Agent	Iss Policy Count	New Member Count	Life Production Credit	Production Credit
RENEE JENKINS	23.0	6.0	35,168	35,168.31
CAROLYN BAETEN	24.0	15.5	28,138	28,137.57
MICHAEL BROWN	9.0	2.0	6,648	22,200.25
SAMANTHA LEWIN	15.0	5.0	20,794	15,894.35
STACY THACKER-NEWSOME	23.0	23.0	14,841	14,916.29
ROBIN SNIDER	7.0	4.0	14,163	14,163.13
STANLEY BLYTHE	13.0	8.0	11,466	11,465.75
RANDALL KOLARIK	13.0	7.0	11,180	11,179.80
BRADLEY PUTNAM	2.0	0.0	0	9,500.00
CHRISTIAN HAYS	6.0	5.0	9,194	9,193.50
ROBERT FIRCHOW	5.5	4.0	4,045	8,318.92
KEVIN CARMOUCHE	5.0	5.0	7,903	7,903.10
DALBERT STEELE	7.0	5.0	7,350	7,350.05
JAMES FOWLER	5.0	4.0	7,176	7,175.83
JANE ZELLER	4.0	1.0	6,893	6,893.10
SCOTT WOITALEWICZ	4.0	4.0	6,268	6,293.13
SHENG LEE	4.0	2.0	5,228	5,228.00
ROBERT HOPE	11.0	7.0	196	5,094.17
JAMES DINGELDEIN	4.0	4.0	4,405	4,405.15
WHITNEY YANG	4.0	3.0	4,257	4,257.25
TERIN SMITH BANGERT	3.0	0.0	1,443	4,047.10
CHARLENE MCCOY	5.0	3.0	3,623	3,623.03
CHIA YANG	5.0	5.0	3,228	3,228.32
ADELINE REIMAN	2.0	2.0	3,032	3,031.60
JAVIER BRAVO	1.0	1.0	2,993	2,993.25
WHITNEY THOMAS	4.0	4.0	2,925	2,924.75
MAI YANG	2.0	1.0	2,698	2,698.00
RONSHA JOHNSON	4.0	4.0	2,482	2,482.04
JOHNNY NEWSOM	1.0	1.0	2,434	2,433.92
TIMOTHY WILLIAMS	1.0	1.0	2,410	2,410.20
ESPERANZA MONTERO	6.0	6.0	2,321	2,321.25
ELIZABETH MISCHKE	10.0	4.0	2,078	2,202.85
BEE THAO	2.0	2.0	2,172	2,171.50
ANDREW FOY	1.0	1.0	2,160	2,159.50
KEITH TAYLOR	7.0	6.0	2,129	2,128.90
JAY REDFERN	1.0	1.0	2,099	2,098.60
JASMINE MILLER	2.0	2.0	2,098	2,097.50
JANA MCKINNEY	1.0	1.0	1,960	1,959.70
KAREN VANDENBUSCH	1.5	1.5	1,866	1,866.15
WILLIAM GARRETT	2.0	2.0	1,826	1,825.60
KIMBERLEIGH BAILEY	1.0	1.0	1,774	1,774.05
SCOTT DAVIS	2.0	1.0	1,755	1,755.22
ZACHERY DOLES	2.0	2.0	1,600	1,600.01
MICHELLE YANG	2.0	2.0	1,587	1,587.00
BECKY OUIMETTE	1.0	1.0	1,435	1,435.00
JOSEPH HIGGINS	1.0	1.0	1,431	1,431.40
JASON WOYTAL	3.0	3.0	1,416	1,416.39
TARA COX	3.0	2.0	1,396	1,396.45
SHENG YANG	1.0	1.0	1,394	1,393.50
ILANAH ISRAEL	1.0	1.0	1,342	1,341.90

MITCHELL JACOBSON	4.0	3.0	1,338	1,338.35
DEBRA LARKIN	2.0	2.0	1,264	1,264.16
DARLENE TATE	2.0	2.0	1,233	1,232.50
BRENDA VANDER LOGT	1.5	1.0	1,117	1,117.12
LAQUONTA DABERA	1.0	1.0	1,086	1,086.00
JOSE GUERRERO	1.0	1.0	987	986.50
FRANK MOONEY	1.0	1.0	972	972.25
CHUEYA HER	1.0	1.0	857	857.00
MATTHEW SCHERNIKAU	1.0	1.0	779	778.75
PAYENG LEE	1.0	1.0	756	756.00
BARRY OWENS	1.0	1.0	755	754.50
ANDREW LOGAN	1.0	1.0	729	729.41
MICHELE WORTHINGTON	1.0	1.0	728	728.28
ASHLEY MYSZA	2.0	2.0	631	631.00
HARRY DORMAN	2.0	2.0	563	563.24
HOLLY PECHOTA	1.0	0.0	542	542.00
LYLE BODENSTEINER	1.0	1.0	540	539.75
DOUA CHANG	1.0	1.0	530	530.34
LUANNE GOTZ	2.0	0.0	500	499.99
TERI SONSALLA	1.0	1.0	478	478.00
KURT SCHMITZ	1.0	1.0	475	474.99
JOEL SPRY	2.0	2.0	403	403.10
WILLIAM RUTTEN	1.0	1.0	368	367.75
TODD DWORAK	1.0	0.0	346	346.00
THADDEUS PITTS	1.0	1.0	239	239.00
CONNIE GIBB	1.0	1.0	227	226.80
SCOTT OLIVA	1.0	1.0	227	226.80
STEVEN ERNST	1.0	0.0	226	226.10
MARK SQUIRE	1.0	1.0	206	206.00
COREY HAYS	1.0	1.0	184	184.45
DANIEL ZEIGER	1.0	1.0	175	175.25
RICHARD SIMPSON	1.0	1.0	73	72.60
NICHOLAS GUTSCHMIT	0.0	0.0	0	0.00
HOME OFFICE	4.5	1.0	78	6,188.11
THIRD PARTY	17.0	0.0	4,374	4,374.00
TOTAL	***330.0***	***214.0***	***292,404.65***	***330,668.39***

*Totals do not include all agents, only producing agents