Agent	Iss Policy Count	New Member Count	Life Production Credit	Production Credit
RENEE JENKINS	33.0	7.0	50,517	50,667.50
WHITNEY THOMAS	9.0	8.0	43,009	43,009.13
CAROLYN BAETEN	28.5	19.0	33,469	33,469.14
MICHAEL BROWN	13.0	2.0	11,775	27,327.25
STACY THACKER-NEWSOME	41.0	40.0	18,897	18,971.64
ROBIN SNIDER	9.0	7.0	17,547	17,546.53
SAMANTHA LEWIN	18.0	5.0	22,103	17,202.80
STANLEY BLYTHE	14.0	8.0	11,739	11,739.25
RANDALL KOLARIK	13.0	7.0	11,180	11,179.80
KEVIN CARMOUCHE	6.0	6.0	10,741	10,741.10
BRADLEY PUTNAM	3.0	0.0	772	10,272.30
CHIA YANG	6.0	5.0	9,371	9,370.88
CHRISTIAN HAYS	6.0	5.0	9,194	9,193.50
DALBERT STEELE	10.0	5.0	9,067	9,066.65
JAMES FOWLER	7.0	6.0	8,420	8,420.01
ROBERT FIRCHOW	5.5	4.0	4,045	8,318.92
MATTHEW SCHERNIKAU	4.0	1.0	8,013	8,013.35
ROBERT HOPE	16.0	12.0	2,160	7,993.43
JANE ZELLER	6.0	1.0	7,893	7,893.17
SCOTT WOITALEWICZ	4.0	4.0	6,268	6,293.13
TERIN SMITH BANGERT	3.5	0.0	1,443	5,870.08
JAMES DINGELDEIN	5.0	5.0	5,732	5,732.35
JOEL WORDLAW	3.0	2.0	5,407	5,407.26
SHENG LEE	4.0	2.0	5,228	5,228.00
CHARLENE MCCOY	7.0	5.0	4,963	4,962.81
WHITNEY YANG	4.0	3.0	4,257	4,257.25
RONSHA JOHNSON	7.0	7.0	3,789	3,789.44
ELIZABETH MISCHKE	14.0	7.0	3,639	3,764.40
LINDA FRANCIS	1.0	0.0	0	3,281.61
JACK BRAUKER	1.0	1.0	3,234	3,234.40
STEVEN ERNST	1.5	0.0	226	3,227.22
ADELINE REIMAN	2.0	2.0	3,032	3,031.60
JAVIER BRAVO	1.0	1.0	2,993	2,993.25
WILLIAM GARRETT	3.0	3.0	2,980	2,979.60
AMANDA OLDENBURG	2.0	1.0	1,765	2,764.71
MAI YANG	2.0	1.0	2,698	2,698.00
JONATHAN GARDOW	1.0	1.0	2,540	2,539.50
KEITH TAYLOR	9.0	6.0	2,505	2,530.40
SHARI STEELE	2.0	2.0	2,495	2,495.10
JOHNNY NEWSOM	1.0	1.0	2,434	2,433.92
ESPERANZA MONTERO	8.0	8.0	2,394	2,418.85
TIMOTHY WILLIAMS	1.0	1.0	2,410	2,410.20
BEE THAO	2.0	2.0	2,172	2,171.50
ANDREW FOY	1.0	1.0	2,160	2,159.50
JAY REDFERN	1.0	1.0	2,099	2,098.60
JASMINE MILLER	3.0	3.0	2,098	2,097.50
KYLIE ELMORE	1.0	1.0	2,059	2,058.88
DEBRA LARKIN	3.0	3.0	2,045	2,044.66
JANA MCKINNEY	1.0	1.0	1,960	1,959.70
BRENDA VANDER LOGT	2.0	1.5	1,919	1,919.47

KAREN VANDENBUSCH	1.5	1.5	1,866	1,866.15
KIMBERLEIGH BAILEY	1.0	1.0	1,774	1,774.05
JASON WOYTAL	4.0	4.0	1,769	1,769.35
SCOTT DAVIS	2.0	1.0	1,755	1,755.22
CHOUA HER	1.0	1.0	1,642	1,642.00
ZACHERY DOLES	2.0	2.0	1,600	1,600.01
MICHELLE YANG	2.0	2.0	1,587	1,587.00
BECKY OUIMETTE	1.0	1.0	1,435	1,435.00
JOSEPH HIGGINS	1.0	1.0	1,431	1,431.40
TARA COX	3.0	2.0	1,396	1,396.45
SHENG YANG	1.0	1.0	1,394	1,393.50
ILANAH ISRAEL	1.0	1.0	1,342	1,341.90
MITCHELL JACOBSON	4.0	3.0	1,338	1,338.35
DARLENE TATE	2.0	2.0	1,233	1,232.50
CHUE YANG	1.0	1.0	1,172	1,172.00
RICHARD SIMPSON	3.0	1.0	1,129	1,129.35
LAQUONTA DABERA	1.0	1.0	1,086	1,086.00
LUANNE GOTZ	3.0	1.0	1,000	999.98
JOSE GUERRERO	1.0	1.0	987	986.50
FRANK MOONEY	1.0	1.0	972	972.25
DONALD ROOT	1.0	1.0	893	893.00
CHUEYA HER	1.0	1.0	857	857.00
GERARD SWAIN	1.0	1.0	815	814.80
PAYENG LEE	1.0	1.0	756	756.00
BARRY OWENS	1.0	1.0	755	754.50
ANDREW LOGAN	1.0	1.0	729	729.41
MICHELE WORTHINGTON	1.0	1.0	728	728.28
DIANE ROOK-JOHNSON	3.0	3.0	652	652.00
ASHLEY MYSZA	2.0	2.0	631	631.00
HARRY DORMAN	2.0	2.0	563	563.24
HOLLY PECHOTA	1.0	0.0	542	542.00
LYLE BODENSTEINER	1.0	1.0	540	539.75
DOUA CHANG	1.0	1.0	530	530.34
TERI SONSALLA	1.0	1.0	478	478.00
KURT SCHMITZ	1.0	1.0	475	474.99
JOEL SPRY	2.0	2.0	403	403.10
WILLIAM RUTTEN	1.0	1.0	368	367.75
TODD DWORAK	1.0	0.0	346	346.00
THADDEUS PITTS	1.0	1.0	239	239.00
CONNIE GIBB	1.0	1.0	227	226.80
SCOTT OLIVA	1.0	1.0	227	226.80
MARK SQUIRE	1.0	1.0	206	206.00
COREY HAYS	1.0	1.0	184	184.45
DANIEL ZEIGER	1.0	1.0	175	175.25
LISA KOERNER	1.0	0.0	0	55.17
NICHOLAS GUTSCHMIT	0.0	0.0	0	0.00
HOME OFFICE	5.5	1.0	78	11,012.20
THIRD PARTY	44.0	0.0	10,276	10,276.00
TOTAL	***465.0***	***282.0***	***429,436.74***	***482,821.01***

*Totals do not include all agents, only producing agents