Agent	Iss Policy Count	New Member Count	Life Production Credit	Production Credit
RENEE JENKINS	17.0	3.0	28,324	28,324.43
MICHAEL BROWN	8.0	2.0	5,230	20,782.25
CAROLYN BAETEN	12.5	7.5	17,027	17,026.95
ROBIN SNIDER	6.0	3.0	13,743	13,743.13
BRADLEY PUTNAM	2.0	0.0	0	9,500.00
CHRISTIAN HAYS	6.0	5.0	9,194	9,193.50
STACY THACKER-NEWSOME	15.0	15.0	6,411	6,486.02
SCOTT WOITALEWICZ	4.0	4.0	6,268	6,293.13
STANLEY BLYTHE	10.0	6.0	6,175	6,175.25
JAMES FOWLER	3.0	2.0	5,739	5,739.35
SHENG LEE	4.0	2.0	5,228	5,228.00
DALBERT STEELE	5.0	5.0	4,761	4,761.05
SAMANTHA LEWIN	8.0	3.0	9,518	4,518.25
ROBERT HOPE	6.0	3.0	0	4,482.87
JAMES DINGELDEIN	4.0	4.0	4,405	4,405.15
RANDALL KOLARIK	7.0	4.0	3,788	3,788.00
CHIA YANG	5.0	5.0	3,228	3,228.32
ADELINE REIMAN	2.0	2.0	3,032	3,031.60
CHARLENE MCCOY	4.0	3.0	2,940	2,939.53
WHITNEY THOMAS	3.0	3.0	2,696	2,696.25
TIMOTHY WILLIAMS	1.0	1.0	2,410	2,410.20
ESPERANZA MONTERO	6.0	6.0	2,321	2,321.25
RONSHA JOHNSON	3.0	3.0	2,192	2,192.00
ANDREW FOY	1.0	1.0	2,160	2,159.50
JASMINE MILLER	2.0	2.0	2,098	2,097.50
KIMBERLEIGH BAILEY	1.0	1.0	1,774	1,774.05
KEVIN CARMOUCHE	1.0	1.0	1,767	1,766.75
SCOTT DAVIS	2.0	1.0	1,755	1,755.22
ZACHERY DOLES	2.0	2.0	1,600	1,600.01
ELIZABETH MISCHKE	5.0	3.0	1,380	1,504.60
BECKY OUIMETTE	1.0	1.0	1,435	1,435.00
WHITNEY YANG	3.0	2.0	1,353	1,352.50
ILANAH ISRAEL	1.0	1.0	1,342	1,341.90
DEBRA LARKIN	2.0	2.0	1,264	1,264.16
LAQUONTA DABERA	1.0	1.0	1,086	1,086.00
JOSE GUERRERO	1.0	1.0	987	986.50
FRANK MOONEY	1.0	1.0	972	972.25
MITCHELL JACOBSON	2.0	2.0	941	941.13
CHUEYA HER	1.0	1.0	857	857.00
MATTHEW SCHERNIKAU	1.0	1.0	779	778.75
PAYENG LEE	1.0	1.0	756	756.00
ANDREW LOGAN	1.0	1.0	729	729.41
MICHELE WORTHINGTON	1.0	1.0	728	728.28
KEITH TAYLOR	1.0	1.0	582	582.00
HARRY DORMAN	2.0	2.0	563	563.24
LYLE BODENSTEINER	1.0	1.0	540	539.75
LUANNE GOTZ	2.0	0.0	500	499.99
BEE THAO	1.0	1.0	450	449.50
JASON WOYTAL	1.0	1.0	411	411.25
JOEL SPRY	2.0	2.0	403	403.10

TERIN SMITH BANGERT	1.0	0.0	382	382.40
WILLIAM RUTTEN	1.0	1.0	368	367.75
TODD DWORAK	1.0	0.0	346	346.00
BRENDA VANDER LOGT	0.5	0.5	315	315.00
JANE ZELLER	1.0	1.0	300	300.00
ROBERT FIRCHOW	1.0	1.0	252	252.20
THADDEUS PITTS	1.0	1.0	239	239.00
SCOTT OLIVA	1.0	1.0	227	226.80
STEVEN ERNST	1.0	0.0	226	226.10
MARK SQUIRE	1.0	1.0	206	206.00
COREY HAYS	1.0	1.0	184	184.45
DANIEL ZEIGER	1.0	1.0	175	175.25
RICHARD SIMPSON	1.0	1.0	73	72.60
HOME OFFICE	4.0	0.0	158	1,993.73
THIRD PARTY	5.0	0.0	1,377	1,377.00
TOTAL	***204.0***	***136.0***	***178,669.86***	***205,266.10***

*Totals do not include all agents, only producing agents