Agent	Iss Policy Count	New Member Count	Life Production Credit	Production Credit
RENEE JENKINS	31.0	7.0	46,436	46,586.25
CAROLYN BAETEN	28.5	19.0	33,469	33,469.14
MICHAEL BROWN	13.0	2.0	11,775	27,327.25
STACY THACKER-NEWSOME	38.0	37.0	18,560	18,635.36
ROBIN SNIDER	8.0	6.0	17,346	17,345.53
SAMANTHA LEWIN	17.0	5.0	21,816	16,916.10
STANLEY BLYTHE	14.0	8.0	11,739	11,739.25
RANDALL KOLARIK	13.0	7.0	11,180	11,179.80
KEVIN CARMOUCHE	6.0	6.0	10,741	10,741.10
BRADLEY PUTNAM	2.0	0.0	0	9,500.00
CHIA YANG	6.0	5.0	9,371	9,370.88
CHRISTIAN HAYS	6.0	5.0	9,194	9,193.50
DALBERT STEELE	10.0	5.0	9,067	9,066.65
ROBERT FIRCHOW	5.5	4.0	4,045	8,318.92
MATTHEW SCHERNIKAU	4.0	1.0	8,013	8,013.35
JANE ZELLER	6.0	1.0	7,893	7,893.17
JAMES FOWLER	5.0	4.0	7,176	7,175.83
SCOTT WOITALEWICZ	4.0	4.0	6,268	6,293.13
TERIN SMITH BANGERT	3.5	0.0	1,443	5,870.08
JAMES DINGELDEIN	5.0	5.0	5,732	5,732.35
ROBERT HOPE	12.0	8.0	797	5,695.37
WHITNEY THOMAS	7.0	7.0	5,344	5,344.25
SHENG LEE	4.0	2.0	5,228	5,228.00
RONSHA JOHNSON	7.0	7.0	4,860	4,859.60
WHITNEY YANG	4.0	3.0	4,257	4,257.25
CHARLENE MCCOY	5.0	3.0	3,623	3,623.03
ELIZABETH MISCHKE	12.0	5.0	3,429	3,553.60
LINDA FRANCIS	1.0	0.0	0	3,281.61
JACK BRAUKER	1.0	1.0	3,234	3,234.40
STEVEN ERNST	1.5	0.0	226	3,227.22
ADELINE REIMAN	2.0	2.0	3,032	3,031.60
JAVIER BRAVO	1.0	1.0	2,993	2,993.25
WILLIAM GARRETT	3.0	3.0	2,980	2,979.60
JASMINE MILLER	3.0	3.0	2,722	2,721.50
MAI YANG	2.0	1.0	2,698	2,698.00
JONATHAN GARDOW	1.0	1.0	2,540	2,539.50
KEITH TAYLOR	9.0	6.0	2,505	2,530.40
SHARI STEELE	2.0	2.0	2,495	2,495.10
JOHNNY NEWSOM	1.0	1.0	2,434	2,433.92
ESPERANZA MONTERO	8.0	8.0	2,394	2,418.85
TIMOTHY WILLIAMS	1.0	1.0	2,410	2,410.20
BEE THAO	2.0	2.0	2,172	2,171.50
ANDREW FOY	1.0	1.0	2,160	2,159.50
JAY REDFERN	1.0	1.0	2,099	2,098.60
KYLIE ELMORE	1.0	1.0	2,059	2,058.88
JANA MCKINNEY	1.0	1.0	1,960	1,959.70
BRENDA VANDER LOGT	2.0	1.5	1,919	1,919.47
KAREN VANDENBUSCH	1.5	1.5	1,866	1,866.15
KIMBERLEIGH BAILEY	1.0	1.0	1,774	1,774.05
JASON WOYTAL	4.0	4.0	1,769	1,769.35

JOEL WORDLAW	1.0	0.0	1,765	1,764.76
SCOTT DAVIS	2.0	1.0	1,755	1,755.22
CHOUA HER	1.0	1.0	1,642	1,642.00
ZACHERY DOLES	2.0	2.0	1,600	1,600.01
MICHELLE YANG	2.0	2.0	1,587	1,587.00
BECKY OUIMETTE	1.0	1.0	1,435	1,435.00
JOSEPH HIGGINS	1.0	1.0	1,431	1,431.40
TARA COX	3.0	2.0	1,396	1,396.45
SHENG YANG	1.0	1.0	1,394	1,393.50
ILANAH ISRAEL	1.0	1.0	1,342	1,341.90
MITCHELL JACOBSON	4.0	3.0	1,338	1,338.35
DEBRA LARKIN	2.0	2.0	1,264	1,264.16
DARLENE TATE	2.0	2.0	1,233	1,232.50
CHUE YANG	1.0	1.0	1,172	1,172.00
RICHARD SIMPSON	3.0	1.0	1,129	1,129.35
LAQUONTA DABERA	1.0	1.0	1,086	1,086.00
AMANDA OLDENBURG	1.0	1.0	0	1,000.00
LUANNE GOTZ	3.0	1.0	1,000	999.98
JOSE GUERRERO	1.0	1.0	987	986.50
FRANK MOONEY	1.0	1.0	972	972.25
CHUEYA HER	1.0	1.0	857	857.00
PAYENG LEE	1.0	1.0	756	756.00
BARRY OWENS	1.0	1.0	755	754.50
ANDREW LOGAN	1.0	1.0	729	729.41
MICHELE WORTHINGTON	1.0	1.0	728	728.28
ASHLEY MYSZA	2.0	2.0	631	631.00
HARRY DORMAN	2.0	2.0	563	563.24
HOLLY PECHOTA	1.0	0.0	542	542.00
LYLE BODENSTEINER	1.0	1.0	540	539.75
DOUA CHANG	1.0	1.0	530	530.34
DIANE ROOK-JOHNSON	2.0	2.0	491	491.25
TERI SONSALLA	1.0	1.0	478	478.00
KURT SCHMITZ	1.0	1.0	475	474.99
JOEL SPRY	2.0	2.0	403	403.10
WILLIAM RUTTEN	1.0	1.0	368	367.75
TODD DWORAK	1.0	0.0	346	346.00
THADDEUS PITTS	1.0	1.0	239	239.00
CONNIE GIBB	1.0	1.0	227	226.80
SCOTT OLIVA	1.0	1.0	227	226.80
MARK SQUIRE	1.0	1.0	206	206.00
COREY HAYS	1.0	1.0	184	184.45
DANIEL ZEIGER	1.0	1.0	175	175.25
LISA KOERNER	1.0	0.0	0	55.17
NICHOLAS GUTSCHMIT	0.0	0.0	0	0.00
HOME OFFICE	5.5	1.0	78	11,012.20
THIRD PARTY	37.0	0.0	9,385	9,385.00
TOTAL	***431.0***	***261.0***	***374,683.96***	***427,132.67***

*Totals do not include all agents, only producing agents