

Agent	Channel	Policy Count	New Member Count	Life Production Credit	Production Credit
BRADLEY PUTNAM	Independent Agency	11.00	-	-	25,436.82
STEVE ERNST	Independent Agency	5.00	-	-	15,879.63
SAMANTHA LEWIN	Independent Agency	2.00	1.00	1,744.17	6,928.80
MICHAEL BROWN	Independent Agency	1.00	-	-	5,993.12
AMANDA OLDENBURG	Independent Agency	5.00	-	-	5,382.15
MITCHELL JACOBSON	Independent Agency	4.00	4.00	3,054.24	3,054.24
WILLIAM RUTTEN	Independent Agency	1.00	1.00	-	2,565.10
TIMOTHY BOTHE	Independent Agency	1.00	1.00	1,756.75	1,756.75
RUSSELL CHAISSON	Independent Agency	1.00	1.00	1,640.39	1,640.39
ONG VANG	Independent Agency	1.00	1.00	1,488.00	1,488.00
DEAN WATERS	Independent Agency	1.00	1.00	1,406.25	1,406.25
ELIZABETH MISCHKE	Independent Agency	1.00	-	1,360.50	1,360.50
RYAN WARDEN	Independent Agency	3.00	3.00	1,232.13	1,232.13
KEITH SANDERS	Independent Agency	1.00	1.00	1,075.90	1,075.90
TRACEY LUMPKIN	Independent Agency	1.00	1.00	1,057.25	1,057.25
GARY LINCOLN	Independent Agency	1.00	1.00	953.00	953.00
BENJAMIN LAPINSKI	Independent Agency	1.00	1.00	655.08	655.08
MICHELLE YANG	Independent Agency	1.00	1.00	473.00	473.00
CARRIE BAETEN	Independent Agency	1.00	-	397.00	397.00
MARIA FRY	Independent Agency	1.00	1.00	348.89	348.89
AMANDA CARRILLO	Independent Agency	1.00	-	347.90	347.90
WHITNEY YANG	Independent Agency	1.00	1.00	331.00	331.00
CHIA YANG	Independent Agency	1.00	1.00	310.00	310.00
DON BOOZER	Independent Agency	-	-	-	-
DAVID FRITZ	Independent Agency	-	-	-	-
RANDY KOLARIK	Independent Agency	-	-	-	-
PAYENG LEE	Independent Agency	-	-	-	-
KANSAS LIFE INSURANCE	Independent Agency	-	-	-	-
JOHN LIGHT	Independent Agency	-	-	-	-
ROBERT SWANSON	Independent Agency	-	-	-	-
PERRY BANKS	Independent Agency	(1.00)	(1.00)	(2,049.36)	(2,049.36)
HOME OFFICE	Home Office	4.00	-	3,848.08	10,520.63
TOTAL	Independent Agency	50.00	20.00	21,430.17	88,544.17
RACHEL HUNTER	Direct Distribution	6.00	6.00	7,109.00	7,109.00
MARIO MEJIA	Direct Distribution	2.00	-	1,045.90	1,045.90
NICOLE HENRY	Direct Distribution	1.00	1.00	227.50	227.50
TOTAL	Direct Distribution	9.00	7.00	8,382.40	8,382.40