Rank	Agent	Iss Policy Count	New Member Count	Production Credit w/ Adj.
1	RENEE JENKINS	66.0	14.0	142,930.70
2	MICHAEL BROWN	22.0	4.0	128,642.04
3	WHITNEY THOMAS	9.0	8.0	43,009.13
4	CAROLYN BAETEN	35.0	25.5	43,000.68
5	SAMANTHA LEWIN	29.0	7.0	31,633.91
6	STACY THACKER-NEWSOME	31.0	55.0	31,271.98
7	CRAIG WALKENBACH	8.0	5.0	30,432.70
8	JANE ZELLER	15.0	4.0	23,586.50
9	ROBERT FIRCHOW	20.0	13.0	22,591.13
10	DOUA CHANG	3.0	3.0	22,004.34
11	RANDALL KOLARIK	22.0	13.0	20,686.98
12	MICHELLE YANG	8.0	8.0	20,475.06
13	KEVIN CARMOUCHE	9.0	9.0	19,624.80
14	ROBIN SNIDER	9.0	10.0	18,690.83
15	CHIA YANG	8.0	7.0	17,536.01
16	JAMES FOWLER	15.0	13.0	17,177.43
17	AMANDA OLDENBURG	9.0	11.0	15,340.78
18	ROBERT HOPE	23.0	19.0	14,463.52
19	JOEL WORDLAW	6.0	4.0	12,828.76
20	WHITNEY YANG	5.0	5.0	12,206.27
21	STANLEY BLYTHE	7.0	8.0	11,739.25
22	MATTHEW SCHERNIKAU	4.0	2.0	11,454.85
23	BRADLEY PUTNAM	5.0	2.0	11,398.05
24	JULIE SOUZA	1.0	0.0	11,381.92
25	JOEL SPRY	8.0	3.0	11,086.39
26	TERIN SMITH BANGERT	8.0	1.0	11,044.83
27	DALBERT STEELE	7.0	6.0	10,220.34
28	IAN LINDO	3.0	3.0	9,879.40
29	JAMES DINGELDEIN	6.0	6.0	9,617.85
30	KEITH TAYLOR	14.0	11.0	9,423.65
31	CHARLENE MCCOY	8.0	6.0	9,019.80
32	DEBRA LARKIN	7.0	7.0	8,554.72
33	ELIZABETH MISCHKE	23.0	13.0	8,489.76
34	PATAO XIONG	4.0	4.0	7,821.00
35	MAI YANG	3.0	2.0	7,137.00
36	SCOTT SCHIERMEISTER	1.0	0.0	6,976.80
37	JANET LOGAN	1.0	1.0	6,858.00
38	SCOTT WOITALEWICZ	2.0	4.0	6,293.13
39	STEVEN ERNST	6.0	2.0	5,914.57
40	RONSHA JOHNSON	10.0	9.0	5,384.64
41	SHENG LEE	4.0	2.0	5,228.00
42	THADDEUS PITTS	7.0	5.0	5,173.25
43	TIMOTHY BOTHE	1.0	1.0	5,093.50
44	JOHNNY NEWSOM	2.0	2.0	4,438.42
45	WILLIAM GARRETT	6.0	6.0	4,406.35
46	CHUEYA HER	2.0	2.0	4,290.00
47	RICKY ROSS	3.0	3.0	4,156.24

48	JANA MCKINNEY	2.0	2.0	3,919.45
49	FRANK MOONEY	2.0	2.0	3,853.41
50	SHELBIE WILLIAMS	2.0	2.0	3,830.00
51	ADELINE REIMAN	2.0	3.0	3,700.60
52	MITCHELL JACOBSON	8.0	4.0	3,633.33
53	TAOSIA LO	1.0	0.0	3,627.00
54	SCOTT DAVIS	2.0	3.0	3,608.22
55	LINDA FRANCIS	1.0	0.0	3,281.61
56	TIMOTHY SCHAFER	1.0	1.0	3,243.76
57	JACK BRAUKER	1.0	1.0	3,234.40
58	ROBERT BOSSERT	3.0	1.0	3,180.00
59	ROBIN RIGHTER	3.0	2.0	3,168.24
60	CHAD WARE	1.0	1.0	3,118.50
61	JAVIER BRAVO	1.0	1.0	2,993.25
62	CHUE YANG	3.0	3.0	2,960.00
63	CHRISTIAN HAYS	1.0	4.0	2,897.75
64	NAWAB PICKETT	1.0	1.0	2,862.80
