Agent	Iss Policy Count	New Member Count	Life Production Credit	Production Credit
RENEE JENKINS	22.0	6.0	32,603	32,602.81
CAROLYN BAETEN	21.5	14.5	24,871	24,870.95
MICHAEL BROWN	8.0	2.0	5,230	20,782.25
ROBIN SNIDER	6.0	3.0	13,743	13,743.13
SAMANTHA LEWIN	12.0	4.0	17,080	12,080.25
RANDALL KOLARIK	12.0	7.0	9,850	9,849.80
BRADLEY PUTNAM	2.0	0.0	0	9,500.00
STACY THACKER-NEWSOME	18.0	18.0	9,165	9,240.02
CHRISTIAN HAYS	6.0	5.0	9,194	9,193.50
STANLEY BLYTHE	11.0	6.0	8,977	8,976.75
DALBERT STEELE	7.0	5.0	7,350	7,350.05
JANE ZELLER	4.0	1.0	6,893	6,893.10
KEVIN CARMOUCHE	4.0	4.0	6,709	6,709.10
JAMES FOWLER	4.0	3.0	6,324	6,323.93
SCOTT WOITALEWICZ	4.0	4.0	6,268	6,293.13
SHENG LEE	4.0	2.0	5,228	5,228.00
ROBERT FIRCHOW	3.5	2.0	818	5,092.17
ROBERT HOPE	10.0	7.0	196	4,940.21
JAMES DINGELDEIN	4.0	4.0	4,405	4,405.15
TERIN SMITH BANGERT	3.0	0.0	1,443	4,047.10
CHARLENE MCCOY	5.0	3.0	3,623	3,623.03
CHIA YANG	5.0	5.0	3,228	3,228.32
ADELINE REIMAN	2.0	2.0	3,032	3,031.60
JAVIER BRAVO	1.0	1.0	2,993	2,993.25
WHITNEY THOMAS	4.0	4.0	2,925	2,924.75
MAI YANG	2.0	1.0	2,698	2,698.00
RONSHA JOHNSON	4.0	4.0	2,482	2,482.04
TIMOTHY WILLIAMS	1.0	1.0	2,410	2,410.20
ESPERANZA MONTERO	6.0	6.0	2,321	2,321.25
BEE THAO	2.0	2.0	2,172	2,171.50
ANDREW FOY	1.0	1.0	2,160	2,159.50
ELIZABETH MISCHKE	9.0	3.0	1,993	2,117.85
JAY REDFERN	1.0	1.0	2,099	2,098.60
JASMINE MILLER	2.0	2.0	2,098	2,097.50
JANA MCKINNEY	1.0	1.0	1,960	1,959.70
KIMBERLEIGH BAILEY	1.0	1.0	1,774	1,774.05
SCOTT DAVIS	2.0	1.0	1,755	1,755.22
MITCHELL JACOBSON	4.0	3.0	1,728	1,727.93
ZACHERY DOLES	2.0	2.0	1,600	1,600.01
BECKY OUIMETTE	1.0	1.0	1,435	1,435.00
JOSEPH HIGGINS	1.0	1.0	1,431	1,431.40
WHITNEY YANG	3.0	2.0	1,353	1,352.50
ILANAH ISRAEL	1.0	1.0	1,342	1,341.90
DEBRA LARKIN	2.0	2.0	1,264	1,264.16
KEITH TAYLOR	4.0	4.0	1,263	1,262.75
DARLENE TATE	2.0	2.0	1,233	1,232.50
LAQUONTA DABERA	1.0	1.0	1,086	1,086.00
KAREN VANDENBUSCH	1.0	1.0	992	991.65
JOSE GUERRERO	1.0	1.0	987	986.50
FRANK MOONEY	1.0	1.0	972	972.25

CHUEYA HER	1.0	1.0	857	857.00
MARK SQUIRE	2.0	2.0	810	810.20
MATTHEW SCHERNIKAU	1.0	1.0	779	778.75
PAYENG LEE	1.0	1.0	756	756.00
BARRY OWENS	1.0	1.0	755	754.50
ANDREW LOGAN	1.0	1.0	729	729.41
MICHELE WORTHINGTON	1.0	1.0	728	728.28
ASHLEY MYSZA	2.0	2.0	631	631.00
HARRY DORMAN	2.0	2.0	563	563.24
HOLLY PECHOTA	1.0	0.0	542	542.00
LYLE BODENSTEINER	1.0	1.0	540	539.75
LUANNE GOTZ	2.0	0.0	500	499.99
JASON WOYTAL	1.0	1.0	411	411.25
JOEL SPRY	2.0	2.0	403	403.10
WILLIAM RUTTEN	1.0	1.0	368	367.75
TODD DWORAK	1.0	0.0	346	346.00
BRENDA VANDER LOGT	0.5	0.5	315	315.00
THADDEUS PITTS	1.0	1.0	239	239.00
CONNIE GIBB	1.0	1.0	227	226.80
SCOTT OLIVA	1.0	1.0	227	226.80
STEVEN ERNST	1.0	0.0	226	226.10
COREY HAYS	1.0	1.0	184	184.45
DANIEL ZEIGER	1.0	1.0	175	175.25
RICHARD SIMPSON	1.0	1.0	73	72.60
HOME OFFICE	3.5	0.0	0	6,109.76
THIRD PARTY	18.0	0.0	4,752	4,752.00
TOTAL	***289.0***	***182.0***	***250,888.50***	***288,898.28***

*Totals do not include all agents, only producing agents