Rank	Agent	Iss Policy Count	New Member Count	Production Credit w/ Adj.
1	RENEE JENKINS	64.0	12.0	138,991.86
2	MICHAEL BROWN	23.0	3.0	78,504.88
3	WHITNEY THOMAS	9.0	8.0	43,009.13
4	CAROLYN BAETEN	34.0	23.5	39,854.38
5	STACY THACKER-NEWSOME	27.0	50.0	31,322.37
6	CRAIG WALKENBACH	8.0	5.0	30,432.70
7	SAMANTHA LEWIN	26.0	8.0	22,931.87
8	ROBERT FIRCHOW	20.0	13.0	22,591.13
9	DOUA CHANG	3.0	3.0	22,004.34
10	RANDALL KOLARIK	22.0	13.0	20,686.98
11	MICHELLE YANG	8.0	8.0	20,475.06
12	ROBIN SNIDER	8.0	9.0	18,337.53
13	KEVIN CARMOUCHE	9.0	9.0	17,632.20
14	JANE ZELLER	12.0	2.0	17,243.11
15	JAMES FOWLER	14.0	13.0	16,276.23
16	ROBERT HOPE	22.0	17.0	14,040.97
17	JOEL WORDLAW	6.0	4.0	12,828.76
18	WHITNEY YANG	5.0	5.0	12,206.27
19	REBECCA LUREEN	3.0	0.0	12,097.50
20	STANLEY BLYTHE	7.0	8.0	11,739.25
21	CHIA YANG	6.0	6.0	11,640.45
22	AMANDA OLDENBURG	8.0	9.0	11,566.21
23	MATTHEW SCHERNIKAU	4.0	2.0	11,454.85
24	BRADLEY PUTNAM	5.0	2.0	11,398.05
25	JULIE SOUZA	1.0	0.0	11,381.92
26	JOEL SPRY	8.0	3.0	11,086.39
27	DALBERT STEELE	7.0	6.0	10,220.34
28	IAN LINDO	3.0	3.0	9,879.40
32	KEITH TAYLOR	16.0	10.0	9,867.29
29	TERIN SMITH BANGERT	7.0	0.0	9,682.89
30	JAMES DINGELDEIN	6.0	6.0	9,617.85
31	ELIZABETH MISCHKE	22.0	12.0	9,501.80
33	CHARLENE MCCOY	8.0	6.0	9,019.80
34	DEBRA LARKIN	7.0	7.0	8,554.72
35	PATAO XIONG	4.0	4.0	7,821.00
36	MAI YANG	3.0	2.0	7,137.00
37	JANET LOGAN	1.0	1.0	6,858.00
38	SCOTT WOITALEWICZ	2.0	4.0	6,293.13
39	STEVEN ERNST	6.0	2.0	5,889.57
40	RONSHA JOHNSON	10.0	9.0	5,384.64
41	SHENG LEE	4.0	2.0	5,228.00
42	THADDEUS PITTS	7.0	5.0	5,173.25
43	JOHNNY NEWSOM	2.0	2.0	4,438.42
44	CHUEYA HER	2.0	2.0	4,290.00
45	RICKY ROSS	3.0	3.0	4,156.24
46	JANA MCKINNEY	2.0	2.0	3,919.45
47	FRANK MOONEY	2.0	2.0	3,853.41

48	SHELBIE WILLIAMS	2.0	2.0	3,830.00
49	WILLIAM GARRETT	5.0	5.0	3,707.10
50	ADELINE REIMAN	2.0	3.0	3,700.60
51	MITCHELL JACOBSON	8.0	4.0	3,633.33
52	TAOSIA LO	1.0	0.0	3,627.00
53	SCOTT DAVIS	2.0	3.0	3,608.22
54	LINDA FRANCIS	1.0	0.0	3,281.61
55	JACK BRAUKER	1.0	1.0	3,234.40
56	ROBERT BOSSERT	3.0	1.0	3,180.00
57	ROBIN RIGHTER	3.0	2.0	3,168.24
58	CHAD WARE	1.0	1.0	3,118.50
59	JAVIER BRAVO	1.0	1.0	2,993.25
