Rank	Agent	Iss Policy Count	New Member Count	Production Credit w/ Adj.
1	RENEE JENKINS	58.0	11.0	125,998.30
2	MICHAEL BROWN	21.0	3.0	50,525.09
3	WHITNEY THOMAS	9.0	8.0	43,009.13
4	CAROLYN BAETEN	28.0	23.5	40,345.18
5	CRAIG WALKENBACH	8.0	5.0	30,432.70
6	STACY THACKER-NEWSOME	24.0	44.0	30,089.41
7	ROBERT FIRCHOW	17.0	10.0	22,491.13
8	SAMANTHA LEWIN	25.0	7.0	22,526.87
9	DOUA CHANG	3.0	3.0	22,004.34
10	RANDALL KOLARIK	20.0	13.0	20,686.98
11	MICHELLE YANG	8.0	8.0	20,475.06
12	ROBIN SNIDER	7.0	8.0	18,337.53
13	JAMES FOWLER	14.0	13.0	16,276.23
14	KEVIN CARMOUCHE	8.0	8.0	17,632.20
15	JANE ZELLER	10.0	1.0	16,098.99
16	ROBERT HOPE	22.0	17.0	14,040.97
17	WHITNEY YANG	6.0	5.0	12,206.27
18	STANLEY BLYTHE	7.0	8.0	11,739.25
19	JOEL WORDLAW	5.0	4.0	11,725.26
20	MATTHEW SCHERNIKAU	4.0	2.0	11,454.85
21	BRADLEY PUTNAM	5.0	2.0	11,398.05
22	JULIE SOUZA	1.0	0.0	11,381.92
23	JOEL SPRY	8.0	3.0	11,086.39
24	DALBERT STEELE	7.0	6.0	10,220.34
25	IAN LINDO	3.0	3.0	9,879.40
26	TERIN SMITH BANGERT	6.0	0.0	9,682.89
27	JAMES DINGELDEIN	6.0	6.0	9,617.85
28	CHIA YANG	5.0	5.0	11,640.45
29	CHARLENE MCCOY	8.0	6.0	9,019.80
30	AMANDA OLDENBURG	8.0	4.0	8,903.13
31	KEITH TAYLOR	12.0	8.0	8,880.77
32	PATAO XIONG	4.0	4.0	7,821.00
33	DEBRA LARKIN	6.0	6.0	7,814.22
34	MAI YANG	3.0	2.0	7,137.00
35	JANET LOGAN	1.0	1.0	6,858.00
36	SCOTT WOITALEWICZ	2.0	4.0	6,293.13
37	ELIZABETH MISCHKE	17.0	9.0	6,220.95
38	STEVEN ERNST	4.0	0.0	5,482.39
39	RONSHA JOHNSON	10.0	9.0	5,384.64
40	SHENG LEE	4.0	2.0	5,228.00
41	JOHNNY NEWSOM	2.0	2.0	4,438.42
42	CHUEYA HER	2.0	2.0	4,290.00
43	RICKY ROSS	3.0	3.0	4,156.24
44	JANA MCKINNEY	2.0	2.0	3,919.45
45	FRANK MOONEY	2.0	2.0	3,853.41
46	SHELBIE WILLIAMS	2.0	2.0	3,830.00
47	ADELINE REIMAN	2.0	3.0	3,700.60
48	MITCHELL JACOBSON	8.0	4.0	3,633.33
49	TAOSIA LO	1.0	0.0	3,627.00
50	SCOTT DAVIS	2.0	3.0	3,608.22
51	WILLIAM GARRETT	4.0	4.0	3,707.10

52	LINDA FRANCIS	1.0	0.0	3,281.61
53	JACK BRAUKER	1.0	1.0	3,234.40
54	ROBERT BOSSERT	1.0	1.0	3,180.00
55	ROBIN RIGHTER	2.0	2.0	3,168.24
56	CHAD WARE	1.0	1.0	3,118.50
57	JAVIER BRAVO	1.0	1.0	2,993.25
58	CHUE YANG	3.0	3.0	2,960.00
59	CHRISTIAN HAYS	1.0	4.0	2,897.75
