| Agent | Iss Policy Count | New Member Count | Production Credit |
|---|---|---|---|
| RENEE JENKINS | 50.0 | 9.0 | 78,797.05 |
| WHITNEY THOMAS | 9.0 | 8.0 | 43,009.13 |
| CAROLYN BAETEN | 34.0 | 22.5 | 37,413.32 |
| CRAIG WALKENBACH | 8.0 | 5.0 | 25,482.95 |
| MICHAEL BROWN | 17.0 | 2.0 | 29,691.75 |
| SAMANTHA LEWIN | 24.5 | 7.0 | 20,884.44 |
| STACY THACKER-NEWSOME | 42.0 | 40.0 | 20,416.31 |
| ROBERT FIRCHOW | 13.5 | 8.0 | 15,538.54 |
| RANDALL KOLARIK | 20.0 | 12.0 | 16,518.48 |
| ROBIN SNIDER | 11.0 | 9.0 | 18,337.53 |
| JAMES FOWLER | 13.0 | 12.0 | 12,417.44 |
| DOUA CHANG | 2.0 | 2.0 | 7,772.34 |
| KEVIN CARMOUCHE | 7.0 | 7.0 | 13,542.60 |
| MICHELLE YANG | 6.0 | 6.0 | 7,653.50 |
| STANLEY BLYTHE | 14.0 | 8.0 | 11,739.25 |
| JOEL WORDLAW | 5.0 | 4.0 | 8,566.26 |
| MATTHEW SCHERNIKAU | 5.0 | 2.0 | 9,734.10 |
| BRADLEY PUTNAM | 5.0 | 2.0 | 11,398.05 |
| JANE ZELLER | 8.0 | 1.0 | 10,377.67 |
| JOEL SPRY | 8.0 | 3.0 | 9,032.54 |
| DALBERT STEELE | 11.0 | 6.0 | 10,220.34 |
| JULIE SOUZA | 1.0 | 0.0 | 5,000.00 |
| IAN LINDO | 3.0 | 3.0 | 4,939.70 |
| TERIN SMITH BANGERT | 5.5 | 0.0 | 7,776.48 |
| CHIA YANG | 6.0 | 5.0 | 9,370.88 |
| CHRISTIAN HAYS | 6.0 | 5.0 | 9,193.50 |
| ROBERT HOPE | 19.0 | 15.0 | 9,090.97 |
| CHARLENE MCCOY | 9.0 | 6.0 | 7,338.60 |
| PATAO XIONG | 4.0 | 4.0 | 6,221.00 |
| MAI YANG | 3.0 | 2.0 | 7,137.00 |
| JANET LOGAN | 1.0 | 1.0 | 3,429.00 |
| SCOTT WOITALEWICZ | 4.0 | 4.0 | 6,293.13 |
| JAMES DINGELDEIN | 5.0 | 5.0 | 5,732.35 |
| WHITNEY YANG | 5.0 | 4.0 | 5,293.75 |
| SHENG LEE | 4.0 | 2.0 | 5,228.00 |
| STEVEN ERNST | 2.0 | 0.0 | 5,126.59 |
| JOHNNY NEWSOM | 2.0 | 2.0 | 3,436.17 |
| ELIZABETH MISCHKE | 16.0 | 9.0 | 4,143.95 |
| CHUEYA HER | 2.0 | 2.0 | 2,573.50 |
| DEBRA LARKIN | 4.0 | 4.0 | 3,066.76 |
| KEITH TAYLOR | 11.0 | 7.0 | 3,922.09 |
| AMANDA OLDENBURG | 3.0 | 2.0 | 4,041.21 |
| JANA MCKINNEY | 2.0 | 2.0 | 3,919.45 |
| FRANK MOONEY | 2.0 | 2.0 | 2,412.83 |
| RONSHA JOHNSON | 7.0 | 7.0 | 3,789.44 |
| ADELINE REIMAN | 3.0 | 3.0 | 3,700.60 |
| MITCHELL JACOBSON | 7.0 | 4.0 | 3,633.33 |
| TAOSIA LO | 1.0 | 0.0 | 1,813.50 |
| WILLIAM GARRETT | 4.0 | 4.0 | 3,356.10 |
| LINDA FRANCIS | 1.0 | 0.0 | 3,281.61 |

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|---|---|---|---|
| JACK BRAUKER | 1.0 | 1.0 | 3,234.40 |
| ROBIN RIGHTER | 2.0 | 2.0 | 1,584.12 |
| JAVIER BRAVO | 1.0 | 1.0 | 2,993.25 |
| CHUE YANG | 3.0 | 3.0 | 2,066.00 |
| RYAN SKIRVIN | 1.0 | 1.0 | 1,422.60 |
| ESPERANZA MONTERO | 9.0 | 9.0 | 2,561.65 |