65	LEONARD CARLSON	1.0	1.0	2,852.00
66	RYAN SKIRVIN	1.0	1.0	2,845.20
67	ESPERANZA MONTERO	9.0	9.0	2,704.45
68	PATRICK TURAY	2.0	2.0	2,584.32
69	CODY HANKE	3.0	3.0	2,583.34
70	JOHN BARNES	1.0	1.0	2,562.00
71	JONATHAN GARDOW	1.0	1.0	2,539.50
72	SHARI STEELE	2.0	2.0	2,495.10
73	TIMOTHY WILLIAMS	1.0	1.0	2,410.20
74	PHILLIP INGRAM	1.0	1.0	2,339.00
75	TERRY HALL	1.0	1.0	2,196.27
76	BEE THAO	2.0	2.0	2,171.50
77	ANDREW FOY	1.0	1.0	2,159.50
78	JAY REDFERN	1.0	1.0	2,098.60
79	JASMINE MILLER	1.0	2.0	2,097.50
80	KAREN VANDENBUSCH	4.0	2.0	2,073.65
81	KYLIE ELMORE	1.0	1.0	2,058.88
82	JOSE GUERRERO	2.0	2.0	2,040.55
83	DAVID POLING	1.0	1.0	1,983.50
84	BRENDA VANDER LOGT	3.0	1.5	1,919.47
85	JOSEPH MONTALBANO	1.0	1.0	1,818.00
86	KIMBERLEIGH BAILEY	1.0	1.0	1,774.05
87	JASON WOYTAL	3.0	4.0	1,769.35
88	ERVIN LONDAGIN	1.0	1.0	1,660.56
89	ZACHERY DOLES	1.0	2.0	1,600.01
90	CHOUA HER	1.0	1.0	1,581.75
91	GERARD SWAIN	2.0	2.0	1,475.85
92	BECKY OUIMETTE	1.0	1.0	1,435.00
93	JOSEPH HIGGINS	1.0	1.0	1,431.40
94	RUSTY WESTFALL	1.0	1.0	1,407.20
95	TARA COX	3.0	2.0	1,396.45
96	SHENG YANG	1.0	1.0	1,393.50
97	ILANAH ISRAEL	0.0	1.0	1,341.90
98	RUTH MEITZ	1.0	1.0	1,331.60
99	FRANK SMITH	1.0	1.0	1,286.60
100	DARLENE TATE	3.0	2.0	1,232.50

101	RICHARD SIMPSON	3.0	1.0	1,129.35
102	LAQUONTA DABERA	1.0	1.0	1,086.00
103	HOLLY PECHOTA	2.0	0.0	1,065.50
104	DIANE ROOK-JOHNSON	4.0	4.0	1,056.00
105	BRIAN LEMIEUX	1.0	1.0	999.98
106	LUANNE GOTZ	3.0	1.0	999.98
107	MYRANDA NASH	1.0	1.0	964.52
108	FRANK VARVARIS	1.0	0.0	949.65
109	DONALD ROOT	1.0	1.0	893.00
110	LISA KOERNER	1.0	1.0	881.17
111	ZACHARIAH ZIPPERER	2.0	2.0	766.02
112	PAYENG LEE	0.0	1.0	756.00
113	BARRY OWENS	1.0	1.0	754.50
114	STACY STEPHENS	1.0	1.0	753.50
115	ANDREW LOGAN	1.0	1.0	729.41
116	MICHELE WORTHINGTON	1.0	1.0	728.28
117	ASHLEY MYSZA	2.0	2.0	631.00
118	PERRY BANKS	1.0	0.0	606.64
119	HARRY DORMAN	1.0	2.0	563.24
120	LYLE BODENSTEINER	1.0	1.0	539.75
121	TERI SONSALLA	1.0	1.0	478.00
122	KURT SCHMITZ	1.0	1.0	474.99
123	WILLIAM RUTTEN	1.0	1.0	463.35
124	TODD DWORAK	1.0	0.0	346.00
125	CONNIE GIBB	1.0	1.0	226.80
126	SCOTT OLIVA	1.0	1.0	226.80
127	MARK SQUIRE	2.0	1.0	206.00
128	COREY HAYS	1.0	1.0	184.45
129	DANIEL ZEIGER	1.0	1.0	175.25
130	BECKY HELMBERGER	1.0	1.0	164.00
131	BETH KLISMITH	1.0	1.0	160.75
132	KAREN FRASCONE	1.0	1.0	50.00
133	NICHOLAS GUTSCHMIT	1.0	0.0	0.00