

<u>AUTUM STRAND JOHNSON</u>	0	117,618	1,800.00	150.00		1	20.00	1,166.66
<u>REBECCA LUREEN</u>	1	210,000	943.30	33.73		2	22.50	660.31
Totals for: DAKOTAS	1	327,618	2,743.30	183.73		3	21.67	1,826.97
<u>DAVID HORSTMANN</u>	2	300,000	3,428.00	0.00		2	69.00	2,399.60
<u>DAVID LAPETINA</u>	4	650,000	3,455.00	0.00		6	27.17	2,418.50
<u>BRIAN PASSEHL</u>	2	64,000	2,370.62	0.00		3	9.67	1,396.06
Totals for: DIRECT	8	1,014,000	9,253.62	0.00		11	30.00	6,214.16
<u>BETTERLIFE</u>	0	25,000	1,530.00	0.00		1	20.00	825.00
Totals for: HOME OFFICE	0	25,000	1,530.00	0.00		1	20.00	825.00
<u>BOB ANDREWS</u>	1	50,000	303.96	225.00		1	25.00	315.00
<u>RANDALL AUGSBURGER</u>	1	20,000	1,002.24	83.52		2	48.00	687.82
<u>CAROLYN BAETEN</u>	0	325,000	24,216.21	232.37		3	8.00	1,687.00
<u>STANLEY BLYTHE</u>	2	63,500	3,067.08	0.00		2	8.50	2,516.09
<u>JAMES DINGELDEIN</u>	0	15,000	1,284.48	0.00		1	2.00	1,244.70
<u>HARRY DORMAN</u>	1	25,000	1,207.00	0.00		1	13.00	844.90

<u>DANIEL HERBRAND</u>	1	6,785	600.00	34.80		1	30.00	305.56
<u>LEVI HUNCOVSKY</u>	0	11,000	7,416.57	0.00		1	3.00	0.00
<u>ERVIN LONDAGIN</u>	1	750,000	3,415.00	0.00		2	8.50	2,390.50
<u>JOSEPH MEDINGER</u>	2	17,000	835.84	50.00		2	26.00	661.61
<u>WILLIAM MEYER</u>	1	4,600	4,397.60	0.00		1	89.00	0.00
<u>RONALD PACHAN</u>	1	25,000	2,224.50	0.00		1	6.00	0.00
<u>BRUCE PAUTZ</u>	1	200,000	216.00	194.00		1	139.00	151.20
<u>YULIIA PONA</u>	1	100,000	207.00	0.00		1	5.00	144.90
<u>BRADLEY PUTNAM</u>	0	25,000	924.75	79.53		1	11.00	739.80
<u>JARED REUTER</u>	1	25,000	384.75	30.26		1	45.00	153.90
<u>MICHAEL STECKLING</u>	1	125,000	1,681.75	142.95		2	27.00	806.50
<u>JOANNA STOCH</u>	0	95,000	4,962.00	0.00		1	3.00	1,984.80
<u>DANIEL WIEGMAN</u>	1	192,424	1,811.88	0.00		1	53.00	1,402.31
Totals for: INDEPENDENT	16	2,075,309	60,158.61	1,072.43		26	26.31	16,036.59
<u>SAMANTHA CLEMINS</u>	1	400,000	1,357.04	104.98		3	4.67	732.73
<u>JAY DOBBS</u>	0	31,600	406.02	0.00		1	34.00	284.21

<u>LEE EVANS</u>	1	25,000	1,031.50	87.68		1	48.00	722.05
<u>CASSONDRA MEYER</u>	0	38,650	9,631.97	0.00		2	14.50	148.05
<u>ADAM MILLER</u>	0	67,000	21,448.14	58.40		2	10.00	480.90
<u>WILLIAM RUTTEN</u>	0	58,859	10,940.68	77.32		2	13.00	636.76
<u>CHIA YANG</u>	1	25,000	1,936.24	0.00		1	19.00	1,023.96
<u>WHITNEY YANG</u>	6	700,000	11,410.40	865.48		6	28.67	7,467.85
Totals for: SHEBOYGAN	9	1,346,109	58,161.99	1,193.86		18	20.11	11,496.51
<u>LINDSEY KERSTEN</u>	1	450,000	2,297.18	117.71		3	41.00	1,322.41
<u>LISA KOERNER</u>	2	95,000	1,329.92	128.10		3	47.33	1,060.39
<u>MARY KRUEGER</u>	0	200,000	421.50	187.50		4	13.00	168.60
<u>JASON LAPORTE</u>	0	2,000	1,912.00	1,912.00		1	6.00	0.00
<u>KENT STADLER</u>	0	52,000	27,812.37	0.00		2	34.00	0.00
<u>KATHERINE WENDLANDT</u>	2	900,000	870.00	22.95		2	38.00	609.00
<u>ALEXANDRIA WIDDERSHEIM</u>	2	251,416	28,404.41	0.00		7	54.43	859.17
<u>JANE ZELLER</u>	1	256,117	26,387.02	0.00		5	24.80	3,894.12

Totals for: WAUSAU

8

2,206,533

89,434.40

2,368.26

27

36.00

7,913.68

Grand Totals for all
agents and agencies:

42

6,994,569

221,281.92

4,818.28

86

28.29

44,312.90