

Pending Policies as of 1/23/2023

<u>Policy Number</u>	<u>Agency</u>	<u>Policy Count</u>	<u>New Member Count</u>	<u>Average Days Pending</u>	<u>VOLUME</u>	<u>Premium</u>	<u>Cash With App</u>	<u>AFYC</u>	<u>Prod Credit</u>
CAROLYN BAETEN	INDEPENDENT	6	3.00	27.17	1,125,000	6,010.75	39.11	4,327.74	6,010.75
GEORGE BODUCH	INDEPENDENT	1	1.00	13.00	10,000	558.60	0.00	575.36	558.60
MICHAEL BROWN	INDEPENDENT	3	0.00	41.00	125,000	24,256.75	0.00	5,494.81	5,037.93
SWT	INDEPENDENT	1	1.00	12.00	15,000	2,526.30	0.00	2,602.09	2,526.30
JOSEPH CORDOVA	INDEPENDENT	1	0.00	18.00	125,000	2,401.08	200.00	1,920.86	2,401.08
HARRY DORMAN	INDEPENDENT	1	1.00	7.00	25,000	659.25	0.00	679.03	659.25
STEVEN ERNST	INDEPENDENT	1	1.00	40.00	25,000	597.75	0.00	490.16	597.75
ROBERT FIRCHOW	INDEPENDENT	1	0.00	145.00	250,000	133,143.00	0.00	13,314.30	13,314.30
HELEN HOBSON	INDEPENDENT	1	1.00	7.00	7,000	467.86	0.00	481.90	467.86
DAVID KONSELLA	INDEPENDENT	1	1.00	20.00	50,000	555.50	0.00	544.39	555.50
REBECCA LUREEN	INDEPENDENT	1	0.00	4.00	54,580	2,647.09	0.00	3,282.39	2,647.09

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STEVEN MASKIL	INDEPENDENT	1	1.00	42.00	7,500	1,058.78	91.05	1,090.54	1,058.78
MATTHEW SCHERNIKAU	INDEPENDENT	1	1.00	49.00	500,000	776.25	0.00	683.10	776.25
ANDRZEJ SERTLER	INDEPENDENT	2	1.00	25.00	350,000	1,919.50	0.00	1,458.09	1,919.50
KYLE SITTLER	INDEPENDENT	1	1.00	27.00	25,000	1,090.00	0.00	1,351.60	1,090.00
CHRISTY SNIDER	INDEPENDENT	2	2.00	22.00	50,000	862.50	56.18	888.38	862.50
SCOTT WILLIAMS	INDEPENDENT	2	2.00	5.00	110,000	773.68	401.00	745.22	773.68
Totals for:	INDEPENDENT	27	17.00	28.67	2,854,080	216,499.78	787.34	39,929.96	773.68
ZACHARY DUBY	DIRECT	1	1.00	27.00	100,000	262.00	0.00	183.40	262.00
RACHEL HUNTER	DIRECT	7	6.10	12.57	392,000	4,510.85	53.85	2,760.39	4,510.85
TAYLOR LEFEVERE	DIRECT	1	1.00	6.00	2,350	116.36	0.00	81.45	116.36
HALEY SAMS	DIRECT	6	6.00	14.00	64,500	3,552.30	0.00	2,561.75	3,552.30

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KRISTIAUNA THOMAS	DIRECT	3	3.00	29.00	250,000	1,511.00	0.00	1,057.70	1,511.00
Totals for:	DIRECT	18	34.10	16.22	808,850	10,192.86	53.85	6,644.69	1,511.00
SAMANTHA CLEMINS	RUTTENAGENCY	5	2.00	20.60	400,000	1,845.75	156.88	1,086.64	1,845.75
BETTERLIFE	HOME OFFICE	1	0.00	35.00	10,000	158.10	0.00	110.67	158.10
DAVID LANGE	RUTTENAGENCY	1	1.00	11.00	50,000	922.00	0.00	811.36	922.00
RYAN RAEDER	RUTTENAGENCY	4	1.00	43.50	487,488	47,839.65	114.56	4,118.64	5,996.94
JOSHUA WILSON	RUTTENAGENCY	1	1.00	94.00	0	0.00	0.00	0.00	0.00
AMBER WULTERKENS	RUTTENAGENCY	1	0.00	19.00	71,985	50,000.55	0.00	4,500.05	5,000.06
CHIA YANG	RUTTENAGENCY	5	2.00	41.80	1,100,000	2,812.00	47.60	1,968.40	2,812.00
WHITNEY YANG	RUTTENAGENCY	1	1.00	18.00	200,000	1,840.00	150.96	956.80	1,840.00
Totals for:	RUTTENAGENCY	19	42.10	34.89	2,319,473	105,706.65	470.00	13,552.56	1,840.00
Grand Totals	All agents and agencies	64	42.10	27.02	5,982,403	332,399.29	1,311.19	60,127.21	69,784.47