60	CHUE YANG	3.0	3.0	2,960.00
61	CHRISTIAN HAYS	1.0	4.0	2,897.75
62	NAWAB PICKETT	1.0	1.0	2,862.80
63	RYAN SKIRVIN	1.0	1.0	2,845.20
64	ESPERANZA MONTERO	9.0	9.0	2,704.45
65	CODY HANKE	3.0	3.0	2,583.34
66	JOHN BARNES	1.0	1.0	2,562.00
67	TIMOTHY BOTHE	1.0	1.0	2,546.75
68	JONATHAN GARDOW	1.0	1.0	2,539.50
69	SHARI STEELE	2.0	2.0	2,495.10
70	TIMOTHY WILLIAMS	1.0	1.0	2,410.20
71	PHILLIP INGRAM	1.0	1.0	2,339.00
72	BEE THAO	2.0	2.0	2,171.50
73	ANDREW FOY	1.0	1.0	2,159.50
74	JAY REDFERN	1.0	1.0	2,098.60
75	JASMINE MILLER	1.0	2.0	2,097.50
76	KAREN VANDENBUSCH	4.0	2.0	2,073.65
77	KYLIE ELMORE	1.0	1.0	2,058.88
78	JOSE GUERRERO	2.0	2.0	2,040.55
79	DAVID POLING	1.0	1.0	1,983.50
80	BRENDA VANDER LOGT	3.0	1.5	1,919.47
81	JOSEPH MONTALBANO	1.0	1.0	1,818.00
82	KIMBERLEIGH BAILEY	1.0	1.0	1,774.05
83	JASON WOYTAL	3.0	4.0	1,769.35
84	ERVIN LONDAGIN	1.0	1.0	1,660.56
85	ZACHERY DOLES	1.0	2.0	1,600.01
86	GERARD SWAIN	2.0	2.0	1,475.85
87	BECKY OUIMETTE	1.0	1.0	1,435.00
88	JOSEPH HIGGINS	1.0	1.0	1,431.40
89	RUSTY WESTFALL	1.0	1.0	1,407.20
90	TARA COX	3.0	2.0	1,396.45
91	SHENG YANG	1.0	1.0	1,393.50
92	ILANAH ISRAEL	0.0	1.0	1,341.90
93	RUTH MEITZ	1.0	1.0	1,331.60
94	FRANK SMITH	1.0	1.0	1,286.60
95	DARLENE TATE	3.0	2.0	1,232.50
96	RICHARD SIMPSON	3.0	1.0	1,129.35
97	LAQUONTA DABERA	1.0	1.0	1,086.00
98	HOLLY PECHOTA	2.0	0.0	1,065.50
99	DIANE ROOK-JOHNSON	4.0	4.0	1,056.00
100	BRIAN LEMIEUX	1.0	1.0	999.98

101	LUANNE GOTZ	3.0	1.0	999.98
102	MYRANDA NASH	1.0	1.0	964.52
103	FRANK VARVARIS	1.0	0.0	949.65
104	DONALD ROOT	1.0	1.0	893.00
105	ZACHARIAH ZIPPERER	2.0	2.0	766.02
106	PAYENG LEE	0.0	1.0	756.00
107	BARRY OWENS	1.0	1.0	754.50
108	STACY STEPHENS	1.0	1.0	753.50
109	ANDREW LOGAN	1.0	1.0	729.41
110	MICHELE WORTHINGTON	1.0	1.0	728.28
111	ASHLEY MYSZA	2.0	2.0	631.00
112	HARRY DORMAN	1.0	2.0	563.24
113	LYLE BODENSTEINER	1.0	1.0	539.75
114	TERI SONSALLA	1.0	1.0	478.00
115	KURT SCHMITZ	1.0	1.0	474.99
116	LISA KOERNER	1.0	1.0	468.17
117	WILLIAM RUTTEN	1.0	1.0	367.75
118	TODD DWORAK	1.0	0.0	346.00
119	CONNIE GIBB	1.0	1.0	226.80
120	SCOTT OLIVA	1.0	1.0	226.80
121	MARK SQUIRE	2.0	1.0	206.00
122	COREY HAYS	1.0	1.0	184.45