

<b><u>KAITLYNN ARNOLD</u></b>	1	250,000	2,567.50	218.24		1	25.00	2,567.50
<b>Totals for: DAKOTA</b>	1	250,000	2,567.50	218.24		1	25.00	2,567.50
<b><u>REBECCA LUREEN</u></b>	2	900,000	9,004.00	8,701.68		3	21.67	9,004.00
<b><u>CODY PRESTWOOD</u></b>	1	50,000	1,176.60	98.05		1	52.00	1,153.50
<b>Totals for: DAKOTAS</b>	3	950,000	10,180.60	8,799.73		4	29.25	10,157.50
<b><u>DAVID HORSTMANN</u></b>	5	1,500,000	4,551.00	182.74		5	46.20	4,551.00
<b>Totals for: DIRECT</b>	5	1,500,000	4,551.00	182.74		5	46.20	4,551.00
<b><u>BETTERLIFE</u></b>	0	10,000	172.64	0.00		1	16.00	166.00
<b>Totals for: HOME OFFICE</b>	0	10,000	172.64	0.00		1	16.00	166.00
<b><u>CAROLYN BAETEN</u></b>	2	1,102,460	7,249.74	2,425.46		4	28.75	5,015.57
<b><u>STANLEY BLYTHE</u></b>	1	25,000	231.40	0.00		1	53.00	222.50
<b><u>MICHAEL BROWN</u></b>	0	25,000	241.15	0.00		1	23.00	241.15
<b><u>SCOTT DANIELS</u></b>	1	1,000,000	2,590.80	0.00		1	10.00	2,540.00
<b><u>ROBERT FIRCHOW</u></b>	1	325,000	933.80	0.00		2	31.50	920.52
<b><u>CONNIE GIBB</u></b>	1	5,000	567.85	0.00		1	4.00	56.79

<b><u>BETH KLISMITH</u></b>	2	100,000	720.72	0.00		3	6.00	706.50
<b><u>JOANNA KOT</u></b>	2	200,000	3,774.00	0.00		2	5.00	3,774.00
<b><u>PETER MOLITOR</u></b>	0	50,000	1,692.50	50.00		1	103.00	1,692.50
<b><u>CHRISTOPHER NEFF</u></b>	1	100,000	1,688.04	0.00		1	34.00	1,563.00
<b><u>RONALD PACHAN</u></b>	0	25,000	195.50	0.00		1	2.00	195.50
<b><u>DIANE ROOK-JOHNSON</u></b>	0	35,143	20,000.44	0.00		1	3.00	2,000.04
<b><u>DONALD ROSENTERETER</u></b>	0	250,000	257.52	0.00		1	17.00	252.50
<b><u>ANDRZEJ SERTLER</u></b>	5	450,000	17,271.50	0.00		5	18.00	17,271.50
<b><u>CHRISTY SNIDER</u></b>	1	100,000	347.78	0.00		1	17.00	347.78
<b><u>DALBERT STEELE</u></b>	1	25,000	249.96	20.83		1	10.00	245.00
<b><u>JOANNA STOCH</u></b>	3	600,000	5,142.00	0.00		5	29.40	5,142.00
<b><u>DEAN WATERS</u></b>	2	20,000	13,637.00	0.00		2	11.00	1,363.70
<b>Totals for: INDEPENDENT</b>	23	4,437,603	76,791.70	2,496.29		34	21.79	43,550.55
<b><u>SAMANTHA CLEMINS</u></b>	2	58,867	22,919.22	0.00		4	3.75	2,871.52
<b><u>CHRISTOPHER DEEDON</u></b>	3	500,000	4,839.58	0.00		3	52.00	4,881.50
<b><u>STEVEN ERNST</u></b>	0	0	0.00	0.00		1	4.00	0.00

<b><u>DEAN GARDNER</u></b>	1	900,000	708.00	60.18		1	30.00	708.00
<b><u>CASSONDRA MEYER</u></b>	2	50,000	545.00	78.65		2	30.00	545.00
<b><u>SAMANTHA NAPARALA</u></b>	2	440,000	1,961.90	166.77		2	8.50	1,961.90
<b><u>WILLIAM RUTTEN</u></b>	0	212,649	106,660.01	0.00		3	32.33	12,465.97
<b><u>CHIA YANG</u></b>	0	50,000	1,747.32	0.00		1	9.00	1,713.00
<b><u>WHITNEY YANG</u></b>	3	300,000	1,535.00	229.76		3	18.00	1,535.00
<b>Totals for: SHEBOYGAN</b>	13	2,511,516	140,916.03	535.36		20	22.10	26,681.89
<b><u>MATTHEW JACQUE</u></b>	1	67,496	15,471.79	100.00		2	26.00	2,569.05
<b><u>LISA KOERNER</u></b>	1	244,103	4,704.53	685.33		4	22.75	1,890.56
<b><u>KENT STADLER</u></b>	0	125,000	4,680.00	0.00		1	19.00	3,360.00
<b><u>ALEXANDRIA WIDDERSHEIM</u></b>	1	696,000	5,155.32	0.00		4	10.25	5,046.80
<b><u>JANE ZELLER</u></b>	4	1,076,000	9,487.91	392.38		9	20.11	8,709.25
<b>Totals for: WAUSAU</b>	7	2,208,599	39,499.55	1,177.71		20	19.20	21,575.66
Grand Totals for all agents and agencies:	52	11,867,718	274,679.02	13,410.07		85	23.01	109,250.10