Rank	Agent	Iss Policy Count	New Member Count	Production Credit w/ Adj.
1	MICHAEL BROWN	23.0	4.0	147,634.05
2	RENEE JENKINS	66.0	14.0	142,930.70
3	WHITNEY THOMAS	9.0	8.0	43,009.13
4	CAROLYN BAETEN	35.0	25.5	43,000.68
5	SAMANTHA LEWIN	29.0	7.0	31,633.91
6	STACY THACKER-NEWSOME	31.0	55.0	31,271.98
7	CRAIG WALKENBACH	8.0	5.0	30,432.70
8	JANE ZELLER	15.0	4.0	23,586.50
9	ROBERT FIRCHOW	20.0	13.0	22,591.13
10	DOUA CHANG	3.0	3.0	22,004.34
11	RANDALL KOLARIK	22.0	13.0	20,686.98
12	MICHELLE YANG	8.0	8.0	20,475.06
13	KEVIN CARMOUCHE	9.0	9.0	19,624.80
14	ROBIN SNIDER	9.0	10.0	18,690.83
15	CHIA YANG	8.0	7.0	17,536.01
16	JAMES FOWLER	15.0	13.0	17,177.43
17	AMANDA OLDENBURG	9.0	11.0	15,340.78
18	ROBERT HOPE	23.0	18.0	14,320.72
19	JOEL WORDLAW	6.0	4.0	12,828.76
20	WHITNEY YANG	5.0	5.0	12,206.27
21	STANLEY BLYTHE	7.0	8.0	11,739.25
22	MATTHEW SCHERNIKAU	4.0	2.0	11,454.85
23	BRADLEY PUTNAM	5.0	2.0	11,398.05
24	JULIE SOUZA	1.0	0.0	11,381.92
25	JOEL SPRY	8.0	3.0	11,086.39
26	TERIN SMITH BANGERT	8.0	1.0	11,044.83
27	DALBERT STEELE	7.0	6.0	10,220.34
28	IAN LINDO	3.0	3.0	9,879.40
29	JAMES DINGELDEIN	6.0	6.0	9,617.85
30	KEITH TAYLOR	14.0	11.0	9,423.65
31	CHARLENE MCCOY	8.0	6.0	9,019.80
32	DEBRA LARKIN	7.0	7.0	8,554.72
33	ELIZABETH MISCHKE	23.0	13.0	8,489.76
34	PATAO XIONG	4.0	4.0	7,821.00
35	MAI YANG	3.0	2.0	7,137.00
36	SCOTT SCHIERMEISTER	1.0	0.0	6,976.80
37	JANET LOGAN	1.0	1.0	6,858.00
38	SCOTT WOITALEWICZ	2.0	4.0	6,293.13
39	STEVEN ERNST	6.0	2.0	5,914.57
40	RONSHA JOHNSON	10.0	9.0	5,384.64
41	SHENG LEE	4.0	2.0	5,228.00
42	THADDEUS PITTS	7.0	5.0	5,173.25
43	TIMOTHY BOTHE	1.0	1.0	5,093.50
44	JOHNNY NEWSOM	2.0	2.0	4,438.42
45	WILLIAM GARRETT	6.0	6.0	4,406.35
46	CHUEYA HER	2.0	2.0	4,290.00
47	RICKY ROSS	3.0	3.0	4,156.24

48	JANA MCKINNEY	2.0	2.0	3,919.45
49	FRANK MOONEY	2.0	2.0	3,853.41
50	SHELBIE WILLIAMS	2.0	2.0	3,830.00
51	ADELINE REIMAN	2.0	3.0	3,700.60
52	MITCHELL JACOBSON	8.0	4.0	3,633.33
53	TAOSIA LO	1.0	0.0	3,627.00
54	SCOTT DAVIS	2.0	3.0	3,608.22
55	LINDA FRANCIS	1.0	0.0	3,281.61
56	TIMOTHY SCHAFER	1.0	1.0	3,243.76
57	JACK BRAUKER	1.0	1.0	3,234.40
58	ROBERT BOSSERT	3.0	1.0	3,180.00
59	ROBIN RIGHTER	3.0	2.0	3,168.24
60	CHAD WARE	1.0	1.0	3,118.50
61	JAVIER BRAVO	1.0	1.0	2,993.25
62	CHUE YANG	3.0	3.0	2,960.00
63	CHRISTIAN HAYS	1.0	4.0	2,897.75
64	NAWAB PICKETT	1.0	1.0	2,862.80
