Agent	Iss Policy Count	New Member Count	Production Credit
RENEE JENKINS	48.0	9.0	76,228.60
WHITNEY THOMAS	9.0	8.0	43,009.13
CAROLYN BAETEN	33.0	22.5	36,258.26
MICHAEL BROWN	17.0	2.0	29,691.75
CRAIG WALKENBACH	7.0	4.0	22,378.85
SAMANTHA LEWIN	23.5	7.0	20,543.72
STACY THACKER-NEWSOME	37.0	36.0	19,529.71
ROBIN SNIDER	11.0	9.0	18,337.53
ROBERT FIRCHOW	12.5	8.0	15,038.51
RANDALL KOLARIK	19.0	12.0	13,647.48
KEVIN CARMOUCHE	7.0	7.0	13,542.60
STANLEY BLYTHE	14.0	8.0	11,739.25
BRADLEY PUTNAM	5.0	2.0	11,398.05
JAMES FOWLER	10.0	9.0	10,361.57
DALBERT STEELE	11.0	6.0	10,220.34
JANE ZELLER	7.0	1.0	9,432.17
CHIA YANG	6.0	5.0	9,370.88
CHRISTIAN HAYS	6.0	5.0	9,193.50
ROBERT HOPE	18.0	14.0	9,040.97
JOEL WORDLAW	5.0	4.0	8,566.26
MATTHEW SCHERNIKAU	4.0	1.0	8,013.35
TERIN SMITH BANGERT	5.5	0.0	7,776.48
JOEL SPRY	7.0	2.0	7,751.29
MICHELLE YANG	6.0	6.0	7,653.50
MAI YANG	3.0	2.0	7,137.00
SCOTT WOITALEWICZ	4.0	4.0	6,293.13
PATAO XIONG	4.0	4.0	6,221.00
JAMES DINGELDEIN	5.0	5.0	5,732.35
CHARLENE MCCOY	8.0	6.0	5,657.40
WHITNEY YANG	5.0	4.0	5,293.75
SHENG LEE	4.0	2.0	5,228.00
STEVEN ERNST	2.0	0.0	5,126.59
ELIZABETH MISCHKE	16.0	9.0	4,143.95
AMANDA OLDENBURG	3.0	2.0	4,041.21
JANA MCKINNEY	2.0	2.0	3,919.45
RONSHA JOHNSON	7.0	7.0	3,789.44
KEITH TAYLOR	10.0	7.0	3,755.65
ADELINE REIMAN	3.0	3.0	3,700.60
MITCHELL JACOBSON	7.0	4.0	3,633.33
WILLIAM GARRETT	4.0	4.0	3,356.10
LINDA FRANCIS	1.0	0.0	3,281.61
JACK BRAUKER	1.0	1.0	3,234.40
DEBRA LARKIN	4.0	4.0	3,066.76
JAVIER BRAVO	1.0	1.0	2,993.25
CODY HANKE	3.0	3.0	2,583.34
JONATHAN GARDOW	1.0	1.0	2,539.50
SHARI STEELE	2.0	2.0	2,495.10
THADDEUS PITTS	3.0	3.0	2,449.25
JOHNNY NEWSOM	1.0	1.0	2,433.92
ESPERANZA MONTERO	8.0	8.0	2,418.85

FRANK MOONEY	2.0	2.0	2,412.83
TIMOTHY WILLIAMS	1.0	1.0	2,410.20
PHILLIP INGRAM	1.0	1.0	2,339.00
BEE THAO	2.0	2.0	2,171.50
ANDREW FOY	1.0	1.0	2,159.50
JAY REDFERN	1.0	1.0	2,098.60
JASMINE MILLER	2.0	2.0	2,097.50
KAREN VANDENBUSCH	2.0	2.0	2,073.65
CHUE YANG	3.0	3.0	2,066.00
KYLIE ELMORE	1.0	1.0	2,058.88
JOSE GUERRERO	2.0	2.0	2,040.55
DAVID POLING	1.0	1.0	1,983.50
BRENDA VANDER LOGT	2.0	1.5	1,919.47
JOSEPH MONTALBANO	1.0	1.0	1,818.00
KIMBERLEIGH BAILEY	1.0	1.0	1,774.05
JASON WOYTAL	4.0	4.0	1,769.35
SCOTT DAVIS	2.0	1.0	1,755.22
ZACHERY DOLES	2.0	2.0	1,600.01
GERARD SWAIN	2.0	2.0	1,475.85
BECKY OUIMETTE	1.0	1.0	1,435.00
JOSEPH HIGGINS	1.0	1.0	1,431.40
RYAN SKIRVIN	1.0	1.0	1,422.60
TARA COX	3.0	2.0	1,396.45
SHENG YANG	1.0	1.0	1,393.50
ILANAH ISRAEL	1.0	1.0	1,341.90
SHELBIE WILLIAMS	1.0	1.0	1,286.00
DARLENE TATE	2.0	2.0	1,232.50
RICHARD SIMPSON	3.0	1.0	1,129.35
LAQUONTA DABERA	1.0	1.0	1,086.00
DIANE ROOK-JOHNSON	4.0	4.0	1,056.00
ROBIN RIGHTER	1.0	1.0	1,034.28
LUANNE GOTZ	3.0	1.0	999.98
MYRANDA NASH	1.0	1.0	964.52
DONALD ROOT	1.0	1.0	893.00
CHUEYA HER	1.0	1.0	857.00
HOLLY PECHOTA	2.0	0.0	803.75
ZACHARIAH ZIPPERER	2.0	2.0	766.02
PAYENG LEE	1.0	1.0	756.00
BARRY OWENS	1.0	1.0	754.50
STACY STEPHENS	1.0	1.0	753.50
ANDREW LOGAN	1.0	1.0	729.41
MICHELE WORTHINGTON	1.0	1.0	728.28
ASHLEY MYSZA	2.0	2.0	631.00
HARRY DORMAN	2.0	2.0	563.24
LYLE BODENSTEINER	1.0	1.0	539.75
DOUA CHANG	1.0	1.0	530.34
TERI SONSALLA	1.0	1.0	478.00
KURT SCHMITZ	1.0	1.0	474.99
WILLIAM RUTTEN	1.0	1.0	367.75
TODD DWORAK	1.0	0.0	346.00
IAN LINDO	1.0	1.0	334.60
CONNIE GIBB	1.0	1.0	226.80
SCOTT OLIVA	1.0	1.0	226.80
MARK SQUIRE	1.0	1.0	206.00

COREY HAYS	1.0	1.0	184.45
DANIEL ZEIGER	1.0	1.0	175.25
BETH KLISMITH	1.0	1.0	160.75
LISA KOERNER	***1.0***	***0.0***	***55.17***
CHOUA HER	-	-	-
NICHOLAS GUTSCHMIT	0	0	0