60	NAWAB PICKETT	1.0	1.0	2,862.80
61	RYAN SKIRVIN	1.0	1.0	2,845.20
62	ESPERANZA MONTERO	9.0	9.0	2,704.45
63	CODY HANKE	3.0	3.0	2,583.34
64	JOHN BARNES	1.0	1.0	2,562.00
65	JONATHAN GARDOW	1.0	1.0	2,539.50
66	SHARI STEELE	2.0	2.0	2,495.10
67	THADDEUS PITTS	5.0	3.0	2,449.25
68	TIMOTHY WILLIAMS	1.0	1.0	2,410.20
69	PHILLIP INGRAM	1.0	1.0	2,339.00
70	BEE THAO	2.0	2.0	2,171.50
71	ANDREW FOY	1.0	1.0	2,159.50
72	JAY REDFERN	1.0	1.0	2,098.60
73	JASMINE MILLER	1.0	2.0	2,097.50
74	KAREN VANDENBUSCH	4.0	2.0	2,073.65
75	KYLIE ELMORE	1.0	1.0	2,058.88
76	JOSE GUERRERO	2.0	2.0	2,040.55
77	DAVID POLING	1.0	1.0	1,983.50
78	BRENDA VANDER LOGT	3.0	1.5	1,919.47
79	JOSEPH MONTALBANO	1.0	1.0	1,818.00
80	KIMBERLEIGH BAILEY	1.0	1.0	1,774.05
81	JASON WOYTAL	3.0	4.0	1,769.35
82	ERVIN LONDAGIN	1.0	1.0	1,660.56
83	ZACHERY DOLES	1.0	2.0	1,600.01
84	GERARD SWAIN	2.0	2.0	1,475.85
85	BECKY OUIMETTE	1.0	1.0	1,435.00
86	JOSEPH HIGGINS	1.0	1.0	1,431.40
87	RUSTY WESTFALL	1.0	1.0	1,407.20
88	TARA COX	3.0	2.0	1,396.45
89	SHENG YANG	1.0	1.0	1,393.50
90	ILANAH ISRAEL	0.0	1.0	1,341.90
91	RUTH MEITZ	1.0	1.0	1,331.60
92	FRANK SMITH	1.0	1.0	1,286.60
93	DARLENE TATE	2.0	2.0	1,232.50
94	RICHARD SIMPSON	3.0	1.0	1,129.35
95	LAQUONTA DABERA	1.0	1.0	1,086.00
96	HOLLY PECHOTA	2.0	0.0	1,065.50
97	DIANE ROOK-JOHNSON	4.0	4.0	1,056.00
98	BRIAN LEMIEUX	1.0	1.0	999.98
99	LUANNE GOTZ	3.0	1.0	999.98
100	MYRANDA NASH	1.0	1.0	964.52
101	DONALD ROOT	1.0	1.0	893.00
102	ZACHARIAH ZIPPERER	2.0	2.0	766.02
103	PAYENG LEE	0.0	1.0	756.00
104	BARRY OWENS	1.0	1.0	754.50
105	STACY STEPHENS	1.0	1.0	753.50
106	ANDREW LOGAN	1.0	1.0	729.41

107	MICHELE WORTHINGTON	1.0	1.0	728.28
108	ASHLEY MYSZA	2.0	2.0	631.00
109	HARRY DORMAN	1.0	2.0	563.24
110	LYLE BODENSTEINER	1.0	1.0	539.75
111	TERI SONSALLA	1.0	1.0	478.00
112	KURT SCHMITZ	1.0	1.0	474.99
113	WILLIAM RUTTEN	1.0	1.0	367.75
114	TODD DWORAK	1.0	0.0	346.00
115	CONNIE GIBB	1.0	1.0	226.80
116	SCOTT OLIVA	1.0	1.0	226.80
117	MARK SQUIRE	2.0	1.0	206.00
118	COREY HAYS	1.0	1.0	184.45
119	DANIEL ZEIGER	1.0	1.0	175.25
120	BETH KLISMITH	1.0	1.0	160.75
121	LISA KOERNER	0.0	0.0	55.17
122	CHOUA HER	1.0	0.0	0.00
123	NICHOLAS GUTSCHMIT	1.0	0.0	0.00