

<b><u>BRIANNA GRISSOM</u></b>	1	130,000	1,195.60	101.63		2	9.00	1,195.60
<b><u>REBECCA LUREEN</u></b>	2	875,000	3,457.25	135.70		5	21.80	3,457.25
<b><u>DAWN ROTH</u></b>	1	150,000	1,288.50	0.00		1	9.00	1,288.50
<b>Totals for: DAKOTAS</b>	4	1,155,000	5,941.35	237.33		8	17.00	5,941.35
<b><u>CLYDE WHYTE</u></b>	1	15,000	550.56	0.00		1	6.00	533.55
<b>Totals for: DIRECT</b>	1	15,000	550.56	0.00		1	6.00	533.55
<b><u>BETTERLIFE</u></b>	0	10,000	164.44	0.00		1	2.00	158.10
<b>Totals for: HOME OFFICE</b>	0	10,000	164.44	0.00		1	2.00	158.10
<b><u>CAROLYN BAETEN</u></b>	4	1,025,000	3,802.37	84.13		5	35.80	3,802.37
<b><u>SHERYL BELLIN</u></b>	1	10,000	1,008.90	0.00		1	4.00	100.89
<b><u>MICHAEL BROWN</u></b>	0	25,000	936.12	0.00		1	88.00	917.75
<b><u>ROBERT FIRCHOW</u></b>	2	525,000	6,642.75	0.00		4	18.00	6,642.75
<b><u>JOSEPH GUILLORY</u></b>	1	30,574	21,999.52	0.00		1	5.00	2,199.95
<b><u>MAYNARD HOLUB</u></b>	1	5,000	139.86	0.00		1	6.00	137.65
<b><u>VALERIE JOHNSON</u></b>	1	10,000	1,217.70	0.00		1	13.00	121.77

<b><u>PHILLIP KEISER</u></b>	1	50,000	783.00	771.00		1	34.00	771.00
<b><u>RUDOLPH KOLARIK</u></b>	1	3,300	3,154.80	0.00		1	55.00	157.74
<b><u>FRANK MOONEY</u></b>	1	29,698	25,000.85	25,000.00		1	45.00	2,500.09
<b><u>RONALD PACHAN</u></b>	0	100,000	124.44	10.37		1	89.00	122.00
<b><u>STACIE RUDY</u></b>	1	250,000	1,597.92	0.00		1	33.00	1,536.45
<b><u>RANDY SCHMITZ</u></b>	0	250,000	16,855.20	0.00		1	25.00	7,527.00
<b><u>MARGARET STRAMA</u></b>	1	100,000	416.00	0.00		1	41.00	416.00
<b><u>DEAN WATERS</u></b>	2	40,258	25,352.10	20,630.70		4	18.25	2,535.21
<b><u>SCOTT WILLIAMS</u></b>	3	250,000	4,348.00	0.00		3	6.67	2,605.00
<b>Totals for: INDEPENDENT</b>	20	2,703,830	113,379.53	46,496.20		28	27.93	32,093.62
<b><u>SAMANTHA CLEMINS</u></b>	2	55,000	913.05	0.00		2	6.00	913.05
<b><u>JERRY HENRY</u></b>	1	405,000	4,331.45	0.00		2	51.50	1,379.95
<b><u>DAVID LANGE</u></b>	1	40,000	1,487.65	1,086.38		2	51.50	1,487.65
<b><u>CASSONDRA MEYER</u></b>	1	24,999	330.76	82.69		1	17.00	322.99
<b><u>SAMANTHA NAPARALA</u></b>	2	175,000	1,301.75	65.20		2	72.00	1,301.75
<b><u>CHIA YANG</u></b>	0	650,000	2,889.50	38.55		3	49.67	2,850.50

	New Mbr	<u>VOLUME</u>	Premium	CWA	Printed: 1/23/2022 Received	Policy Count	Avg Days Pending	Page 3 of 3 Production Credit
<b><u>WHITNEY YANG</u></b>	2	600,100	6,965.01	166.61		7	16.29	6,965.01
<b>Totals for: SHEBOYGAN</b>	9	1,950,099	18,219.17	1,439.43		19	33.79	15,220.90
<b><u>JANE ZELLER</u></b>	1	312,000	8,488.20	2,505.30		2	44.50	2,425.62
<b>Totals for: WAUSAU</b>	1	312,000	8,488.20	2,505.30		2	44.50	2,425.62
Grand Totals for all agents and agencies:	35	6,145,929	146,743.25	50,678.26		59	28.08	56,373.13