Rank	Agent	Iss Policy Count	New Member Count	Production Credit w/ Adj.
1	RENEE JENKINS	57.0	10.0	125,459.22
2	WHITNEY THOMAS	9.0	8.0	43,009.13
3	CAROLYN BAETEN	29.0	22.5	39,059.18
4	MICHAEL BROWN	18.0	2.0	32,359.59
5	CRAIG WALKENBACH	8.0	5.0	30,432.70
6	STACY THACKER-NEWSOME	23.0	43.0	26,453.01
7	ROBERT FIRCHOW	17.0	10.0	22,491.13
8	SAMANTHA LEWIN	25.0	7.0	22,048.20
9	DOUA CHANG	3.0	3.0	22,004.34
10	MICHELLE YANG	8.0	8.0	20,475.06
11	RANDALL KOLARIK	19.0	12.0	19,843.98
12	ROBIN SNIDER	7.0	8.0	18,337.53
13	JAMES FOWLER	13.0	12.0	15,785.23
14	ROBERT HOPE	22.0	17.0	14,040.97
15	KEVIN CARMOUCHE	7.0	7.0	13,542.60
16	STANLEY BLYTHE	7.0	8.0	11,739.25
17	JOEL WORDLAW	5.0	4.0	11,725.26
18	MATTHEW SCHERNIKAU	4.0	2.0	11,454.85
19	BRADLEY PUTNAM	5.0	2.0	11,398.05
20	JULIE SOUZA	1.0	0.0	11,381.92
21	JANE ZELLER	8.0	1.0	11,323.17
22	WHITNEY YANG	5.0	4.0	11,128.27
23	JOEL SPRY	8.0	3.0	11,086.39
24	DALBERT STEELE	7.0	6.0	10,220.34
25	IAN LINDO	3.0	3.0	9,879.40
26	TERIN SMITH BANGERT	6.0	0.0	9,682.89
27	CHIA YANG	5.0	5.0	9,370.88
28	CHARLENE MCCOY	8.0	6.0	9,019.80
29	KEITH TAYLOR	11.0	7.0	8,222.97
30	PATAO XIONG	4.0	4.0	7,821.00
31	DEBRA LARKIN	6.0	6.0	7,814.22
32	AMANDA OLDENBURG	9.0	2.0	7,296.69
33	MAI YANG	3.0	2.0	7,137.00
34	JANET LOGAN	1.0	1.0	6,858.00
35	SCOTT WOITALEWICZ	2.0	4.0	6,293.13
36	JAMES DINGELDEIN	5.0	5.0	5,732.35
37	STEVEN ERNST	4.0	0.0	5,482.39
38	ELIZABETH MISCHKE	17.0	9.0	5,244.95
39	SHENG LEE	4.0	2.0	5,228.00
40	JOHNNY NEWSOM	2.0	2.0	4,438.42
41	CHUEYA HER	2.0	2.0	4,290.00
42	RONSHA JOHNSON	8.0	8.0	4,178.96
43	JANA MCKINNEY	2.0	2.0	3,919.45
44	FRANK MOONEY	2.0	2.0	3,853.41
45	SHELBIE WILLIAMS	2.0	2.0	3,830.00
46	ADELINE REIMAN	2.0	3.0	3,700.60
47	MITCHELL JACOBSON	8.0	4.0	3,633.33
48	TAOSIA LO	1.0	0.0	3,627.00
49	SCOTT DAVIS	2.0	3.0	3,608.22

50	WILLIAM GARRETT	4.0	4.0	3,356.10
51	LINDA FRANCIS	1.0	0.0	3,281.61
52	JACK BRAUKER	1.0	1.0	3,234.40
53	ROBIN RIGHTER	2.0	2.0	3,168.24
54	CHAD WARE	1.0	1.0	3,118.50
55	JAVIER BRAVO	1.0	1.0	2,993.25
56	CHUE YANG	3.0	3.0	2,960.00
57	CHRISTIAN HAYS	1.0	4.0	2,897.75
58	NAWAB PICKETT	1.0	1.0	2,862.80
