Rank	Agent	Iss Policy Count	New Member Count	Production Credit w/ Adj.
1	RENEE JENKINS	71.0	15.0	146,686.20
2	MICHAEL BROWN	23.0	4.0	114,650.17
3	CAROLYN BAETEN	38.0	25.5	51,361.68
4	WHITNEY THOMAS	9.0	8.0	43,009.13
5	SAMANTHA LEWIN	34.5	11.0	36,796.66
6	STACY THACKER-NEWSOME	57.0	55.0	31,745.38
7	CRAIG WALKENBACH	8.0	5.0	30,432.70
8	ROBERT FIRCHOW	20.0	13.5	25,718.02
9	JANE ZELLER	16.0	4.0	24,751.20
10	DOUA CHANG	3.0	3.0	22,004.34
11	MICHELLE YANG	9.0	9.0	21,781.06
12	RANDALL KOLARIK	22.0	14.0	21,108.48
13	KEVIN CARMOUCHE	9.0	9.0	19,624.80
14	ROBIN SNIDER	13.0	10.0	18,943.03
15	JAMES FOWLER	16.0	14.0	17,877.93
16	CHIA YANG	9.0	7.0	17,536.01
17	AMANDA OLDENBURG	13.0	11.0	15,340.78
18	ROBERT HOPE	24.0	20.0	14,606.32
19	TERIN SMITH BANGERT	7.5	2.0	12,846.77
20	JOEL WORDLAW	6.0	4.0	12,828.76
21	JAMES DINGELDEIN	8.0	8.0	12,496.77
22	WHITNEY YANG	7.0	5.0	12,206.27
23	STANLEY BLYTHE	14.0	8.0	11,739.25
24	MATTHEW SCHERNIKAU	5.0	2.0	11,454.85
25	BRADLEY PUTNAM	5.0	2.0	11,398.05
26	JULIE SOUZA	2.0	0.0	11,381.92
27	JOEL SPRY	8.0	3.0	11,086.39
28	DALBERT STEELE	11.0	6.0	10,220.34
29	IAN LINDO	3.0	3.0	9,879.40
30	KEITH TAYLOR	16.0	12.0	9,660.21
31	ELIZABETH MISCHKE	23.5	13.0	9,526.80
32	CHARLENE MCCOY	9.0	6.0	9,019.80
33	DEBRA LARKIN	7.0	7.0	8,554.72
34	PATAO XIONG	4.0	4.0	7,821.00
35	MAI YANG	3.0	2.0	7,137.00
36	SCOTT SCHIERMEISTER	1.0	0.0	6,976.80
37	JANET LOGAN	1.0	1.0	6,858.00
38	SCOTT WOITALEWICZ	4.0	4.0	6,293.13
39	ADELINE REIMAN	4.0	4.0	6,280.60
40	STEVEN ERNST	5.0	2.0	5,914.57
41	CHAD WARE	3.0	3.0	5,467.30
42	RONSHA JOHNSON	10.0	9.0	5,384.64
43	SHENG LEE	4.0	2.0	5,228.00
44	THADDEUS PITTS	5.0	5.0	5,173.25
45	TIMOTHY BOTHE	1.0	1.0	5,093.50
46	KAREN FRASCONE	2.0	2.0	5,050.00
47	JOHNNY NEWSOM	2.0	2.0	4,438.42

48	WILLIAM GARRETT	6.0	6.0	4,406.35
49	TIMOTHY SCHAFER	2.0	2.0	4,364.26
50	CHUEYA HER	2.0	2.0	4,290.00
51	RICKY ROSS	3.0	3.0	4,156.24
52	JANA MCKINNEY	2.0	2.0	3,919.45
53	FRANK MOONEY	2.0	2.0	3,853.41
54	SHELBIE WILLIAMS	2.0	2.0	3,830.00
55	MITCHELL JACOBSON	7.0	4.0	3,633.33
56	TAOSIA LO	1.0	0.0	3,627.00
57	SCOTT DAVIS	4.0	3.0	3,608.22
58	LINDA FRANCIS	1.0	0.0	3,281.61
59	JACK BRAUKER	1.0	1.0	3,234.40
60	ROBERT BOSSERT	1.0	1.0	3,180.00
61	ROBIN RIGHTER	2.0	2.0	3,168.24
62	RAYMOND THOMAS	1.0	1.0	3,151.75
63	GREGORY RAGAN	2.0	1.0	3,024.75
64	JAVIER BRAVO	1.0	1.0	2,993.25
65	CHUE YANG	3.0	3.0	2,960.00
