14,016.09
<u>DAVID HORSTMANN</u>	2	150,000	943.00	0.00		2	81.00	943.00
Totals for: DIRECT	2	150,000	943.00	0.00		2	81.00	943.00
<u>CAROLYN BAETEN</u>	1	1,100,000	1,789.73	152.13		3	57.67	1,789.73
<u>MICHAEL BROWN</u>	2	88,550	11,299.46	10,000.00		4	17.25	2,266.83
<u>ROBERT FIRCHOW</u>	1	50,000	1,063.50	0.00		1	24.00	1,063.50
<u>KANDACE KEULER</u>	0	0	250.00	500.00		1	20.00	0.00
<u>BETH KLISMITH</u>	2	100,000	720.72	0.00		3	41.00	706.50
<u>RANDALL KOLARIK</u>	0	25,000	6,896.05	0.00		2	4.50	590.60
<u>RUDOLPH KOLARIK</u>	0	50,000	441.00	36.75		2	4.00	432.25

<u>JOANNA KOT</u>	1	100,000	446.00	0.00		1	17.00	446.00
<u>SENICA OMERNIK</u>	2	2,000,000	4,420.00	0.00		2	20.50	4,420.00
<u>RONALD PACHAN</u>	0	200,000	476.40	39.70		2	33.00	467.00
<u>DONALD ROSENRETER</u>	1	275,000	398.16	33.18		2	35.50	388.75
<u>KURT SCHMITZ</u>	1	25,000	2,224.50	2,224.50		1	17.00	222.45
<u>ANDRZEJ SERTLER</u>	5	400,000	11,717.00	0.00		5	45.00	11,717.00
<u>CHRISTY SNIDER</u>	1	100,000	347.78	0.00		1	52.00	347.78
<u>DALBERT STEELE</u>	0	25,000	700.74	0.00		1	5.00	687.00
<u>JOANNA STOCH</u>	2	400,000	5,169.00	0.00		3	70.33	5,169.00
<u>MARGARET STRAMA</u>	1	100,000	2,051.00	0.00		1	26.00	2,051.00
Totals for: INDEPENDENT	20	5,038,550	50,411.04	12,986.26		35	33.06	32,765.39
<u>SAMANTHA CLEMINS</u>	0	57,821	36,700.06	16,005.82		2	25.00	3,670.01
<u>CHRISTOPHER DEEDON</u>	2	275,000	3,455.33	0.00		2	79.00	3,629.25
<u>DEAN GARDNER</u>	1	925,000	1,489.25	60.18		2	49.00	1,489.25
<u>JERRY HENRY</u>	1	800,000	1,846.00	0.00		2	6.00	1,846.00
<u>CASSONDRA MEYER</u>	2	55,000	535.30	24.89		2	50.00	535.30

<u>SAMANTHA NAPARALA</u>	2	440,000	1,961.90	166.77		2	43.50	1,961.90
<u>WILLIAM RUTTEN</u>	0	8,768	4,659.62	0.00		1	62.00	465.96
<u>CHIA YANG</u>	0	600,000	2,436.00	0.00		2	13.00	2,397.00
<u>WHITNEY YANG</u>	3	275,000	5,216.25	345.06		5	24.00	5,216.25
Totals for: SHEBOYGAN	11	3,436,589	58,299.71	16,602.72		20	35.65	21,210.92
<u>MATTHEW JACQUE</u>	1	250,000	2,778.82	46.46		4	18.00	1,941.70
<u>LISA KOERNER</u>	0	1,730,000	3,913.00	0.00		5	36.20	2,206.60
<u>MARY KRUEGER</u>	0	10,000	183.36	0.00		2	5.00	177.70
<u>ALEXANDRIA WIDDERSHEIM</u>	1	686,000	5,070.00	178.26		4	45.25	4,963.20
<u>JANE ZELLER</u>	7	1,887,000	13,863.74	776.42		13	43.92	12,532.88
Totals for: WAUSAU	9	4,563,000	25,808.92	1,001.14		28	36.25	21,822.08
Grand Totals for all agents and agencies:	47	14,648,926	153,934.89	35,776.19		93	35.24	95,205.61