65	LEONARD CARLSON	1.0	1.0	2,852.00
66	RYAN SKIRVIN	1.0	1.0	2,845.20
67	ESPERANZA MONTERO	9.0	9.0	2,704.45
68	PATRICK TURAY	2.0	2.0	2,584.32
69	CODY HANKE	3.0	3.0	2,583.34
70	JOHN BARNES	1.0	1.0	2,562.00
71	JONATHAN GARDOW	1.0	1.0	2,539.50
72	SHARI STEELE	2.0	2.0	2,495.10
73	TIMOTHY WILLIAMS	1.0	1.0	2,410.20
74	PHILLIP INGRAM	1.0	1.0	2,339.00
75	TERRY HALL	1.0	1.0	2,196.27
76	BEE THAO	2.0	2.0	2,171.50
77	ANDREW FOY	1.0	1.0	2,159.50
78	JAY REDFERN	1.0	1.0	2,098.60
79	JASMINE MILLER	1.0	2.0	2,097.50
80	KAREN VANDENBUSCH	4.0	2.0	2,073.65
81	KYLIE ELMORE	1.0	1.0	2,058.88
82	JOSE GUERRERO	2.0	2.0	2,040.55
83	DAVID POLING	1.0	1.0	1,983.50
84	BRENDA VANDER LOGT	3.0	1.5	1,919.47
85	JOSEPH MONTALBANO	1.0	1.0	1,818.00
86	KIMBERLEIGH BAILEY	1.0	1.0	1,774.05
87	JASON WOYTAL	3.0	4.0	1,769.35
88	ERVIN LONDAGIN	1.0	1.0	1,660.56
89	ZACHERY DOLES	1.0	2.0	1,600.01
90	GERARD SWAIN	2.0	2.0	1,475.85
91	BECKY OUIMETTE	1.0	1.0	1,435.00
92	JOSEPH HIGGINS	1.0	1.0	1,431.40
93	RUSTY WESTFALL	1.0	1.0	1,407.20
94	TARA COX	3.0	2.0	1,396.45
95	SHENG YANG	1.0	1.0	1,393.50
96	ILANAH ISRAEL	0.0	1.0	1,341.90
97	RUTH MEITZ	1.0	1.0	1,331.60
98	FRANK SMITH	1.0	1.0	1,286.60
99	DARLENE TATE	3.0	2.0	1,232.50
100	RICHARD SIMPSON	3.0	1.0	1,129.35

101	LAQUONTA DABERA	1.0	1.0	1,086.00
102	HOLLY PECHOTA	2.0	0.0	1,065.50
103	DIANE ROOK-JOHNSON	4.0	4.0	1,056.00
104	BRIAN LEMIEUX	1.0	1.0	999.98
105	LUANNE GOTZ	3.0	1.0	999.98
106	MYRANDA NASH	1.0	1.0	964.52
107	DONALD ROOT	1.0	1.0	893.00
108	LISA KOERNER	1.0	1.0	881.17
109	ZACHARIAH ZIPPERER	2.0	2.0	766.02
110	PAYENG LEE	0.0	1.0	756.00
111	BARRY OWENS	1.0	1.0	754.50
112	STACY STEPHENS	1.0	1.0	753.50
113	ANDREW LOGAN	1.0	1.0	729.41
114	MICHELE WORTHINGTON	1.0	1.0	728.28
115	ASHLEY MYSZA	2.0	2.0	631.00
116	PERRY BANKS	1.0	0.0	606.64
117	HARRY DORMAN	1.0	2.0	563.24
118	LYLE BODENSTEINER	1.0	1.0	539.75
119	TERI SONSALLA	1.0	1.0	478.00
120	KURT SCHMITZ	1.0	1.0	474.99
121	WILLIAM RUTTEN	1.0	1.0	367.75
122	TODD DWORAK	1.0	0.0	346.00
123	CONNIE GIBB	1.0	1.0	226.80
124	SCOTT OLIVA	1.0	1.0	226.80
125	MARK SQUIRE	2.0	1.0	206.00
126	COREY HAYS	1.0	1.0	184.45
127	DANIEL ZEIGER	1.0	1.0	175.25
128	BECKY HELMBERGER	1.0	1.0	164.00
129	BETH KLISMITH	1.0	1.0	160.75
130	KAREN FRASCONE	1.0	1.0	50.00
131	CHOUA HER	1.0	0.0	0.00
132	NICHOLAS GUTSCHMIT	1.0	0.0	0.00