66	CHRISTIAN HAYS	5.0	4.0	2,897.75
67	NAWAB PICKETT	1.0	1.0	2,862.80
68	LEONARD CARLSON	1.0	1.0	2,852.00
69	RYAN SKIRVIN	1.0	1.0	2,845.20
70	ESPERANZA MONTERO	9.0	9.0	2,704.45
71	PATRICK TURAY	2.0	2.0	2,584.32
72	CODY HANKE	3.0	3.0	2,583.34
73	JOHN BARNES	1.0	1.0	2,562.00
74	JONATHAN GARDOW	1.0	1.0	2,539.50
75	SHARI STEELE	2.0	2.0	2,495.10
76	TIMOTHY WILLIAMS	1.0	1.0	2,410.20
77	PHILLIP INGRAM	1.0	1.0	2,339.00
78	TIMOTHY DOWSEY	1.0	1.0	2,230.25
79	TERRY HALL	1.0	1.0	2,196.27
80	BEE THAO	2.0	2.0	2,171.50
81	ANDREW FOY	1.0	1.0	2,159.50
82	JAY REDFERN	1.0	1.0	2,098.60
83	JASMINE MILLER	2.0	2.0	2,097.50
84	KAREN VANDENBUSCH	2.0	2.0	2,073.65
85	KYLIE ELMORE	1.0	1.0	2,058.88
86	JOSE GUERRERO	2.0	2.0	2,040.55
87	DAVID POLING	1.0	1.0	1,983.50
88	BRENDA VANDER LOGT	2.0	1.5	1,919.47
89	JOSEPH MONTALBANO	1.0	1.0	1,818.00
90	KIMBERLEIGH BAILEY	1.0	1.0	1,774.05
91	JASON WOYTAL	4.0	4.0	1,769.35
92	ERVIN LONDAGIN	1.0	1.0	1,660.56
93	ZACHERY DOLES	2.0	2.0	1,600.01
94	CHOUA HER	1.0	1.0	1,581.75
95	GERARD SWAIN	2.0	2.0	1,475.85
96	DANIEL MALCOLM	1.0	1.0	1,466.75
97	BECKY OUIMETTE	1.0	1.0	1,435.00
98	JOSEPH HIGGINS	1.0	1.0	1,431.40
99	RUSTY WESTFALL	1.0	1.0	1,407.20
100	TARA COX	3.0	2.0	1,396.45

101	SHENG YANG	1.0	1.0	1,393.50
102	ILANAH ISRAEL	1.0	1.0	1,341.90
103	RUTH MEITZ	1.0	1.0	1,331.60
104	FRANK SMITH	1.0	1.0	1,286.60
105	DARLENE TATE	2.0	2.0	1,232.50
106	RICHARD SIMPSON	3.0	1.0	1,129.35
107	LAQUONTA DABERA	1.0	1.0	1,086.00
108	HOLLY PECHOTA	2.0	0.0	1,065.50
109	DIANE ROOK-JOHNSON	4.0	4.0	1,056.00
110	LUANNE GOTZ	3.0	1.0	999.98
110	BRIAN LEMIEUX	1.0	1.0	999.98
112	MYRANDA NASH	1.0	1.0	964.52
113	DONALD ROOT	1.0	1.0	893.00
114	LISA KOERNER	2.0	1.0	881.17
115	ZACHARIAH ZIPPERER	2.0	2.0	766.02
116	PAYENG LEE	1.0	1.0	756.00
117	BARRY OWENS	1.0	1.0	754.50
118	STACY STEPHENS	1.0	1.0	753.50
119	ANDREW LOGAN	1.0	1.0	729.41
120	MICHELE WORTHINGTON	1.0	1.0	728.28
121	ASHLEY MYSZA	2.0	2.0	631.00
122	PERRY BANKS	1.0	0.0	606.64
123	HARRY DORMAN	2.0	2.0	563.24
124	LYLE BODENSTEINER	1.0	1.0	539.75
125	TERI SONSALLA	1.0	1.0	478.00
126	KURT SCHMITZ	1.0	1.0	474.99
127	WILLIAM RUTTEN	2.0	1.0	463.35
128	TODD DWORAK	1.0	0.0	346.00
129	SCOTT OLIVA	1.0	1.0	226.80
129	CONNIE GIBB	1.0	1.0	226.80
131	MARK SQUIRE	1.0	1.0	206.00
132	COREY HAYS	1.0	1.0	184.45
133	DANIEL ZEIGER	1.0	1.0	175.25
134	BECKY HELMBERGER	1.0	1.0	164.00
135	BETH KLISMITH	1.0	1.0	160.75