| CODY HANKE | 3.0 | 3.0 | 2,583.34 |
| SHELBIE WILLIAMS | 1.0 | 1.0 | 1,286.00 |
| JONATHAN GARDOW | 1.0 | 1.0 | 2,539.50 |
| SHARI STEELE | 2.0 | 2.0 | 2,495.10 |
| THADDEUS PITTS | 3.0 | 3.0 | 2,449.25 |
| TIMOTHY WILLIAMS | 1.0 | 1.0 | 2,410.20 |
| PHILLIP INGRAM | 1.0 | 1.0 | 2,339.00 |
| BEE THAO | 2.0 | 2.0 | 2,171.50 |
| ANDREW FOY | 1.0 | 1.0 | 2,159.50 |
| JAY REDFERN | 1.0 | 1.0 | 2,098.60 |
| JASMINE MILLER | 2.0 | 2.0 | 2,097.50 |
| KAREN VANDENBUSCH | 2.0 | 2.0 | 2,073.65 |
| KYLIE ELMORE | 1.0 | 1.0 | 2,058.88 |
| JOSE GUERRERO | 2.0 | 2.0 | 2,040.55 |
| DAVID POLING | 1.0 | 1.0 | 1,983.50 |
| BRENDA VANDER LOGT | 2.0 | 1.5 | 1,919.47 |
| JOSEPH MONTALBANO | 1.0 | 1.0 | 1,818.00 |
| KIMBERLEIGH BAILEY | 1.0 | 1.0 | 1,774.05 |
| JASON WOYTAL | 4.0 | 4.0 | 1,769.35 |
| SCOTT DAVIS | 2.0 | 1.0 | 1,755.22 |
| ERVIN LONDAGIN | 1.0 | 1.0 | 804.24 |
| ZACHERY DOLES | 2.0 | 2.0 | 1,600.01 |
| GERARD SWAIN | 2.0 | 2.0 | 1,475.85 |
| BECKY OUIMETTE | 1.0 | 1.0 | 1,435.00 |
| JOSEPH HIGGINS | 1.0 | 1.0 | 1,431.40 |
| RUSTY WESTFALL | 1.0 | 1.0 | 703.60 |
| TARA COX | 3.0 | 2.0 | 1,396.45 |
| SHENG YANG | 1.0 | 1.0 | 1,393.50 |
| ILANAH ISRAEL | 1.0 | 1.0 | 1,341.90 |
| DARLENE TATE | 2.0 | 2.0 | 1,232.50 |
| RICHARD SIMPSON | 3.0 | 1.0 | 1,129.35 |
| LAQUONTA DABERA | 1.0 | 1.0 | 1,086.00 |
| HOLLY PECHOTA | 2.0 | 0.0 | 803.75 |
| DIANE ROOK-JOHNSON | 4.0 | 4.0 | 1,056.00 |
| BRIAN LEMIEUX | 1.0 | 1.0 | 499.99 |
| LUANNE GOTZ | 3.0 | 1.0 | 999.98 |
| MYRANDA NASH | 1.0 | 1.0 | 964.52 |
| DONALD ROOT | 1.0 | 1.0 | 893.00 |
| ZACHARIAH ZIPPERER | 2.0 | 2.0 | 766.02 |
| PAYENG LEE | 1.0 | 1.0 | 756.00 |
| BARRY OWENS | 1.0 | 1.0 | 754.50 |
| STACY STEPHENS | 1.0 | 1.0 | 753.50 |
| ANDREW LOGAN | 1.0 | 1.0 | 729.41 |
| MICHELE WORTHINGTON | 1.0 | 1.0 | 728.28 |
| ASHLEY MYSZA | 2.0 | 2.0 | 631.00 |
| HARRY DORMAN | 2.0 | 2.0 | 563.24 |
| LYLE BODENSTEINER | 1.0 | 1.0 | 539.75 |
| TERI SONSALLA | 1.0 | 1.0 | 478.00 |

| | | | |
|---|---|---|---|
| KURT SCHMITZ | 1.0 | 1.0 | 474.99 |
| WILLIAM RUTTEN | 1.0 | 1.0 | 367.75 |
| TODD DWORAK | 1.0 | 0.0 | 346.00 |
| ***SCOTT OLIVA*** | ***1.0*** | ***1.0*** | ***226.80*** |
| CONNIE GIBB | 1.00 | 1.00 | 227 |
| MARK SQUIRE | 1.0 | 1.0 | 206.00 |
| COREY HAYS | 1.0 | 1.0 | 184.45 |
| DANIEL ZEIGER | 1.0 | 1.0 | 175.25 |
| BETH KLISMITH | 1.0 | 1.0 | 160.75 |
| LISA KOERNER | 1.0 | - | 55.2 |
| #REF! | #REF! | #REF! | #REF! |
| #REF! | #REF! | #REF! | #REF! |
| HOME OFFICE | 6.50 | - | 13,449 |