59	RYAN SKIRVIN	1.0	1.0	2,845.20
60	ESPERANZA MONTERO	9.0	9.0	2,704.45
61	CODY HANKE	3.0	3.0	2,583.34
62	JOHN BARNES	1.0	1.0	2,562.00
63	JONATHAN GARDOW	1.0	1.0	2,539.50
64	SHARI STEELE	2.0	2.0	2,495.10
65	THADDEUS PITTS	5.0	3.0	2,449.25
66	TIMOTHY WILLIAMS	1.0	1.0	2,410.20
67	PHILLIP INGRAM	1.0	1.0	2,339.00
68	BEE THAO	2.0	2.0	2,171.50
69	ANDREW FOY	1.0	1.0	2,159.50
70	JAY REDFERN	1.0	1.0	2,098.60
71	JASMINE MILLER	1.0	2.0	2,097.50
72	KAREN VANDENBUSCH	4.0	2.0	2,073.65
73	KYLIE ELMORE	1.0	1.0	2,058.88
74	JOSE GUERRERO	2.0	2.0	2,040.55
75	DAVID POLING	1.0	1.0	1,983.50
76	BRENDA VANDER LOGT	3.0	1.5	1,919.47
77	JOSEPH MONTALBANO	1.0	1.0	1,818.00
78	KIMBERLEIGH BAILEY	1.0	1.0	1,774.05
79	JASON WOYTAL	3.0	4.0	1,769.35
80	ERVIN LONDAGIN	1.0	1.0	1,608.48
81	ZACHERY DOLES	1.0	2.0	1,600.01
82	GERARD SWAIN	2.0	2.0	1,475.85
83	BECKY OUIMETTE	1.0	1.0	1,435.00
84	JOSEPH HIGGINS	1.0	1.0	1,431.40
85	RUSTY WESTFALL	1.0	1.0	1,407.20
86	TARA COX	3.0	2.0	1,396.45
87	SHENG YANG	1.0	1.0	1,393.50
88	ILANAH ISRAEL	0.0	1.0	1,341.90
89	DARLENE TATE	2.0	2.0	1,232.50
90	RICHARD SIMPSON	3.0	1.0	1,129.35
91	LAQUONTA DABERA	1.0	1.0	1,086.00
92	HOLLY PECHOTA	2.0	0.0	1,065.50
93	DIANE ROOK-JOHNSON	4.0	4.0	1,056.00
94	LUANNE GOTZ	3.0	1.0	999.98
95	BRIAN LEMIEUX	1.0	1.0	999.98
96	MYRANDA NASH	1.0	1.0	964.52
97	RICKY ROSS	1.0	1.0	956.00
98	DONALD ROOT	1.0	1.0	893.00
99	ZACHARIAH ZIPPERER	2.0	2.0	766.02
100	PAYENG LEE	0.0	1.0	756.00
101	BARRY OWENS	1.0	1.0	754.50
102	STACY STEPHENS	1.0	1.0	753.50

103	ANDREW LOGAN	1.0	1.0	729.41
104	MICHELE WORTHINGTON	1.0	1.0	728.28
105	ASHLEY MYSZA	2.0	2.0	631.00
106	HARRY DORMAN	1.0	2.0	563.24
107	LYLE BODENSTEINER	1.0	1.0	539.75
108	TERI SONSALLA	1.0	1.0	478.00
109	KURT SCHMITZ	1.0	1.0	474.99
110	WILLIAM RUTTEN	1.0	1.0	367.75
111	TODD DWORAK	1.0	0.0	346.00
112	SCOTT OLIVA	1.0	1.0	226.80
113	CONNIE GIBB	1.0	1.0	226.80
114	MARK SQUIRE	2.0	1.0	206.00
115	COREY HAYS	1.0	1.0	184.45
116	DANIEL ZEIGER	1.0	1.0	175.25
117	BETH KLISMITH	1.0	1.0	160.75
118	LISA KOERNER	0.0	0.0	55.17
119	CHOUA HER	1.0	0.0	0.00
120	NICHOLAS GUTSCHMIT	1.0	0.0	0.00